

**“Byblos Bank Armenia” cjsc**

**Financial Statements**

**for the year ended 31 December 2013**

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**Independent Auditors' Report**

To the Board of Directors  
 "Byblos Bank Armenia" cjsc

We have audited the accompanying financial statements of "Byblos Bank Armenia" cjsc (the Bank), which comprise the statement of financial position as at 31 December 2013, and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

*Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

*Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*Opinion*

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2013, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

  
 Andrew Coxshall  
 Director

  
 Tigran Gasparyan  
 Head of Audit Department

KPMG Armenia cjsc  
 10 March 2014



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**"Byblos Bank Armenia" cjsc**  
Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 December 2013

	Notes	2013 AMD'000	2012 AMD'000
Interest income	4	3,736,869	3,854,701
Interest expense	4	(2,345,494)	(2,250,214)
<b>Net interest income</b>		<b>1,391,375</b>	<b>1,604,487</b>
Fee and commission income	5	91,773	83,677
Fee and commission expense	6	(47,707)	(45,656)
<b>Net fee and commission income</b>		<b>44,066</b>	<b>38,021</b>
Net foreign exchange income	7	52,120	51,085
Net gain on available-for-sale financial assets		743	3,094
Other operating expense	8	(24,632)	(34,565)
<b>Operating income</b>		<b>1,463,672</b>	<b>1,662,122</b>
Impairment losses	9	(725,150)	(81,290)
Personnel expenses	10	(621,395)	(704,742)
Other general administrative expenses	11	(502,539)	(579,075)
<b>(Loss)/profit before income tax</b>		<b>(385,412)</b>	<b>297,015</b>
Income tax benefit/(expense)	12	36,184	(104,864)
<b>(Loss)/profit for the year</b>		<b>(349,228)</b>	<b>192,151</b>
<b>Other comprehensive income/(loss) for the year, net of income tax</b>			
<i>Items that are or may be reclassified subsequently to profit or loss:</i>			
Revaluation reserve for available-for-sale financial assets:			
- Net change in fair value		197,909	(1,988)
- Net change in fair value transferred to profit or loss		(4,869)	1,132
<b>Other comprehensive income/(loss) for the year, net of income tax</b>		<b>193,040</b>	<b>(856)</b>
<b>Total comprehensive (loss)/income for the year</b>		<b>(156,188)</b>	<b>191,295</b>

The financial statements as set out on pages 4 to 56 were approved by management on 10 March 2014 and were signed on its behalf by:

  


Ararat Ghukasyan  
Chief Executive Officer

  


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 Hayk Stepanyan  
Head of Finance and Administration

The statement of profit or loss and other comprehensive income is to be read in conjunction with the notes to, and forming part of, the financial statements.

*"Byblos Bank Armenia" cjsc*  
Statement of Financial Position as at 31 December 2013

	Notes	2013 AMD'000	2012 AMD'000
<b>ASSETS</b>			
Cash and cash equivalents	13	8,327,826	8,971,211
Available-for-sale financial assets	14		
- Held by the Bank		2,665,910	2,198,292
- Pledged under sale and repurchase agreements		773,337	573,912
Loans to banks	15	5,110,012	12,291,540
Loans to customers	16	24,105,161	23,364,346
Property, equipment and intangible assets	17	1,072,720	1,120,249
Other assets	18	560,565	423,734
<b>Total assets</b>		<b>42,615,531</b>	<b>48,943,284</b>
<b>LIABILITIES</b>			
Deposits and balances from banks	19	2,439,877	8,062,970
Amounts payable under repurchase agreements		750,641	561,648
Current accounts and deposits from customers	20	24,388,803	24,945,995
Other borrowed funds	21	5,841,164	5,897,232
Deferred tax liabilities	12	26,525	66,194
Other liabilities	22	189,346	273,882
<b>Total liabilities</b>		<b>33,636,356</b>	<b>39,807,921</b>
<b>EQUITY</b>			
Share capital	23	8,125,100	8,125,100
Share premium		257,149	257,149
Revaluation reserve for available-for-sale financial assets		241,267	48,227
Retained earnings		355,659	704,887
<b>Total equity</b>		<b>8,979,175</b>	<b>9,135,363</b>
<b>Total liabilities and equity</b>		<b>42,615,531</b>	<b>48,943,284</b>

Ararat Ghukasyan  
Chief Executive Officer



*(Signature)*

Hayk Stepanyan  
Head of Finance and Administration

The statement of financial position is to be read in conjunction with the notes to, and forming part of, the financial statements.

*“Byblos Bank Armenia” cjsc*  
Statement of Cash Flows for the year ended 31 December 2013

Notes	2013 AMD'000	2012 AMD'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Interest receipts	3,787,257	3,842,770
Interest payments	(2,532,539)	(2,145,887)
Fee and commission receipts	92,636	83,527
Fee and commission payments	(47,707)	(45,476)
Net receipts from available for sale assets	743	
Net receipts from foreign exchange	57,966	55,303
Tax payments (other than income tax)	(9,964)	(40,171)
Salaries and other payments to employees	(615,693)	(653,855)
Other general administrative expenses payments	(500,992)	(368,789)
Other payments	(6,800)	(7,379)
<b>(Increase)/decrease in operating assets</b>		
Available-for-sale financial assets	(343,119)	(707,669)
Amounts receivable under reverse repurchase agreements	-	803,205
Loans to banks	7,245,642	(2,631,971)
Loans to customers	(1,413,658)	(3,026,867)
Other assets	(156,862)	(23,963)
<b>Increase/(decrease) in operating liabilities</b>		
Deposits and balances from banks	(5,628,129)	221,465
Current accounts and deposits from customers	(689,693)	8,129,924
(Payments)/receipts of other borrowed funds	(76,873)	655,228
Amounts payable under repurchase agreements	188,843	561,157
Other liabilities	(14,601)	(4)
<b>Net cash (used in)/provided from operating activities before income tax paid</b>	<b>(663,543)</b>	<b>4,700,548</b>
Income tax paid	(37,646)	(90,435)
<b>Cash flows (used in)/from operations</b>	<b>(701,189)</b>	<b>4,610,113</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Net purchases of property, equipment and intangible assets	(45,704)	(62,814)
<b>Cash flows used in investing activities</b>	<b>(45,704)</b>	<b>(62,814)</b>
<b>Net (decrease) /increase in cash and cash equivalents</b>	<b>(746,893)</b>	<b>4,547,299</b>
Effect of changes in exchange rates on cash and cash equivalents	103,777	122,632
Cash and cash equivalents at the beginning of the year	8,970,908	4,300,977
<b>Cash and cash equivalents at the end of the year</b>	<b>8,327,792</b>	<b>8,970,908</b>

Ararat Ghukasyan  
Chief Executive Officer

Hayk Stepanyan  
Head of Finance and Administration

The statement of cash flows is to be read in conjunction with the notes to, and forming part of, the financial statements.

*"Byblos Bank Armenia" cjsc*  
Statement of Changes in Equity for the year ended 31 December 2013

AMD'000	Share capital	Share premium	Revaluation reserve for available-for- sale financial assets	Retained earnings	Total
<b>Balance as at 1 January 2012</b>	8,125,100	257,149	49,083	512,736	8,944,068
<b>Total comprehensive income</b>					
Profit for the year	-	-	-	192,151	192,151
<b>Other comprehensive income</b>					
<i>Items that are or may be reclassified subsequently to profit or loss:</i>					
Net change in fair value of available-for-sale financial assets, net of deferred tax liabilities	-	-	(1,988)	-	(1,988)
Net change in fair value of available-for-sale financial assets transferred to profit or loss, net of deferred tax liabilities	-	-	1,132	-	1,132
<b>Total other comprehensive loss</b>	-	-	(856)	-	(856)
<b>Total comprehensive income for the year</b>	-	-	(856)	192,151	191,295
<b>Balance as at 31 December 2012</b>	8,125,100	257,149	48,227	704,887	9,135,363
 <b>Balance as at 1 January 2013</b>	 8,125,100	 257,149	 48,227	 704,887	 9,135,363
<b>Total comprehensive loss</b>					
Loss for the year	-	-	-	(349,228)	(349,228)
<b>Other comprehensive income</b>					
<i>Items that are or may be reclassified subsequently to profit or loss:</i>					
Net change in fair value of available-for-sale financial assets, net of deferred tax liabilities	-	-	197,909	-	197,909
Net change in fair value of available-for-sale financial assets transferred to profit or loss, net of deferred tax liabilities	-	-	(4,869)	-	(4,869)
<b>Total other comprehensive income</b>	-	-	193,040	-	193,040
<b>Total comprehensive loss for the year</b>	-	-	193,040	(349,228)	(156,188)
<b>Balance as at 31 December 2013</b>	8,125,100	257,149	241,267	355,659	8,979,175

Ararat Ghukasyan  
Chief Executive Officer



Hayk Stepanyan  
Head of Finance and Administration

The statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the financial statements.

## **1 Background**

### **(a) Organisation and operations**

The principal activities of “Byblos Bank Armenia” cjsc (the Bank) are deposit taking and customer account maintenance, lending, cash and settlement transactions and operations with securities and foreign exchange. The activities of the Bank are regulated by the Central Bank of Armenia (CBA). The Bank has a general banking license, and is a member of the state deposit insurance system in the Republic of Armenia.

The Bank’s registered head office is 18/3 Amiryan Street, Yerevan, Republic of Armenia. The Bank has four branches.

The majority of the assets and liabilities are located in the Republic of Armenia.

### **(i) Shareholders**

In August 2007 Byblos Bank SAL purchased 100% of the shares of “ITB International Trade Bank” cjsc and the Bank was renamed “Byblos Bank Armenia” cjsc.

During the year ended 31 December 2008 the European Bank for Reconstruction and Development and the OPEC Fund for International Development acquired 25% and 10% of the ordinary shares of “Byblos Bank Armenia” cjsc, respectively. The current shareholder structure is as follows:

Byblos Bank SAL – 65%  
European Bank for Reconstruction and Development – 25%  
OPEC Fund for International Development – 10%

The Bank is ultimately controlled by a single individual Francois Bassil.

### **(b) Armenian business environment**

The Bank’s operations are primarily located in Armenia. Consequently, the Bank is exposed to the economic and financial markets of Armenia which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in the Armenia. The financial statements reflect management’s assessment of the impact of the Armenian business environment on the operations and the financial position of the Bank. The future business environment may differ from management’s assessment.

## **2 Basis of preparation**

### **(a) Statement of compliance**

The accompanying financial statements are prepared in accordance with International Financial Reporting Standards (IFRS).

### **(b) Basis of measurement**

The financial statements are prepared on the historical cost basis except that available-for-sale financial assets are stated at fair value.

**(c) Functional and presentation currency**

The functional currency of the Bank is the Armenian Dram (AMD) as, being the national currency of the Republic of Armenia, it reflects the economic substance of the majority of underlying events and circumstances relevant to them.

The AMD is also the presentation currency for the purposes of these financial statements. The Armenian Dram is not a convertible currency outside the Republic of Armenia.

Financial information presented in AMD is rounded to the nearest thousand.

**(d) Use of estimates and judgments**

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgments in applying accounting policies is described in the following notes:

- loan impairment estimates - note 16
- estimates of market values of collaterals for the impaired loans – note 16(c).

**(e) Changes in accounting policies and presentation**

The Bank has adopted the following new standards and amendments to standards, including any consequential amendments to other standards, with a date of initial application of 1 January 2013.

- IFRS 13 *Fair Value Measurements* (see (i))
- *Presentation of Items of Other Comprehensive Income* (Amendments to IAS 1 *Presentation of Financial Statements*) (see (ii))
- *Financial Instruments: Disclosures - Offsetting Financial Assets and Financial Liabilities* (Amendments to IFRS 7 (see (iii)))

**(i) Fair value measurement**

IFRS 13 establishes a single framework for measuring fair value and making disclosures about fair value measurements, when such measurements are required or permitted by other IFRSs. In particular, it unifies the definition of fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It also replaces and expands the disclosure requirements about fair value measurements in other IFRSs, including IFRS 7 *Financial Instruments: Disclosures*.

As a result, the Bank adopted a new definition of fair value, as set out in note 3(c)(v). The change had no significant impact on the measurements of assets and liabilities. However, the Bank includes new disclosures in the financial statements that are required under IFRS 13, comparatives are not restated.

**(ii) Presentation of items of other comprehensive income**

As a result of the amendments to IAS 1, the Bank modified the presentation of items of other comprehensive income in its statement of profit or loss and other comprehensive income, to present separately items that would be reclassified to profit or loss in the future from those that would never be. Comparative information is also re-presented accordingly.

**(iii) Financial instruments: Disclosures – Offsetting financial assets and financial liabilities**

Amendments to IFRS 7 *Financial Instruments: Disclosures - Offsetting Financial Assets and Financial Liabilities* introduced new disclosure requirements for financial assets and liabilities that are offset in the statement of financial position or subject to master netting arrangements or similar agreements. The Bank includes new disclosures in the financial statements that are required under amendments to IFRS 7 and provides comparative information for new disclosures.

### **3 Significant accounting policies**

The accounting policies set out below are applied consistently to all periods presented in these financial statements, except as explained in note 2(e), which addresses changes in accounting policies.

**(a) Foreign currency**

Transactions in foreign currencies are translated to the respective functional currencies of the Bank at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the reporting period. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value is determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognized in profit or loss, except for differences arising on the retranslation of available-for-sale equity instruments unless the difference is due to impairment in which case foreign currency differences that have been recognized in other comprehensive income are reclassified to profit or loss; or qualifying cash flow hedges to the extent that the hedge is effective, which are recognized in other comprehensive income.

**(b) Cash and cash equivalents**

Cash and cash equivalents include notes and coins on hand, unrestricted balances (nostro accounts) held with the CBA and other banks. The minimum reserve deposit with the CBA is considered to be a cash equivalent due to the absence of restrictions on its withdrawability. Cash and cash equivalents are carried at amortised cost in the statement of financial position.

**(c) Financial instruments**

**(i) Classification**

*Financial instruments at fair value through profit or loss* are financial assets or liabilities that are:

- acquired or incurred principally for the purpose of selling or repurchasing in the near term
- part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking
- derivative financial instruments (except for derivative that is a financial guarantee contract or a designated and effective hedging instrument) or,
- upon initial recognition, designated as at fair value through profit or loss.

The Bank may designate financial assets and liabilities at fair value through profit or loss where either:

- the assets or liabilities are managed, evaluated and reported internally on a fair value basis
- the designation eliminates or significantly reduces an accounting mismatch which would otherwise arise or,
- the asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

All trading derivatives in a net receivable position (positive fair value) as well as options purchased are reported as assets. All trading derivatives in a net payable position (negative fair value) as well as options written are reported as liabilities.

Management determines the appropriate classification of financial instruments in this category at the time of the initial recognition. Derivative financial instruments and financial instruments designated as at fair value through profit or loss upon initial recognition are not reclassified out of at fair value through profit or loss category. Financial assets that would have met the definition of loans and receivables may be reclassified out of the fair value through profit or loss or available-for-sale category if the Bank has an intention and ability to hold them for the foreseeable future or until maturity. Other financial instruments may be reclassified out of at fair value through profit or loss category only in rare circumstances. Rare circumstances arise from a single event that is unusual and highly unlikely to recur in the near term.

*Loans and receivables* are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Bank:

- intends to sell immediately or in the near term
- upon initial recognition designates as at fair value through profit or loss
- upon initial recognition designates as available- for-sale, or
- may not recover substantially all of its initial investment, other than because of credit deterioration.

*Held-to-maturity investments* are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Bank has the positive intention and ability to hold to maturity, other than those that:

- the Bank upon initial recognition designates as at fair value through profit or loss
- the Bank designates as available-for-sale, or
- meet the definition of loans and receivables.

*Available-for-sale financial assets* are those non-derivative financial assets that are designated as available-for-sale or are not classified as loans and receivables, held-to-maturity investments or financial instruments at fair value through profit or loss.

**(ii) Recognition**

Financial assets and liabilities are recognized in the statement of financial position when the Bank becomes a party to the contractual provisions of the instrument. All regular way purchases of financial assets are accounted for at the trade date.

**(iii) Measurement**

A financial asset or liability is initially measured at its fair value plus, in the case of a financial asset or liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or liability.

Subsequent to initial recognition, financial assets, including derivatives that are assets, are measured at their fair values, without any deduction for transaction costs that may be incurred on sale or other disposal, except for:

- loans and receivables which are measured at amortized cost using the effective interest method
- held-to-maturity investments that are measured at amortized cost using the effective interest method
- investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured which are measured at cost.

All financial liabilities, other than those designated at fair value through profit or loss and financial liabilities that arise when a transfer of a financial asset carried at fair value does not qualify for derecognition, are measured at amortized cost.

**(iv) Amortized cost**

The amortized cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between the initial amount recognized and the maturity amount, minus any reduction for impairment. Premiums and discounts, including initial transaction costs, are included in the carrying amount of the related instrument and amortized based on the effective interest rate of the instrument.

**(v) Fair value measurement principles**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Bank has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Bank measures the fair value of an instrument using quoted prices in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

When there is no quoted price in an active market, the Bank uses valuation techniques that maximise the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would take into account in these circumstances.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price, i.e., the fair value of the consideration given or received. If the Bank determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognized in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is supported wholly by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, the Bank measures assets and long positions at the bid price and liabilities and short positions at the ask price.

The Bank recognizes transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

**(vi) *Gains and losses on subsequent measurement***

A gain or loss arising from a change in the fair value of a financial asset or liability is recognized as follows:

- a gain or loss on a financial instrument classified as at fair value through profit or loss is recognized in profit or loss
- a gain or loss on an available-for-sale financial asset is recognized as other comprehensive income in equity (except for impairment losses and foreign exchange gains and losses on debt financial instruments available-for-sale) until the asset is derecognized, at which time the cumulative gain or loss previously recognized in equity is recognized in profit or loss. Interest in relation to an available-for-sale financial asset is recognized in profit or loss using the effective interest method.

For financial assets and liabilities carried at amortized cost, a gain or loss is recognized in profit or loss when the financial asset or liability is derecognized or impaired, and through the amortization process.

**(vii) *Derecognition***

The Bank derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Bank neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Bank is recognized as a separate asset or liability in the statement of financial position. The Bank derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire.

The Bank enters into transactions whereby it transfers assets recognized on its statement of financial position, but retains either all risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognized.

In transactions where the Bank neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognizes the asset if control over the asset is lost.

In transfers where control over the asset is retained, the Bank continues to recognize the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred assets.

The Bank writes off assets deemed to be uncollectible.

**(viii) Repurchase and reverse repurchase agreements**

Securities sold under sale and repurchase (repo) agreements are accounted for as secured financing transactions, with the securities retained in the statement of financial position and the counterparty liability included in amounts payable under repo transactions within deposits and balances from banks or current accounts and deposits from customers, as appropriate. The difference between the sale and repurchase prices represents interest expense and is recognized in profit or loss over the term of the repo agreement using the effective interest method.

Securities purchased under agreements to resell (reverse repo) are recorded as amounts receivable under reverse repo transactions within loans to banks or loans to customers, as appropriate. The difference between the purchase and resale prices represents interest income and is recognized in profit or loss over the term of the repo agreement using the effective interest method.

If assets purchased under an agreement to resell are sold to third parties, the obligation to return securities is recorded as a trading liability and measured at fair value.

**(ix) Offsetting**

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

**(d) Property and equipment**

**(i) Owned assets**

Items of property and equipment are stated at cost less accumulated depreciation and impairment losses.

Where an item of property and equipment comprises major components having different useful lives, they are accounted for as separate items of property and equipment.

**(ii) Depreciation**

Depreciation is charged to profit or loss on a straight-line basis over the estimated useful lives of the individual assets. Depreciation commences on the date of acquisition or, in respect of internally constructed assets, from the time an asset is completed and ready for use. Land is not depreciated. The estimated useful lives are as follows:

– buildings	50 years
– computers and computer equipment	1-5 years
– fixtures and fittings	5-10 years
– motor vehicles	5 years

Leasehold improvements are depreciated over the shorter of the useful life of the asset and lease term.

**(e) Intangible assets**

Acquired intangible assets are stated at cost less accumulated amortization and impairment losses.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software.

Amortization is charged to profit or loss on a straight-line basis over the estimated useful lives of intangible assets. The estimated useful lives range from 1-10 years.

**(f) Repossessed assets**

The Bank recognizes repossessed assets in the statement of financial position when it has the full and final settlement rights to the collateral, and when it is entitled to retain any excess proceeds from the realisation of the collateral.

Repossessed assets are measured at the lower of the carrying amount and the fair value less costs to sell. At initial recognition repossessed assets are measured based on the carrying value of the defaulted loan, including expenditure incurred in the process of collateral foreclosure. Fair value less costs to sell is the estimated selling price of the collateral in the ordinary course of business, less the related selling costs. Subsequent to initial recognition, repossessed assets are reviewed for held for sale classification criteria and are reclassified accordingly when the criteria are met.

Repossessed assets are included in other assets.

Gains and losses on disposal of repossessed assets are recognized net in “other operating income” in profit or loss.

**(g) Impairment**

The Bank assesses at the end of each reporting period whether there is any objective evidence that a financial asset or group of financial assets is impaired. If any such evidence exists, the Bank determines the amount of any impairment loss.

A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the financial asset (a loss event) and that event (or events) has had an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Objective evidence that financial assets are impaired can include default or delinquency by a borrower, breach of loan covenants or conditions, restructuring of financial asset or group of financial assets on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, deterioration in the value of collateral, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers in the group, or economic conditions that correlate with defaults in the group.

**(i) *Financial assets carried at amortized cost***

Financial assets carried at amortized cost consist principally of loans and other receivables (loans and receivables). The Bank reviews its loans and receivables to assess impairment on a regular basis.

The Bank first assesses whether objective evidence of impairment exists individually for loans and receivables that are individually significant, and individually or collectively for loans and receivables that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed loan or receivable, whether significant or not, it includes the loan or receivable in a group of loans and receivables with similar credit risk characteristics and collectively assesses them for impairment. Loans and receivables that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on a loan or receivable has been incurred, the amount of the loss is measured as the difference between the carrying amount of the loan or receivable and the present value of estimated future cash flows including amounts recoverable from guarantees and collateral discounted at the loan or receivable’s original effective interest rate. Contractual cash flows and historical loss experience adjusted on the basis of relevant observable data that reflect current economic conditions provide the basis for estimating expected cash flows.

In some cases the observable data required to estimate the amount of impairment loss on a loan or receivable may be limited or no longer fully relevant to current circumstances. This may be the case when a borrower is in financial difficulties and there is little available historical data relating to similar borrowers. In such cases, the Bank uses its experience and judgment to estimate the amount of any impairment loss.

All impairment losses in respect of loans and receivables are recognized in profit or loss and are only reversed if a subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognized.

When a loan is uncollectable, it is written off against the related allowance for loan impairment. The Bank writes off a loan balance (and any related allowances for loan losses) when management determines that the loans are uncollectible and when all necessary steps to collect the loan are completed.

**(ii) *Financial assets carried at cost***

Financial assets carried at cost include unquoted equity instruments included in available-for-sale financial assets that are not carried at fair value because their fair value cannot be reliably measured. If there is objective evidence that such investments are impaired, the impairment loss is calculated as the difference between the carrying amount of the investment and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset.

All impairment losses in respect of these investments are recognized in profit or loss and cannot be reversed.

**(iii) *Available-for-sale financial assets***

Impairment losses on available-for-sale financial assets are recognized by transferring the cumulative loss that is recognized in other comprehensive income to profit or loss as a reclassification adjustment. The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognized in profit or loss. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed, with the amount of the reversal recognized in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognized in other comprehensive income.

**(iv) Non financial assets**

Other non financial assets, other than deferred taxes, are assessed at each reporting date for any indications of impairment. The recoverable amount of non financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs. An impairment loss is recognized when the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

All impairment losses in respect of non financial assets are recognized in profit or loss and reversed only if there has been a change in the estimates used to determine the recoverable amount. Any impairment loss reversed is only reversed to the extent that the asset’s carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

**(h) Provisions**

A provision is recognized in the statement of financial position when the Bank has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

**(i) Credit related commitments**

In the normal course of business, the Bank enters into credit related commitments, comprising undrawn loan commitments, letters of credit and guarantees.

Financial guarantees are contracts that require the Bank to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

A financial guarantee liability is recognized initially at fair value net of associated transaction costs, and is measured subsequently at the higher of the amount initially recognized less cumulative amortization or the amount of provision for losses under the guarantee. Provisions for losses under financial guarantees and other credit related commitments are recognized when losses are considered probable and can be measured reliably.

Financial guarantee liabilities and provisions for other credit related commitment are included in other liabilities.

Loan commitments are not recognized, except for the followings:

- loan commitments that the Bank designates as financial liabilities at fair value through profit or loss
- if the Bank has a past practice of selling the assets resulting from its loan commitments shortly after origination, then the loan commitments in the same class are treated as derivative instruments
- loan commitments that can be settled net in cash or by delivering or issuing another financial instrument
- commitments to provide a loan at a below-market interest rate.

**(j) Share capital**

**(i) Ordinary shares**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognized as a deduction from equity, net of any tax effects.

**(ii) Share premium**

Any amount paid in excess of par value of shares issued is recognized as share premium.

**(iii) Dividends**

The ability of the Bank to declare and pay dividends is subject to the rules and regulations of the Armenian legislation.

Dividends in relation to ordinary shares are reflected as an appropriation of retained earnings in the period when they are declared.

**(k) Taxation**

Income tax comprises current and deferred tax. Income tax is recognized in profit or loss except to the extent that it relates to items of other comprehensive income or transactions with shareholders recognized directly in equity, in which case it is recognized within other comprehensive income or directly within equity.

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities are recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax assets and liabilities are not recognized for the following temporary differences: goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit and temporary differences related to investments in subsidiaries where the parent is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow the manner in which the Bank expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets are recognized only to the extent that it is probable that future taxable profits will be available against which the temporary differences, unused tax losses and credits can be utilized. Deferred tax assets are reduced to the extent that taxable profit will be available against which the deductible temporary differences can be utilized.

**(l) Income and expense recognition**

Interest income and expense are recognized in profit or loss using the effective interest method.

Loan origination fees, loan servicing fees and other fees that are considered to be integral to the overall profitability of a loan, together with the related transaction costs, are deferred and amortized to interest income over the estimated life of the financial instrument using the effective interest method.

Other fees, commissions and other income and expense items are recognized in profit or loss when the corresponding service is provided.

Dividend income is recognized in profit or loss on the date that the dividend is declared.

Payments made under operating leases are recognized in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognized as an integral part of the total lease expense, over the term of the lease.

**(m) New standards and interpretations not yet adopted**

A number of new standards, amendments to standards and interpretations are not yet effective as at 31 December 2013, and are not applied in preparing these financial statements. Of these pronouncements, potentially the following will have an impact on the financial position and performance. The Bank plans to adopt these pronouncements when they become effective.

- IFRS 9 *Financial Instruments* will not be effective before 2017 annual periods. The new standard is to be issued in phases and is intended ultimately to replace International Financial Reporting Standard IAS 39 *Financial Instruments: Recognition and Measurement*. The first phase of IFRS 9 was issued in November 2009 and relates to the classification and measurement of financial assets. The second phase regarding classification and measurement of financial liabilities was published in October 2010. The remaining parts of the standard are expected to be issued during 2014. The Bank recognizes that the new standard introduces many changes to the accounting for financial instruments and is likely to have a significant impact on the financial statements. The impact of these changes will be analysed during the course of the project as further phases of the standard are issued. The Bank does not intend to adopt this standard early.
- Amendments to IAS 32 *Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities* do not introduce new rules for offsetting financial assets and liabilities; rather they clarify the offsetting criteria to address inconsistencies in their application. The Amendments specify that an entity currently has a legally enforceable right to set-off if that right is not contingent on a future event; and enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the entity and all counterparties. The amendments are effective for annual periods beginning on or after 1 January 2014, and are to be applied retrospectively. The Bank has not yet analyzed the likely impact of the improvements on its financial position or performance.
- Various *Improvements to IFRSs* are dealt with on a standard-by-standard basis. All amendments, which result in accounting changes for presentation, recognition or measurement purposes, will come into effect not earlier than 1 January 2014. The Bank has not yet analysed the likely impact of the improvements on its financial position or performance.

## 4 Net interest income

	<b>2013</b>	<b>2012</b>
	<b>AMD'000</b>	<b>AMD'000</b>
<b>Interest income</b>		
Loans to customers	2,583,833	2,562,889
Loans to banks	724,546	823,060
Available-for-sale financial assets	389,999	345,050
Cash and cash equivalents	29,860	75,633
Amounts receivable under reverse repurchase agreements	7,950	48,069
Other	681	-
	<b>3,736,869</b>	<b>3,854,701</b>
<b>Interest expense</b>		
Current accounts and deposits from customers	1,449,426	1,226,587
Other borrowed funds	477,657	454,296
Deposits and balances from banks	392,050	563,953
Amounts payable under repurchase agreements	26,361	5,378
	<b>2,345,494</b>	<b>2,250,214</b>
	<b>1,391,375</b>	<b>1,604,487</b>

## 5 Fee and commission income

	<b>2013</b>	<b>2012</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Credit card maintenance	24,753	24,775
Cash entry and withdrawal	22,092	21,817
Remittances	20,406	23,573
Account servicing	19,600	11,002
Other	4,922	2,510
	<b>91,773</b>	<b>83,677</b>

## 6 Fee and commission expense

	<b>2013</b>	<b>2012</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Plastic card services	31,219	31,005
Remittances	8,367	7,418
Inquiries	5,006	4,565
Other	3,115	2,668
	<b>47,707</b>	<b>45,656</b>

## 7 Net foreign exchange income

	<b>2013</b> <b>AMD'000</b>	<b>2012</b> <b>AMD'000</b>
Gain on spot transactions	58,197	55,303
Loss from revaluation of financial assets and liabilities	(6,077)	(4,218)
	<b>52,120</b>	<b>51,085</b>

## 8 Other operating expense

	<b>2013</b> <b>AMD'000</b>	<b>2012</b> <b>AMD'000</b>
Fines and penalties	44,357	33,230
Payments to state deposit insurance fund	(41,379)	(31,790)
Other	(27,610)	(36,005)
	<b>(24,632)</b>	<b>(34,565)</b>

## 9 Impairment losses/(reversals)

	<b>2013</b> <b>AMD'000</b>	<b>2012</b> <b>AMD'000</b>
Loans to customers	720,129	85,221
Other assets	5,021	(3,931)
	<b>725,150</b>	<b>81,290</b>

## 10 Personnel expenses

	<b>2013</b> <b>AMD'000</b>	<b>2012</b> <b>AMD'000</b>
Employee compensation	<b>621,395</b>	<b>704,742</b>

## 11 Other general administrative expenses

	<b>2013</b>	<b>2012</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Depreciation and amortization	94,422	98,860
Advertising and marketing	71,924	79,165
Taxes other than on income	48,503	34,763
Professional services	45,649	102,922
Maintenance of computer software	42,353	45,030
Repairs and maintenance	35,457	35,822
Security	30,721	27,824
Insurance	29,145	27,359
Communications and information services	21,967	27,036
Maintenance of cars	15,717	17,295
Travel expenses	15,222	12,780
Operating lease expense	12,402	12,039
Office supplies	11,208	15,565
Trainings	2,248	19,271
Other	25,601	23,344
	<b>502,539</b>	<b>579,075</b>

## 12 Income tax benefit/(expense)

	<b>2013</b>	<b>2012</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Current year tax expense	(66,939)	(65,388)
Overprovided in prior years	15,194	-
Movement in deferred tax assets and liabilities due to origination and reversal of temporary differences	87,929	(39,476)
<b>Total income tax benefit/(expense)</b>	<b>36,184</b>	<b>(104,864)</b>

In 2013 applicable tax rate for current and deferred tax is 20% (2012: 20%).

### Reconciliation of effective tax rate

	<b>2013</b>		<b>2012</b>	
	<b>AMD'000</b>	<b>%</b>	<b>AMD'000</b>	<b>%</b>
(Loss)/profit before tax	(385,412)		297,015	
Income tax at the applicable tax rate	77,082	(20%)	(59,403)	(20%)
Non-deductible costs	(40,898)	11%	(45,461)	(15%)
	<b>36,184</b>	<b>(9%)</b>	<b>(104,864)</b>	<b>(35%)</b>

**(a) Deferred tax asset and liability**

Temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes give rise to net deferred tax liabilities as at 31 December 2013 and 2012.

The deductible temporary differences do not expire under current tax legislation.

Movements in temporary differences during the years ended 31 December 2013 and 2012 are presented as follows:

AMD'000	Balance 1 January 2013	Recognized in profit or loss	Recognized in other comprehensive income	Balance 31 December 2013
Cash and cash equivalents	(6,060)	4,687	-	(1,373)
Available-for-sale financial assets	(12,056)	-	(48,260)	(60,316)
Loans to banks	(24,243)	14,303	-	(9,940)
Loans to customers	(27,358)	70,360	-	43,002
Property and equipment	656	848	-	1,504
Other assets	1,304	(317)	-	987
Other liabilities	1,563	(1,952)	-	(389)
	<b>(66,194)</b>	<b>87,929</b>	<b>(48,260)</b>	<b>(26,525)</b>

AMD'000	Balance 1 January 2012	Recognized in profit or loss	Recognized in other comprehensive loss	Balance 31 December 2012
Cash and cash equivalents	(1,862)	(4,198)	-	(6,060)
Available-for-sale financial assets	(12,556)	286	214	(12,056)
Loans to banks	(18,075)	(6,168)	-	(24,243)
Loans to customers	(7,332)	(20,026)	-	(27,358)
Property and equipment	273	383	-	656
Other assets	(189)	1,493	-	1,304
Other liabilities	12,809	(11,246)	-	1,563
	<b>(26,932)</b>	<b>(39,476)</b>	<b>214</b>	<b>(66,194)</b>

**(b) Income tax recognized in other comprehensive income/(loss)**

The tax effects relating to components of other comprehensive income/(loss) for the year ended 31 December 2013 and 2012 comprise the following:

	2013			2012		
	Amount before tax	Tax expense	Amount net-of-tax	Amount before tax	Tax expense	Amount net-of-tax
AMD'000						
Net change in fair value of available-for-sale financial assets	247,386	(49,477)	197,909	(2,485)	497	(1,988)
Net change in fair value of available-for-sale financial assets transferred to profit or loss	(6,086)	1,217	(4,869)	1,415	(283)	1,132
<b>Other comprehensive income/(loss)</b>	<b>241,300</b>	<b>(48,260)</b>	<b>193,040</b>	<b>(1,070)</b>	<b>214</b>	<b>(856)</b>

## 13 Cash and cash equivalents

	2013 AMD'000	2012 AMD'000
<b>Cash on hand</b>	<b>509,408</b>	<b>488,039</b>
<b>Nostro accounts with the CBA</b>	<b>7,131,971</b>	<b>5,453,378</b>
<b>Nostro accounts with other banks</b>		
- OECD banks	496,237	1,790,603
- Other foreign banks	188,225	182,603
- Largest 10 Armenian banks	1,865	814,111
- Small and medium size Armenian banks	86	242,174
<b>Total nostro accounts with other banks</b>	<b>686,413</b>	<b>3,029,491</b>
<b>Total cash and cash equivalents as shown in the statement of cash flows</b>	<b>8,327,792</b>	<b>8,970,908</b>
Accrued interest	34	303
<b>Total cash and cash equivalents</b>	<b>8,327,826</b>	<b>8,971,211</b>

Nostro accounts with the Central Bank of Armenia are related to settlement activity and are available for withdrawal at the end of the year.

No cash and cash equivalents are impaired or past due.

As at 31 December 2013 the Bank has one bank (31 December 2012: two banks), whose balances exceed 10% of equity. The gross value of these balances as at 31 December 2013 is AMD 7,131,971 thousand (31 December 2012: AMD 6,984,985 thousand).

## 14 Available-for-sale financial assets

	2013 AMD'000	2012 AMD'000
<b>Held by the bank</b>		
<b>Debt and other fixed-income instruments</b>		
- Government securities of the Republic of Armenia	2,602,643	2,185,132
- Securities of international financial institutions	50,107	-
	<b>2,652,750</b>	<b>2,185,132</b>
<b>Equity instruments</b>		
- Corporate shares	13,160	13,160
	<b>13,160</b>	<b>13,160</b>
	<b>2,665,910</b>	<b>2,198,292</b>
<b>Pledged under sale and repurchase agreements</b>		
<b>Debt and other fixed-income instruments</b>		
- Government securities of the Republic of Armenia	773,337	573,912
	<b>773,337</b>	<b>573,912</b>

The Bank has transactions to lend securities and to sell securities under agreements to repurchase.

The securities lent or sold under agreements to repurchase are transferred to a third party and the Bank receives cash in exchange. These financial assets may be repledged or resold by counterparties in the absence of default by the Bank, but the counterparty has an obligation to return the securities at the maturity of the contract. The Bank has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognized them. These securities are presented as “pledged under sale and repurchase agreements” in note 14. The cash received is recognized as a financial asset and a financial liability is recognized for the obligation to repay the purchase price for this collateral.

These transactions are conducted under terms that are usual and customary to standard lending, and securities borrowing and lending activities.

Included in available-for-sale financial assets are non-quoted equity securities:

Name	Country of incorporation	Main activity	% Controlled		2013	2012
			2013	2012	AMD'000	AMD'000
ArCa	Republic of Armenia	Payment system	2%	2%	12,143	12,143
SWIFT	Belgium	Money transfer	0%	0%	1,017	1,017
					<b>13,160</b>	<b>13,160</b>

### Investments without a determinable fair value

Available-for-sale equity investments stated at cost comprise unquoted equity securities in the money transfer industry. There is no market for these investments and there have not been any recent transactions that provide evidence of the current fair value. In addition, discounted cash flow techniques yield a wide range of fair values due to the uncertainty regarding future cash flows in this industry.

## 15 Loans to banks

	2013 AMD'000	2012 AMD'000
<b>Credit card settlement deposit with the CBA</b>	<b>140,000</b>	<b>169,818</b>
<b>Loans and deposits</b>		
Largest 10 Armenian banks	1,439,095	6,523,307
Small and medium size Armenian banks	3,476,360	5,544,136
OECD banks	54,557	54,279
<b>Total loans and deposits</b>	<b>4,970,012</b>	<b>12,121,722</b>
<b>Total loans to banks</b>	<b>5,110,012</b>	<b>12,291,540</b>

As at 31 December 2013 included in loans and deposits with OECD banks is AMD 54,557 thousand (31 December 2012: AMD 54,279 thousand) which represents a blocked deposit in HSBC Bank Plc for membership in Europay International.

No loans to banks are impaired or past due.

### Concentration of loans to banks

As at 31 December 2013 the Bank has two banks (31 December 2012: seven banks), whose balances exceed 10% of equity. The gross values of these balances as at 31 December 2013 are AMD 2,877,395 thousand (31 December 2012: AMD 12,067,443 thousand).

## 16 Loans to customers

	<b>2013</b> <b>AMD'000</b>	<b>2012</b> <b>AMD'000</b>
<b>Loans to corporate customers</b>		
Loans to large corporates	14,564,691	14,981,143
Loans to small and medium size companies	680,371	1,039,817
<b>Total loans to corporate customers</b>	<b>15,245,062</b>	<b>16,020,960</b>
<b>Loans to retail customers</b>		
Mortgage loans	6,682,155	4,849,664
Consumer loans secured by real estate	1,519,534	1,447,592
Auto loans	792,802	807,286
Small business loans	603,208	325,194
Consumer loans with salary domiciliation	294,197	265,310
Credit card loans	257,523	236,624
Other	53,148	50,732
<b>Total loans to retail customers</b>	<b>10,202,567</b>	<b>7,982,402</b>
<b>Gross loans to customers</b>	<b>25,447,629</b>	<b>24,003,362</b>
Impairment allowance	(1,342,468)	(639,016)
<b>Net loans to customers</b>	<b>24,105,161</b>	<b>23,364,346</b>

Movements in the loan impairment allowance by classes of loans to customers for the year ended 31 December 2013 are as follows:

	<b>Loans to corporate</b> <b>customers</b> <b>AMD'000</b>	<b>Loans to retail</b> <b>customers</b> <b>AMD'000</b>	<b>Total</b> <b>AMD'000</b>
Balance at the beginning of the year	492,242	146,774	639,016
Net charge	671,422	48,707	720,129
Write-offs	-	(16,677)	(16,677)
<b>Balance at the end of the year</b>	<b>1,163,664</b>	<b>178,804</b>	<b>1,342,468</b>

Movements in the loan impairment allowance by classes of loans to customers for the year ended 31 December 2012 are as follows:

	<b>Loans to corporate</b> <b>customers</b> <b>AMD'000</b>	<b>Loans to retail</b> <b>customers</b> <b>AMD'000</b>	<b>Total</b> <b>AMD'000</b>
Balance at the beginning of the year	480,754	117,938	598,692
Net charge	11,488	73,733	85,221
Write-offs	-	(44,897)	(44,897)
<b>Balance at the end of the year</b>	<b>492,242</b>	<b>146,774</b>	<b>639,016</b>

**(a) Credit quality of loans to customers**

The following table provides information on the credit quality of loans to customers as at 31 December 2013:

	<b>Gross loans AMD'000</b>	<b>Impairment allowance AMD'000</b>	<b>Net loans AMD'000</b>	<b>Impairment allowance to gross loans %</b>
<b>Loans to corporate customers</b>				
<b>Loans to large corporates</b>				
Loans without individual signs of impairment	9,337,426	(46,687)	9,290,739	0.5%
Impaired loans:				
- overdue less than 90 days	811,140	(81,114)	730,026	10.0%
- overdue more than 90 days and less than 1 year	2,836,707	(390,524)	2,446,183	13.8%
- overdue more than 1 year	1,579,418	(622,117)	957,301	39.4%
Total impaired loans	<u>5,227,265</u>	<u>(1,093,755)</u>	<u>4,133,510</u>	<u>20.9%</u>
<b>Total loans to large corporates</b>	<b><u>14,564,691</u></b>	<b><u>(1,140,442)</u></b>	<b><u>13,424,249</u></b>	<b><u>7.8%</u></b>
<b>Loans to small and medium size companies</b>				
Loans without individual signs of impairment	501,694	(2,508)	499,186	0.5%
Impaired loans:				
- overdue less than 90 days	178,677	(20,714)	157,963	11.6%
Total impaired loans	<u>178,677</u>	<u>(20,714)</u>	<u>157,963</u>	<u>11.6%</u>
<b>Total loans to small and medium size companies</b>	<b><u>680,371</u></b>	<b><u>(23,222)</u></b>	<b><u>657,149</u></b>	<b><u>3.4%</u></b>
<b>Total loans to corporate customers</b>	<b><u>15,245,062</u></b>	<b><u>(1,163,664)</u></b>	<b><u>14,081,398</u></b>	<b><u>7.63%</u></b>
<b>Loans to retail customers</b>				
<b>Mortgage loans</b>				
- not overdue	6,497,746	(64,978)	6,432,768	1.0%
- not overdue, but impaired	64,121	(12,824)	51,297	20.0%
- overdue less than 30 days	60,963	(12,193)	48,770	20.0%
- overdue 30-89 days	3,778	(756)	3,022	20.0%
- overdue 90-179 days	8,923	(1,785)	7,138	20.0%
- overdue 180-360 days	46,624	(9,325)	37,299	20.0%
<b>Total mortgage loans</b>	<b><u>6,682,155</u></b>	<b><u>(101,861)</u></b>	<b><u>6,580,294</u></b>	<b><u>1.5%</u></b>
<b>Consumer loans secured by real estate</b>				
- not overdue	1,480,807	(14,809)	1,465,998	1.0%
- not overdue, but impaired	7,852	(1,570)	6,282	20.0%
- overdue less than 30 days	8,231	(1,646)	6,585	20.0%
- overdue 30-89 days	9,172	(1,834)	7,338	20.0%
- overdue 90-179 days	5,869	(1,174)	4,695	20.0%
- overdue 180-360 days	6,622	(1,324)	5,298	20.0%
- overdue more than 360 days	981	(196)	785	20.0%
<b>Total consumer loans secured by real estate</b>	<b><u>1,519,534</u></b>	<b><u>(22,553)</u></b>	<b><u>1,496,981</u></b>	<b><u>1.5%</u></b>

	<b>Gross loans</b> <b>AMD’000</b>	<b>Impairment</b> <b>allowance</b> <b>AMD’000</b>	<b>Net loans</b> <b>AMD’000</b>	<b>Impairment</b> <b>allowance to</b> <b>gross loans</b> <b>%</b>
<b>Auto loans</b>				
- not overdue	769,278	(15,386)	753,892	2.0%
- overdue less than 30 days	9,835	(3,934)	5,901	40.0%
- overdue 30-89 days	891	(357)	534	40.1%
- overdue 90-179 days	4,626	(1,850)	2,776	40.0%
- overdue 180-360 days	5,860	(2,344)	3,516	40.0%
- overdue more than 360 days	2,312	(925)	1,387	40.0%
<b>Total auto loans</b>	<b>792,802</b>	<b>(24,796)</b>	<b>768,006</b>	<b>3.1%</b>
<b>Small business loans</b>				
- not overdue	549,497	(2,747)	546,750	0.5%
- not overdue, but impaired	4,171	(834)	3,337	20.0%
- overdue less than 30 days	21,058	(4,212)	16,846	20.0%
- overdue 30-89 days	4,302	(860)	3,442	20.0%
- overdue more than 360 days	24,180	(4,836)	19,344	20.0%
<b>Total small business loans</b>	<b>603,208</b>	<b>(13,489)</b>	<b>589,719</b>	<b>2.2%</b>
<b>Consumer loans with salary domiciliation</b>				
- not overdue	291,534	(5,831)	285,703	2.0%
- overdue less than 30 days	2,255	(1,128)	1,127	50.0%
- overdue 30-89 days	224	(112)	112	50.0%
- overdue 90-179 days	184	(92)	92	50.0%
<b>Total consumer loans with salary domiciliation</b>	<b>294,197</b>	<b>(7,163)</b>	<b>287,034</b>	<b>2.4%</b>
<b>Credit card loans</b>				
- not overdue	249,623	(4,992)	244,631	2.0%
- not overdue, but impaired	7,900	(3,950)	3,950	50.0%
<b>Total credit card loans</b>	<b>257,523</b>	<b>(8,942)</b>	<b>248,581</b>	<b>3.5%</b>
<b>Other loans</b>				
- not overdue	53,148	-	53,148	0.0%
<b>Total other loans</b>	<b>53,148</b>	<b>-</b>	<b>53,148</b>	<b>0.0%</b>
<b>Total loans to retail customers</b>	<b>10,202,567</b>	<b>(178,804)</b>	<b>10,023,763</b>	<b>1.8%</b>
<b>Total loans to customers</b>	<b>25,447,629</b>	<b>(1,342,468)</b>	<b>24,105,161</b>	<b>5.3%</b>

The following table provides information on the credit quality of loans to customers as at 31 December 2012:

	<b>Gross loans AMD'000</b>	<b>Impairment allowance AMD'000</b>	<b>Net loans AMD'000</b>	<b>Impairment allowance to gross loans %</b>
<b>Loans to corporate customers</b>				
<b>Loans to large corporates</b>				
Loans without individual signs of impairment	13,329,867	(66,649)	13,263,218	0.5%
Impaired loans:				
- overdue less than 90 days	50,000	(7,500)	42,500	15.0%
- overdue more than 90 days and less than 1 year	1,501,031	(293,769)	1,207,262	19.6%
- overdue more than 1 year	100,245	(80,196)	20,049	80.0%
Total impaired loans	1,651,276	(381,465)	1,269,811	23.1%
<b>Total loans to large corporates</b>	<b>14,981,143</b>	<b>(448,114)</b>	<b>14,533,029</b>	<b>3.0%</b>
<b>Loans to small and medium size companies</b>				
Loans without individual signs of impairment	789,391	(3,947)	785,444	0.5%
Impaired loans:				
- not overdue	186,556	(22,387)	164,169	12.0%
- overdue less than 90 days	10,556	(1,267)	9,289	12.0%
- overdue more than 90 days and less than 1 year	53,314	(16,527)	36,787	31.0%
Total impaired loans	250,426	(40,181)	210,245	16.0%
<b>Total loans to small and medium size companies</b>	<b>1,039,817</b>	<b>(44,128)</b>	<b>995,689</b>	<b>4.2%</b>
<b>Total loans to corporate customers</b>	<b>16,020,960</b>	<b>(492,242)</b>	<b>15,528,718</b>	<b>3.1%</b>
<b>Loans to retail customers</b>				
<b>Mortgage loans</b>				
- not overdue	4,692,649	(46,927)	4,645,722	1.0%
- not overdue, but impaired	31,508	(6,302)	25,206	20.0%
- overdue less than 30 days	8,748	(1,750)	6,998	20.0%
- overdue 30-89 days	28,851	(5,770)	23,081	20.0%
- overdue 90-179 days	38,851	(7,770)	31,081	20.0%
- overdue 180-360 days	49,057	(9,811)	39,246	20.0%
<b>Total mortgage loans</b>	<b>4,849,664</b>	<b>(78,330)</b>	<b>4,771,334</b>	<b>1.6%</b>
<b>Consumer loans secured by real estate</b>				
- not overdue	1,425,641	(14,256)	1,411,385	1.0%
- not overdue, but impaired	4,951	(990)	3,961	20.0%
- overdue less than 30 days	1,965	(393)	1,572	20.0%
- overdue 30-89 days	10,353	(2,071)	8,282	20.0%
- overdue more than 360 days	4,682	(936)	3,746	20.0%
<b>Total consumer loans secured by real estate</b>	<b>1,447,592</b>	<b>(18,646)</b>	<b>1,428,946</b>	<b>1.3%</b>

	<b>Gross loans</b>	<b>Impairment allowance</b>	<b>Net loans</b>	<b>Impairment allowance to gross loans</b>
	<b>AMD'000</b>	<b>AMD'000</b>	<b>AMD'000</b>	<b>%</b>
<b>Auto loans</b>				
- not overdue	774,271	(15,485)	758,786	2.0%
- not overdue, but impaired	18,472	(7,389)	11,083	40.0%
- overdue less than 30 days	4,620	(1,848)	2,772	40.0%
- overdue 90-179 days	2,312	(925)	1,387	40.0%
- overdue 180-360 days	3,190	(1,276)	1,914	40.0%
- overdue more than 360 days	4,421	(1,768)	2,653	40.0%
<b>Total auto loans</b>	<b>807,286</b>	<b>(28,691)</b>	<b>778,595</b>	<b>3.6%</b>
<b>Small business loans</b>				
- not overdue	295,302	(1,477)	293,825	0.5%
- overdue less than 30 days	5,790	(1,158)	4,632	20.0%
- overdue 30-89 days	24,102	(4,820)	19,282	20.0%
<b>Total small business loans</b>	<b>325,194</b>	<b>(7,455)</b>	<b>317,739</b>	<b>2.3%</b>
<b>Consumer loans with salary domiciliation</b>				
- not overdue	262,080	(5,242)	256,838	2.0%
- not overdue, but impaired	453	(227)	226	50.1%
- overdue less than 30 days	1,374	(687)	687	50.0%
- overdue 90-179 days	855	(427)	428	49.9%
- overdue 180-360 days	548	(274)	274	50.0%
<b>Total consumer loans with salary domiciliation</b>	<b>265,310</b>	<b>(6,857)</b>	<b>258,453</b>	<b>2.6%</b>
<b>Credit card loans</b>				
- not overdue	232,328	(4,647)	227,681	2.0%
- not overdue, but impaired	4,296	(2,148)	2,148	50.0%
<b>Total credit card loans</b>	<b>236,624</b>	<b>(6,795)</b>	<b>229,829</b>	<b>2.9%</b>
<b>Other loans</b>				
- not overdue	50,732	-	50,732	0.0%
<b>Total other loans</b>	<b>50,732</b>	<b>-</b>	<b>50,732</b>	<b>0.0%</b>
<b>Total loans to retail customers</b>	<b>7,982,402</b>	<b>(146,774)</b>	<b>7,835,628</b>	<b>1.8%</b>
<b>Total loans to customers</b>	<b>24,003,362</b>	<b>(639,016)</b>	<b>23,364,346</b>	<b>2.7%</b>

**(b) Key assumptions and judgments for estimating the loan impairment**

**(i) Loans to corporate customers**

The Bank estimates loan impairment for loans to corporate customers based on an analysis of the future cash flows for loans with individual signs of impairment and based on its past loss experience for portfolios of loans for which no individual signs of impairment has been identified.

In determining the impairment allowance for loans to corporate customers, management makes the following key assumptions:

- for non-impaired loans the Bank creates a collective provision of 0.5% considering the economic environment and market loss experience;
- for impaired loans a discount of 20% to 30% to the originally appraised value is applied if the property pledged is sold and a delay from 12 to 36 months in obtaining proceeds from the foreclosure of collateral is assumed.

Changes in these estimates could affect the loan impairment provision. For example, to the extent that the net present value of the estimated cash flows differs by one percent, the impairment allowance on loans to corporate customers as at 31 December 2013 would be AMD 140,814 thousand lower/higher (31 December 2012: AMD 155,287 thousand lower/higher).

The impairment allowance on impaired loans to corporate customers would have been AMD 192,740 thousand higher if the market value of the collateral have been assessed 15% lower as at the reporting date.

During the year ended 31 December 2013 the Bank renegotiated commercial loans that would otherwise be past due or impaired of AMD 14,050 thousand (2012: nil). Such restructuring activity is aimed at managing customer relationships and maximising collection opportunities.

**(ii) Loans to retail customers**

The Bank estimates loan impairment for loans to retail customers based on its past historical and market loss experience on each type of loan. The significant assumptions used by management in determining the impairment losses for loans to retail customers include the following loss estimates:

- Loans secured by real estate not past due – 1.0% allowance
- The cost associated with the collection of the past due loans secured by real estate will not exceed 20.0% of the outstanding exposure
- Auto loans not past due – 2.0% allowance
- The cost associated with the collection of the past due auto loans will not exceed 40.0% of the outstanding exposure
- Credit card and consumer loans with salary domiciliation not past due – 2.0% allowance
- The cost associated with the collection of the past due credit card and consumer loans with salary domiciliation will not exceed 50.0% of the outstanding exposure
- Small business loans not past due – 0.5% allowance
- The cost associated with the collection of the past due small business loans will not exceed 20.0% of the outstanding exposure

Changes in these estimates could affect the loan impairment provision. For example, to the extent that the net present value of the estimated cash flows differs by plus/minus three percent, the impairment allowance on loans to retail customers as at 31 December 2013 would be AMD 300,714 thousand lower/higher (31 December 2012: AMD 235,069 thousand lower/higher).

**(c) Analysis of collateral**

**(i) Loans to corporate customers**

Loans to corporate customers are subject to individual credit appraisal and impairment testing. The general creditworthiness of a corporate customer tends to be the most relevant indicator of credit quality of the loan extended to it. However, collateral provides additional security and the Bank generally requests corporate borrowers to provide it.

The following table provides information on collateral securing loans to corporate customers, net of impairment, by types of collateral:

<b>31 December 2013</b> <b>AMD'000</b>	<b>Loans to customers, carrying amount</b>	<b>Fair value of collateral</b>
<b>Loans without individual signs of impairment</b>		
Real estate	6,385,506	6,385,506
No collateral	3,201,794	-
Other collateral	202,625	202,625
<b>Total loans without individual signs of impairment</b>	<b>9,789,925</b>	<b>6,588,131</b>
<b>Overdue or impaired loans</b>		
Real estate	4,291,473	4,291,473
<b>Total overdue or impaired loans</b>	<b>4,291,473</b>	<b>4,291,473</b>
<b>Total loans to corporate customers</b>	<b>14,081,398</b>	<b>10,879,604</b>
<b>31 December 2012</b> <b>AMD'000</b>	<b>Loans to customers, carrying amount</b>	<b>Fair value of collateral</b>
<b>Loans without individual signs of impairment</b>		
Real estate	12,165,184	12,165,184
No collateral	1,609,348	-
Other collateral	274,130	274,130
<b>Total loans without individual signs of impairment</b>	<b>14,048,662</b>	<b>12,439,314</b>
<b>Overdue or impaired loans</b>		
Real estate	1,480,056	1,480,056
<b>Total overdue or impaired loans</b>	<b>1,480,056</b>	<b>1,480,056</b>
<b>Total loans to corporate customers</b>	<b>15,528,718</b>	<b>13,919,370</b>

The tables above exclude overcollateralization. For loans secured by multiple types of collateral, the collateral that is most relevant for impairment assessment is disclosed.

The recoverability of loans which are neither past due nor impaired is primarily dependent on the creditworthiness of the borrowers rather than the value of collateral, and the Bank does not necessarily update the valuation of collateral as at each reporting date.

The loans with no collateral are provided to reputable Armenian companies. The Bank does not expect any adverse changes in payment status or default of the obligations by the borrowers.

**(ii) Loans to retail customers**

Mortgage loans and consumer loans secured by real estate are secured by the underlying housing real estate. The Bank’s policy is to issue mortgage loans with a loan-to-value ratio of a maximum of 70% at the date of loan issuance. Small business loans are secured by real estate. Auto loans are secured by the underlying cars. Consumer loans with salary domiciliation and credit card loans are secured by salaries.

*Mortgage loans, consumer loans secured by real estate and small business loans*

For mortgage loans, consumer loans secured by real estate and small business loans with a net carrying amount of AMD 6,580,294 thousand, AMD 1,496,981 thousand and AMD 589,719 thousand (31 December 2012: AMD 4,771,334 thousand, AMD 1,428,946 thousand and AMD 317,739 thousand) management believes that the fair value of collateral is at least equal to the carrying amount of individual loans at the reporting date.

The Bank updates the appraised values of collateral at inception of the loan to the current values considering the approximate changes in property values. The Bank’s policy is to update collateral value for mortgage loans every 5 years.

*Auto loans*

For auto loans with a net carrying amount of AMD 768,006 thousand (31 December 2012: AMD 778,595 thousand) management believes that the fair value of collateral is at least equal to the carrying amount of individual loans at the reporting date.

The Bank updates the appraised values of collateral obtained at inception of the loans to the current values considering the approximate changes in prices and aging of cars.

**(iii) Repossessed collateral**

During the year ended 31 December 2013 the Bank obtained assets with a fair value of AMD 80,313 thousand by taking possession of real estate collateral of loans to corporate customers (2012: AMD 246,275 thousand).

During the year ended 31 December 2013 the Bank obtained assets with a fair value of AMD 64,666 thousand by taking possession of collateral for loans to retail customers (2012: nil).

The Banks policy is to sell these assets as soon as it is practicable.

**(d) Industry and geographical analysis of the loan portfolio**

Loans to customers were issued primarily to customers located within the Republic of Armenia who operate in the following economic sectors:

	<b>2013</b>	<b>2012</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Trade	5,125,933	6,193,125
Energy and gas	3,217,883	1,617,435
Manufacturing	2,922,557	3,374,696
Agriculture, forestry and timber	2,364,562	2,895,519
Transport	1,591,286	1,667,574
Public catering and other services	22,841	272,611
Loans to retail customers	10,202,567	7,982,402
	<b>25,447,629</b>	<b>24,003,362</b>
Impairment allowance	(1,342,468)	(639,016)
	<b>24,105,161</b>	<b>23,364,346</b>

**(e) Significant credit exposures**

As at 31 December 2013 the Bank has seven borrowers or groups of connected borrowers (31 December 2012: six), whose loan balances exceed 10% of equity. The gross value of these loans as at 31 December 2013 is AMD 9,169,653 thousand (31 December 2012: AMD 8,140,014 thousand).

**(f) Loan maturities**

The maturity of the loan portfolio is presented in note 24 (d), which shows the remaining period from the reporting date to the contractual maturity of the loans.

## 17 Property, equipment and intangible assets

AMD'000	<u>Land and buildings</u>	<u>Computers and communication equipment</u>	<u>Fixtures and fittings</u>	<u>Motor vehicles</u>	<u>Leasehold improvements</u>	<u>Intangible assets</u>	<u>Total</u>
<b>Cost</b>							
Balance at 1 January 2013	928,585	287,298	231,995	53,700	21,193	162,098	1,684,869
Additions	13,557	7,677	24,874	-	-	1,130	47,238
Disposals	-	(11,173)	(4,338)	-	-	-	(15,511)
<b>Balance at 31 December 2013</b>	<b>942,142</b>	<b>283,802</b>	<b>252,531</b>	<b>53,700</b>	<b>21,193</b>	<b>163,228</b>	<b>1,716,596</b>
<b>Depreciation and amortization</b>							
Balance at 1 January 2013	(104,574)	(160,800)	(144,418)	(53,700)	(14,706)	(86,422)	(564,620)
Depreciation and amortization for the period	(18,947)	(41,178)	(28,619)	-	(2,358)	(3,320)	(94,422)
Disposals	-	10,928	4,238	-	-	-	15,166
<b>Balance at 31 December 2013</b>	<b>(123,521)</b>	<b>(191,050)</b>	<b>(168,799)</b>	<b>(53,700)</b>	<b>(17,064)</b>	<b>(89,742)</b>	<b>(643,876)</b>
<b>Carrying amount</b>							
<b>Balance at 31 December 2013</b>	<b>818,621</b>	<b>92,752</b>	<b>83,732</b>	<b>-</b>	<b>4,129</b>	<b>73,486</b>	<b>1,072,720</b>
<b>Cost</b>							
Balance at 1 January 2012	926,946	272,418	220,893	68,800	26,961	160,230	1,676,248
Additions	1,639	40,556	30,860	-	-	1,868	74,923
Disposals	-	(25,676)	(19,758)	(15,100)	(5,768)	-	(66,302)
<b>Balance at 31 December 2012</b>	<b>928,585</b>	<b>287,298</b>	<b>231,995</b>	<b>53,700</b>	<b>21,193</b>	<b>162,098</b>	<b>1,684,869</b>
<b>Depreciation and amortisation</b>							
Balance at 1 January 2012	(86,542)	(150,187)	(136,025)	(62,163)	(18,116)	(78,226)	(531,259)
Depreciation and amortisation for the year	(18,032)	(36,054)	(27,582)	(6,637)	(2,358)	(8,196)	(98,859)
Disposals	-	25,441	19,189	15,100	5,768	-	65,498
<b>Balance at 31 December 2012</b>	<b>(104,574)</b>	<b>(160,800)</b>	<b>(144,418)</b>	<b>(53,700)</b>	<b>(14,706)</b>	<b>(86,422)</b>	<b>(564,620)</b>
<b>Carrying amount</b>							
<b>At 31 December 2012</b>	<b>824,011</b>	<b>126,498</b>	<b>87,577</b>	<b>-</b>	<b>6,487</b>	<b>75,676</b>	<b>1,120,249</b>

There are no capitalised borrowing costs related to the acquisition or construction of property and equipment during the year ended 31 December 2013 (2012: nil).

## 18 Other assets

	<b>2013</b> <b>AMD'000</b>	<b>2012</b> <b>AMD'000</b>
Receivables under money transfer and clearing systems	59,595	53,432
Other receivables	26,700	16,808
<b>Total other financial assets</b>	<b>86,295</b>	<b>70,240</b>
Repossessed assets	361,069	246,275
Prepayments	88,790	90,705
Other	24,411	16,514
<b>Total other non-financial assets</b>	<b>474,270</b>	<b>353,494</b>
<b>Total other assets</b>	<b>560,565</b>	<b>423,734</b>

The nature and net carrying value of repossessed assets as at 31 December 2013 and 31 December 2012 are as follows:

	<b>Carrying value</b> <b>31 December 2013</b> <b>AMD'000</b>	<b>Carrying value</b> <b>31 December 2012</b> <b>AMD'000</b>
Land and buildings	<b>361,069</b>	<b>246,275</b>

Management believes that the carrying amount of repossessed assets approximately equals their fair value less costs to sell as at 31 December 2013 and 2012.

## 19 Deposits and balances from banks

	<b>2013</b> <b>AMD'000</b>	<b>2012</b> <b>AMD'000</b>
Loans and term deposits	2,439,528	8,062,636
Vostro accounts	349	334
	<b>2,439,877</b>	<b>8,062,970</b>

As at 31 December 2013 the Bank has one bank (31 December 2012: two), whose balances exceed 10% of equity. The gross value of these balances as at 31 December 2013 is AMD 2,076,446 thousand (31 December 2012: AMD 7,598,567 thousand).

## 20 Current accounts and deposits from customers

	<b>2013</b>	<b>2012</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Current accounts and demand deposits		
- Retail	3,759,122	3,897,409
- Corporate	583,457	609,929
Term deposits		
- Retail	17,225,272	16,682,751
- Corporate	2,820,952	3,755,906
	<b>24,388,803</b>	<b>24,945,995</b>

As of 31 December 2013, the Bank maintained customer deposit balances of AMD 108,820 thousand that serve as collateral for loans and unrecognized credit instruments granted by the Bank (31 December 2012: AMD 158,203 thousand).

As of 31 December 2013 the Bank has three customers (31 December 2012: three customers), whose balances exceed 10% of equity. These balances as at 31 December 2013 are AMD 5,752,872 thousand (31 December 2012: AMD 5,402,758 thousand).

## 21 Other borrowed funds

	<b>2013</b>	<b>2012</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Loan from International Financial Corporation (IFC)	1,721,533	-
Loans from European Fund for Southeast Europe (EFSE)	1,211,097	2,090,584
Loan from OPEC Fund for International Development (OFID)	1,016,196	1,684,781
Loans from National Mortgage Company	1,013,620	664,764
Loans from European Bank for Reconstruction and Development (EBRD)	878,718	1,457,103
	<b>5,841,164</b>	<b>5,897,232</b>

As at 31 December 2013 the Bank has four financial institutions (31 December 2012: three), whose balances exceed 10% of equity. These balances as at 31 December 2013 are AMD 4,962,446 thousand (31 December 2012: AMD 5,232,468 thousand).

### (a) Breach of covenants

As at 31 December 2013, the Bank has borrowed funds from International Financial Corporation (IFC), OPEC Fund for International Development (OFID) and European Bank for Reconstruction and Development (EBRD) with total amounts of AMD 1,721,533 thousand, AMD 1,016,196 thousand and AMD 878,718 thousand, respectively.

During 2013 the Bank experienced an increase of impaired commercial loans and as such the Bank breached its maximum covenant thresholds with IFC, OFID and EBRD. As of the date these financial statements were authorised for issue the management did not obtain a waiver, so that these loans were payable on demand as at 31 December 2013.

The breach of the above mentioned covenants resulted in cross-default with respect to loan agreement with European Fund for Southeast Europe EFSE. Hence, the outstanding balance of this loan has also been classified as payable on demand as at 31 December 2013. Accordingly, a total of AMD 4,827,544 thousand is classified as being due on demand and less than one month in the interest rate gap, liquidity and maturity tables in note 24.

## 22 Other liabilities

	2013 AMD'000	2012 AMD'000
Salary and similar payables	49,892	40,743
Payables to suppliers	26,060	104,206
Other financial liabilities	45,330	66,959
<b>Total other financial liabilities</b>	<b>121,282</b>	<b>211,908</b>
Other taxes payable	38,689	28,440
Deferred income	14,577	25,153
Income taxes payable	6,627	-
Other non-financial liabilities	8,171	8,381
<b>Total other non-financial liabilities</b>	<b>68,064</b>	<b>61,974</b>
<b>Total other liabilities</b>	<b>189,346</b>	<b>273,882</b>

## 23 Share capital and reserves

### (a) Issued capital and share premium

The authorized, issued and outstanding share capital comprises 81,251 ordinary shares (2012: 81,251). All shares have a nominal value of AMD 100,000. The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at annual and general meetings of the Bank.

### (b) Nature and purpose of reserves

#### *Revaluation reserve for available-for-sale financial assets*

The revaluation reserve for available-for-sale financial assets comprises the cumulative net change in the fair value, until the assets are derecognized or impaired.

### (c) Dividends

Dividends payable are restricted to the maximum retained earnings of the Bank, which are determined according to legislation of the Republic of Armenia. In accordance with the legislation of the Republic of Armenia, as at the reporting date, reserves available for distribution amounted to AMD 304,367 thousand (31 December 2012: AMD 433,071 thousand).

## **24 Risk management**

Management of risk is fundamental to the business of banking and is an essential element of the Bank’s operations. The major risks faced by the Bank are those related to market risk, credit risk and liquidity risk.

### **(a) Risk management policies and procedures**

The Bank’s risk management policies aim to identify, analyze and manage the risks faced by the Bank, to set appropriate risk limits and controls, and to continuously monitor risk levels and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, products and services offered and emerging best practice.

The Board of Directors has overall responsibility for the oversight of the risk management framework, overseeing the management of key risks and reviewing its risk management policies and procedures as well as approving significantly large exposures. The Management Committee with the support of the Assets and Liability Committee (ALCO Committee) is responsible for monitoring and implementation of risk mitigation measures and making sure that the Bank operates within the established risk parameters.

The Bank calculates mandatory ratios with the requirements of CBA. As at 31 December 2013 and 2012 the mandatory ratios were in compliance with the limits set by CBA.

### **(b) Market risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

Market risk comprises currency risk, interest rate risk and other price risks. Market risk arises from open positions in debt and equity financial instruments, which are exposed to general and specific market movements and changes in the level of volatility of market prices and foreign currency rates.

The objective of market risk management is to manage and control market risk exposures within acceptable parameters, whilst optimizing the return on risk.

Overall authority for market risk management is vested in the ALCO Committee. Market risk limits are approved by the ALCO Committee.

The Bank manages its market risk by setting open position limits in relation to financial instrument, interest rate maturity and currency positions and stop-loss limits. These are monitored on a regular basis and reviewed and approved by the ALCO Committee.

#### **(i) Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Bank is exposed to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may also reduce or create losses in the event that unexpected movements occur.

### **Interest rate gap analysis**

Interest rate risk is managed principally through monitoring interest rate gaps. A summary of the interest gap position for major financial instruments is as follows:

<b>AMD'000</b>	<b>Less than 3 months</b>	<b>3-6 months</b>	<b>6-12 months</b>	<b>1-5 years</b>	<b>More than 5 years</b>	<b>Carrying amount</b>
<b>31 December 2013</b>						
<b>ASSETS</b>						
Cash and cash equivalents	684,683	-	-	-	-	684,683
Available-for-sale financial assets	30,258	48,446	-	3,347,383	-	3,426,087
Loans to banks	1,840,758	3,074,697	-	-	-	4,915,455
Loans to customers	3,225,813	1,228,815	1,943,693	12,703,199	5,003,641	24,105,161
	<b>5,781,512</b>	<b>4,351,958</b>	<b>1,943,693</b>	<b>16,050,582</b>	<b>5,003,641</b>	<b>33,131,386</b>
<b>LIABILITIES</b>						
Deposits and balances from banks	735,498	823	677,448	1,025,759	-	2,439,528
Amounts payable under repurchase agreements	750,641	-	-	-	-	750,641
Current accounts and deposits from customers	10,845,726	3,033,905	6,314,175	3,014,766	42,090	23,250,662
Other borrowed funds	4,854,460	19,150	41,614	454,849	471,091	5,841,164
	<b>17,186,325</b>	<b>3,053,878</b>	<b>7,033,237</b>	<b>4,495,374</b>	<b>513,181</b>	<b>32,281,995</b>
<b>Interest rate gap</b>	<b>(11,404,813)</b>	<b>1,298,080</b>	<b>(5,089,544)</b>	<b>11,555,208</b>	<b>4,490,460</b>	<b>849,391</b>
<b>31 December 2012</b>						
<b>ASSETS</b>						
Cash and cash equivalents	3,029,794	-	-	-	-	3,029,794
Available-for-sale financial assets	26,090	36,692	-	2,199,568	496,694	2,759,044
Loans to banks	1,482,550	8,567,432	2,017,461	-	-	12,067,443
Loans to customers	1,628,211	1,749,822	2,050,251	13,867,739	4,068,323	23,364,346
	<b>6,166,645</b>	<b>10,353,946</b>	<b>4,067,712</b>	<b>16,067,307</b>	<b>4,565,017</b>	<b>41,220,627</b>
<b>LIABILITIES</b>						
Deposits and balances from banks	779,374	4,187,104	716,759	2,379,399	-	8,062,636
Amounts payable under repurchase agreements	561,648	-	-	-	-	561,648
Current accounts and deposits from customers	10,387,119	4,339,414	5,967,931	2,765,792	60,085	23,520,341
Other borrowed funds	5,249,604	12,483	27,157	270,542	337,446	5,897,232
	<b>16,977,745</b>	<b>8,539,001</b>	<b>6,711,847</b>	<b>5,415,733</b>	<b>397,531</b>	<b>38,041,857</b>
<b>Interest rate gap</b>	<b>(10,811,100)</b>	<b>1,814,945</b>	<b>(2,644,135)</b>	<b>10,651,574</b>	<b>4,167,486</b>	<b>3,178,770</b>

### **Average effective interest rates**

The table below displays average effective interest rates for interest bearing assets and liabilities as at 31 December 2013 and 2012. These interest rates are an approximation of the yields to maturity of these assets and liabilities.

	31 December 2013			31 December 2012		
	Average effective interest rate, %			Average effective interest rate, %		
	AMD	USD	Other currencies	AMD	USD	Other currencies
<b>Interest bearing assets</b>						
Nostro accounts with banks	-	-	-	-	1.6%	-
Available-for-sale financial assets	15.6%	-	-	14.6%	-	-
Loans to banks	-	8.2%	-	-	8.4%	-
Loans to customers	14.9%	10.6%	10.4%	14.7%	10.6%	10.5%
<b>Interest bearing liabilities</b>						
Deposits and balances from banks	8.8%	8.9%	-	8.7%	6.8%	-
Amounts payable under repurchase agreements	7.8%	-	-	8.0%	-	-
Current accounts and deposits from customers						
- Current accounts and demand deposits	2.6%	2.0%	0.3%	1.8%	1.9%	0.6%
- Term deposits	11.7%	5.9%	3.1%	11.2%	6.4%	3.3%
Other borrowed funds	8.7%	6.3%	-	10.8%	6.6%	-

### **Interest rate sensitivity analysis**

The management of interest rate risk based on interest rate gap analysis is supplemented by monitoring the sensitivity of financial assets and liabilities.

An analysis of sensitivity of net profit or loss and equity (net of taxes) to changes in interest rates (repricing risk) based on a simplified scenario of a 100 basis point (bp) symmetrical fall or rise in all yield curves and positions of interest-bearing assets and liabilities existing as at 31 December 2013 and 2012 as follows:

	2013 AMD'000	2012 AMD'000
100 bp parallel fall	116,191	108,073
100 bp parallel rise	(116,191)	(108,073)

An analysis of sensitivity of net profit or loss and equity as a result of changes in fair value of financial assets available for sale due to changes in the interest rates based on positions existing at 31 December 2013 and 2012 and a simplified scenario of a 100 bp symmetrical fall or rise in all yield curves is as follows:

	2013		2012	
	Net profit AMD'000	Equity AMD'000	Net profit AMD'000	Equity AMD'000
100 bp parallel fall	-	65,112	-	61,094
100 bp parallel rise	-	(65,112)	-	(61,094)

**(ii) Currency risk**

The Bank has assets and liabilities denominated in several foreign currencies.

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign currency exchange rates. The Bank does not hedge its exposure to currency risk.

The following table shows the foreign currency exposure structure of financial assets and liabilities as at 31 December 2013:

	<b>AMD</b> <b>AMD'000</b>	<b>USD</b> <b>AMD'000</b>	<b>EUR</b> <b>AMD'000</b>	<b>Other</b> <b>currencies</b> <b>AMD'000</b>	<b>Total</b> <b>AMD'000</b>
<b>Assets</b>					
Cash and cash equivalents	3,966,858	3,525,818	764,121	71,029	8,327,826
Available-for-sale financial assets	3,439,247	-	-	-	3,439,247
Loans to banks	140,000	4,970,012	-	-	5,110,012
Loans to customers	6,733,571	17,178,862	192,728	-	24,105,161
Other financial assets	83,856	2,081	358	-	86,295
<b>Total assets</b>	<b>14,363,532</b>	<b>25,676,773</b>	<b>957,207</b>	<b>71,029</b>	<b>41,068,541</b>
<b>Liabilities</b>					
Deposits and balances from banks	363,096	2,076,500	279	2	2,439,877
Amounts payable under repurchase agreements	750,641	-	-	-	750,641
Current accounts and deposits from customers	3,318,084	20,082,479	964,640	23,600	24,388,803
Other borrowed funds	1,013,620	4,827,544	-	-	5,841,164
Other financial liabilities	86,019	33,385	634	1,244	121,282
<b>Total liabilities</b>	<b>5,531,460</b>	<b>27,019,908</b>	<b>965,553</b>	<b>24,846</b>	<b>33,541,767</b>
<b>Net position</b>	<b>8,832,072</b>	<b>(1,343,135)</b>	<b>(8,346)</b>	<b>46,183</b>	<b>7,526,774</b>

The following table shows the foreign currency exposure structure of financial assets and liabilities as at 31 December 2012:

	<b>AMD</b> <b>AMD'000</b>	<b>USD</b> <b>AMD'000</b>	<b>EUR</b> <b>AMD'000</b>	<b>Other</b> <b>currencies</b> <b>AMD'000</b>	<b>Total</b> <b>AMD'000</b>
<b>Assets</b>					
Cash and cash equivalents	4,467,836	3,482,071	1,002,582	18,722	8,971,211
Available-for-sale financial assets	2,772,204	-	-	-	2,772,204
Loans to banks	169,818	12,121,722	-	-	12,291,540
Loans to customers	6,548,459	16,676,692	139,195	-	23,364,346
Other financial assets	63,721	4,860	1,658	1	70,240
<b>Total assets</b>	<b>14,022,038</b>	<b>32,285,345</b>	<b>1,143,435</b>	<b>18,723</b>	<b>46,826,156</b>
<b>Liabilities</b>					
Deposits and balances from banks	464,080	7,598,622	266	2	8,062,970
Amounts payable under repurchase agreements	561,648	-	-	-	561,648
Current accounts and deposits from customers	3,032,955	20,785,435	1,120,099	7,506	24,945,995
Other borrowed funds	1,542,153	4,355,079	-	-	5,897,232
Other financial liabilities	91,446	81,927	35,119	3,416	211,908
<b>Total liabilities</b>	<b>5,692,282</b>	<b>32,821,063</b>	<b>1,155,484</b>	<b>10,924</b>	<b>39,679,753</b>
<b>Net position</b>	<b>8,329,756</b>	<b>(535,718)</b>	<b>(12,049)</b>	<b>7,799</b>	<b>7,146,403</b>

A weakening of the AMD, as indicated below, against the following currencies at 31 December 2013 and 2012 would have increased (decreased) equity and profit or loss by the amounts shown below. This analysis is based on foreign currency exchange rate variances that the Bank considered to be reasonably possible at the end of the reporting period. The analysis assumes that all other variables, in particular interest rates, remain constant.

	<b>2013</b> <b>AMD'000</b>	<b>2012</b> <b>AMD'000</b>
10% appreciation of USD against AMD	(134,314)	(53,571)
10% appreciation of EUR against AMD	(835)	(1,204)

A strengthening of the AMD against the above currencies at 31 December 2013 and 2012 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

**(c) Credit risk**

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Bank has policies and procedures for the management of credit exposures (both for recognized financial assets and unrecognized contractual commitments).

Corporate loan credit applications are originated and analyzed by the relevant relationship managers from the Commercial Banking Department, which is responsible for the corporate loan portfolio. Analysis reports are based on a structured analysis focusing on the customer’s business and financial performance. The loan credit application and the report are then independently reviewed by the Risk Management Department and a second opinion is given accompanied by verification that credit policy requirements are met. The Management Committee reviews the loan credit application on the basis of submissions by the Commercial Banking Department. Individual transactions are also reviewed by the Legal Unit, depending on the specific risks and pending final approval of the Management Committee.

The Bank continuously monitors the performance of individual credit exposures and regularly reassesses the creditworthiness of its customers. The review is based on the customer’s most recent financial statements and other information submitted by the borrower, or otherwise obtained by the Bank. The current market value of collateral is regularly assessed by either independent appraisal companies or the Bank’s specialists.

Retail loan credit applications are reviewed by the Retail Approval Unit, Retail Approval Committee and Management Committee based on the authorized limits.

Apart from individual customer analysis, the whole credit portfolio is assessed by the Risk Management Department with regard to credit concentration and market risks.

The maximum exposure to credit risk is generally reflected in the carrying amounts of financial assets in the statement of financial position and unrecognized contractual commitment amounts. The impact of possible netting of assets and liabilities to reduce potential credit exposure is not significant.

The maximum exposure to credit risk from financial assets at the reporting date is as follows:

	<b>2013</b> <b>AMD'000</b>	<b>2012</b> <b>AMD'000</b>
<b>ASSETS</b>		
Cash and cash equivalents	8,327,826	8,971,211
Available-for-sale financial assets	3,439,247	2,772,204
Loans to banks	5,110,012	12,291,540
Loans to customers	24,105,161	23,364,346
Other financial assets	86,295	70,240
<b>Total maximum exposure</b>	<b>41,068,541</b>	<b>47,469,541</b>

Collateral generally is not held against investments in securities, and loans to banks, except when securities are held as part of reverse repurchase activities.

For the analysis of collateral held against loans to customers and concentration of credit risk in respect of loans to customers refer to note 16.

The maximum exposure to credit risk from unrecognized contractual commitments at the reporting date is presented in note 26.

As at 31 December 2013 the bank has one debtor or group of connected debtors (31 December 2012: one), credit risk exposure to whom exceeds 10% of maximum credit risk exposure. This balances as at 31 December 2013 is AMD 7,271,971 thousand (31 December 2012: AMD 5,623,196 thousand).

### **Offsetting financial assets and financial liabilities**

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Bank’s statement of financial position or
- are subject to an enforceable master netting arrangement or similar agreement that covers similar financial instruments, irrespective of whether they are offset in the statement of financial position.

The similar agreements include derivative clearing agreements, global master repurchase agreements, and global master securities lending agreements. Similar financial instruments include derivatives, sales and repurchase agreements, reverse sale and repurchase agreements and securities borrowing and lending agreements. Financial instruments such as loans and deposits are not disclosed in the table below unless they are offset in the statement of financial position.

The Bank receives and accepts collateral in the form of marketable securities in respect of sale and repurchase, and reverse sale and repurchase agreements.

Such collateral is subject to the standard industry terms. This means that securities received/given as collateral can be pledged or sold during the term of the transaction but must be returned on maturity of the transaction. The terms also give each counterparty the right to terminate the related transactions upon the counterparty’s failure to post collateral.

The above arrangements do not meet the criteria for offsetting in the statement of financial position. This is because they create a right of set-off of recognized amounts that is enforceable only following an event of default, insolvency or bankruptcy of the Bank or the counterparties. In addition the Bank and its counterparties do not intend to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

The table below shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar arrangements as at 31 December 2013:

AMD'000

Types of financial liabilities	Gross amounts of recognized financial liability	Gross amount of recognized financial liability offset in the statement of financial position	Net amount of financial liabilities presented in the statement of financial position	Related amounts not offset in the statement of financial position	
				Financial instruments	Net amount
Amounts payable under repurchase agreements	750,641	-	750,641	(750,641)	-
<b>Total financial liabilities</b>	<b>750,641</b>	<b>-</b>	<b>750,641</b>	<b>(750,641)</b>	<b>-</b>

The table below shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar arrangements as at 31 December 2012:

Types of financial liabilities	Gross amounts of recognized financial liability	Gross amount of recognized financial liability offset in the statement of financial position	Net amount of financial liabilities presented in the statement of financial position	Related amounts not offset in the statement of financial position	
				Financial instruments	Net amount
Amounts payable under repurchase agreements	561,648	-	561,648	(561,648)	-
<b>Total financial liabilities</b>	<b>561,648</b>	<b>-</b>	<b>561,648</b>	<b>(561,648)</b>	<b>-</b>

#### (d) Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk exists when the maturities of assets and liabilities do not match. The matching and/or controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to liquidity management. It is unusual for financial institutions ever to be completely matched since business transacted is often of an uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of losses.

The Bank maintains liquidity management with the objective of ensuring that funds will be available at all times to honor all cash flow obligations as they become due. The liquidity policy is reviewed and approved by the ALCO Committee.

The Bank seeks to actively support a diversified and stable funding base comprising long-term and short-term loans from other banks, core corporate and retail customer deposits, accompanied by diversified portfolios of highly liquid assets, in order to be able to respond quickly and smoothly to unforeseen liquidity requirements.

The liquidity management policy requires:

- projecting cash flows by major currencies and considering the level of liquid assets necessary in relation thereto;
- maintaining a diverse range of funding sources;
- managing the concentration and profile of debts;

- maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any interruption to cash flow;
- maintaining liquidity and funding contingency plans;
- monitoring liquidity ratios against regulatory requirements.

The Treasury Unit receives information from business units regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. The Treasury Unit then provides for an adequate portfolio of short-term liquid assets to be maintained, largely made up of short-term liquid trading securities, loans to banks and other inter-bank facilities, to ensure that sufficient liquidity is maintained within the Bank as a whole.

The daily liquidity position is monitored and regular liquidity stress testing under a variety of scenarios covering both normal and more severe market conditions is performed by the Treasury Unit. Under the normal market conditions, liquidity reports covering the liquidity position of the Bank are presented to senior management on a weekly basis. Decisions on the liquidity management are made by the ALCO Committee, based on the reports of Risk Management and Treasury Unit.

The following tables show the undiscounted cash flows on financial liabilities and credit-related commitments on the basis of their earliest possible contractual maturity. The total gross outflow disclosed in the tables is the contractual, undiscounted cash flow on the financial liability or credit related commitment. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee can be called.

The maturity analysis for financial liabilities as at 31 December 2013 is as follows:

AMD'000	<b>Demand and less than 1 month</b>	<b>From 1 to 3 months</b>	<b>From 3 to 6 months</b>	<b>From 6 to 12 months</b>	<b>More than 1 year</b>	<b>Total gross amount outflow</b>	<b>Carrying amount</b>
<b>31 December 2013</b>							
<b>Non-derivative liabilities</b>							
Deposits and balances from banks	10,368	738,820	850	721,194	1,191,453	2,662,685	2,439,877
Amounts payable under repurchase agreements	751,923	-	-	-	-	751,923	750,641
Current accounts and deposits from customers	6,404,792	5,642,013	3,094,604	6,641,789	3,594,480	25,377,678	24,388,803
Other borrowed funds	4,834,137	22,592	42,150	100,174	1,773,336	6,772,389	5,841,164
Other financial liabilities	121,282	-	-	-	-	121,282	121,282
<b>Total</b>	<b>12,122,502</b>	<b>6,403,425</b>	<b>3,137,604</b>	<b>7,463,157</b>	<b>6,559,269</b>	<b>35,685,957</b>	<b>33,541,767</b>
<b>Credit related commitments</b>	<b>1,430,790</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,430,790</b>	<b>1,430,790</b>

The maturity analysis for financial liabilities as at 31 December 2012 is as follows:

<b>AMD'000</b>	<b>Demand and less than 1 month</b>	<b>From 1 to 3 months</b>	<b>From 3 to 6 months</b>	<b>From 6 to 12 months</b>	<b>More than 1 year</b>	<b>Total gross amount outflow</b>	<b>Carrying amount</b>
<b>31 December 2012</b>							
<b>Non-derivative liabilities</b>							
Deposits and balances from banks	18,253	774,838	4,270,983	762,923	2,817,705	8,644,702	8,062,970
Amounts payable under repurchase agreements	562,755	-	-	-	-	562,755	561,648
Current accounts and deposits from customers	6,866,239	5,003,239	4,429,666	6,269,031	3,529,633	26,097,808	24,945,995
Other borrowed funds	4,558,478	711,492	12,944	29,063	879,582	6,191,559	5,897,232
Other financial liabilities	68,346	102,819	-	40,743	-	211,908	211,908
<b>Total</b>	<b><u>12,074,071</u></b>	<b><u>6,592,388</u></b>	<b><u>8,713,593</u></b>	<b><u>7,101,760</u></b>	<b><u>7,226,920</u></b>	<b><u>41,708,732</u></b>	<b><u>39,679,753</u></b>
<b>Credit related commitments</b>	<b><u>1,601,130</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>1,601,130</u></b>	<b><u>1,601,130</u></b>

In accordance with Armenian legislation, individuals can withdraw their term deposits at any time, forfeiting in most of the cases the accrued interest. These deposits are classified in accordance with their contractual maturity dates.

The classification of these deposits in accordance with their stated maturity dates is presented below:

	<b>2013 AMD'000</b>	<b>2012 AMD'000</b>
Demand and less than 1 month	1,899,373	1,831,829
From 1 to 3 months	3,661,249	3,010,208
From 3 to 12 months	8,220,658	8,625,830
More than 1 year	3,056,312	2,823,208
	<b><u>16,837,592</u></b>	<b><u>16,291,075</u></b>

The table below shows an analysis, by expected maturities, of the amounts recognized in the statement of financial position as at 31 December 2013:

<b>AMD'000</b>	<b>Demand and less than 1 month</b>	<b>From 1 to 3 months</b>	<b>From 3 to 12 months</b>	<b>From 1 to 5 years</b>	<b>More than 5 years</b>	<b>No maturity</b>	<b>Overdue</b>	<b>Total</b>
<b>Assets</b>								
Cash and cash equivalents	8,327,826	-	-	-	-	-	-	8,327,826
Available-for-sale financial assets	-	30,258	48,446	3,347,383	-	13,160	-	3,439,247
Loans to banks	623,958	1,216,801	3,074,696	-	-	194,557	-	5,110,012
Loans to customers	366,645	873,717	3,172,508	12,703,199	5,003,641	-	1,985,451	24,105,161
Property, equipment and intangible assets	-	-	-	-	-	1,072,720	-	1,072,720
Other assets	59,615	-	139,881	361,069	-	-	-	560,565
<b>Total assets</b>	<b>9,378,044</b>	<b>2,120,776</b>	<b>6,435,531</b>	<b>16,411,651</b>	<b>5,003,641</b>	<b>1,280,437</b>	<b>1,985,451</b>	<b>42,615,531</b>
<b>Liabilities</b>								
Deposits and balances from banks	10,369	725,478	678,271	1,025,759	-	-	-	2,439,877
Amounts payable under repurchase agreements	750,641	-	-	-	-	-	-	750,641
Current accounts and deposits from customers	6,399,300	5,584,567	9,348,080	3,014,766	42,090	-	-	24,388,803
Other borrowed funds	4,834,125	20,335	60,764	454,849	471,091	-	-	5,841,164
Other liabilities	167,545	1,895	7,850	4,935	7,121	-	-	189,346
Deferred tax liabilities	-	-	-	-	-	26,525	-	26,525
<b>Total liabilities</b>	<b>12,161,980</b>	<b>6,332,275</b>	<b>10,094,965</b>	<b>4,500,309</b>	<b>520,302</b>	<b>26,525</b>	<b>-</b>	<b>33,636,356</b>
<b>Net position</b>	<b>(2,783,936)</b>	<b>(4,211,499)</b>	<b>(3,659,434)</b>	<b>11,911,342</b>	<b>4,483,339</b>	<b>1,253,912</b>	<b>1,985,451</b>	<b>8,979,175</b>

The table below shows an analysis, by expected maturities, of the amounts recognized in the statement of financial position as at 31 December 2012:

<b>AMD'000</b>	<b>Demand and less than 1 month</b>	<b>From 1 to 3 months</b>	<b>From 3 to 12 months</b>	<b>From 1 to 5 years</b>	<b>More than 5 years</b>	<b>No maturity</b>	<b>Overdue</b>	<b>Total</b>
<b>Assets</b>								
Cash and cash equivalents	8,971,211	-	-	-	-	-	-	8,971,211
Available-for-sale financial assets	-	26,090	36,692	2,199,568	496,694	13,160	-	2,772,204
Loans to banks	1,482,550	-	10,584,893	-	-	224,097	-	12,291,540
Loans to customers	551,843	1,076,368	3,800,073	13,143,963	4,068,323	-	723,776	23,364,346
Property, equipment and intangible assets	-	-	-	-	-	1,120,249	-	1,120,249
Other assets	59,558	11,596	44,724	304,139	-	3,717	-	423,734
<b>Total assets</b>	<b>11,065,162</b>	<b>1,114,054</b>	<b>14,466,382</b>	<b>15,647,670</b>	<b>4,565,017</b>	<b>1,361,223</b>	<b>723,776</b>	<b>48,943,284</b>
<b>Liabilities</b>								
Deposits and balances from banks	18,232	761,476	4,903,863	2,379,399	-	-	-	8,062,970
Amounts payable under repurchase agreements	561,648	-	-	-	-	-	-	561,648
Current accounts and deposits from customers	6,860,443	4,951,536	10,308,139	2,765,792	60,085	-	-	24,945,995
Other borrowed funds	4,556,420	693,184	39,640	270,542	337,446	-	-	5,897,232
Deferred tax liabilities	-	-	-	-	-	66,194	-	66,194
Other liabilities	97,766	104,779	50,889	13,087	7,361	-	-	273,882
<b>Total liabilities</b>	<b>12,094,509</b>	<b>6,510,975</b>	<b>15,302,531</b>	<b>5,428,820</b>	<b>404,892</b>	<b>66,194</b>	<b>-</b>	<b>39,807,921</b>
<b>Net position</b>	<b>(1,029,347)</b>	<b>(5,396,921)</b>	<b>(836,149)</b>	<b>10,218,850</b>	<b>4,160,125</b>	<b>1,295,029</b>	<b>723,776</b>	<b>9,135,363</b>

The key measure used by the Bank for managing liquidity risk is the ratio of highly liquid assets to demand liabilities. For this purpose highly liquid assets include cash, nostro accounts, gold bullion, debt securities issued by the Government of Armenia, CBA and other corporate debt securities for which there is an active and liquid market, which are not pledged or the use of which is not restricted in any way. Demand liabilities include current accounts and demand deposits of customers, as well as any other liability that is payable on demand. The reported ratios of highly liquid assets to demand liabilities at the reporting date and during the year are as follows:

	<b>2013</b>	<b>2012</b>
	<b>Unaudited</b>	<b>Unaudited</b>
At December	251.5%	267.3%
Average for the year	223.0%	236.6%
Maximum for the year	276.0%	276.8%
Minimum for the year	179.1%	181.0%

The above ratio is also used to measure compliance with the liquidity limit established by the CBA.

## 25 Capital management

The CBA sets and monitors capital requirements for the Bank.

The Bank defines as capital those items defined by statutory regulation as capital for credit institutions. Under the current capital requirements set by the CBA, which are based on Basle Accord principles, banks have to maintain a ratio of capital to risk weighted assets (statutory capital ratio) above the prescribed minimum level. As at 31 December 2013, this minimum level is 12%. The Bank is in compliance with the statutory capital ratio as at 31 December 2013 and 2012.

The following table shows the composition of the capital position calculated in accordance with the requirements of the CBA, as at 31 December 2013 and 2012:

	<b>2013</b>	<b>2012</b>
	<b>AMD'000</b>	<b>AMD'000</b>
	<b>Unaudited</b>	<b>Unaudited</b>
<b>Tier 1 capital</b>		
Share capital	8,125,100	8,125,100
Share premium	257,149	257,149
General reserve	51,292	41,684
Retained earnings	430,482	442,679
Deductions	(401,747)	(34,850)
<b>Total tier 1 capital</b>	<b>8,462,276</b>	<b>8,831,762</b>
<b>Tier 2 capital</b>		
Revaluation reserve for available-for-sale financial assets	241,267	48,227
<b>Total tier 2 capital</b>	<b>241,267</b>	<b>48,227</b>
<b>Total capital</b>	<b>8,703,543</b>	<b>8,879,989</b>
<b>Total risk weighted assets</b>	<b>37,968,598</b>	<b>44,155,280</b>
<b>Total capital expressed as a percentage of risk-weighted assets</b>	<b>22.9%</b>	<b>20.1%</b>
<b>Total tier 1 capital expressed as a percentage of risk-weighted assets</b>	<b>22.3%</b>	<b>20.0%</b>

The risk-weighted assets are measured by means of a hierarchy of risk weights classified according to the nature and reflecting an estimate of credit, market and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for unrecognized contractual commitments, with some adjustments to reflect the more contingent nature of the potential losses.

## 26 Credit related commitments

The Bank has outstanding credit related commitments to extend loans. These credit related commitments take the form of approved loans and credit card limits and overdraft facilities.

The Bank provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. These agreements have fixed limits and generally extend for a period of up to one year.

The Bank applies the same credit risk management policies and procedures when granting credit commitments, financial guarantees and letters of credit as it does for granting loans to customers.

The contractual amounts of credit related commitments are set out in the following table by category. The amounts reflected in the table for credit related commitments assume that amounts are fully advanced. The amounts reflected in the table for guarantees and letters of credit represent the maximum accounting loss that would be recognized at the reporting date if counterparties failed completely to perform as contracted.

	<b>2013</b>	<b>2012</b>
	<b>AMD'000</b>	<b>AMD'000</b>
<b>Contracted amount</b>		
Loan and credit line commitments	1,142,960	1,397,459
Credit card commitments	183,158	182,607
Guarantees and letters of credit	104,672	21,064
	<b>1,430,790</b>	<b>1,601,130</b>

The total outstanding contractual credit related commitments above do not necessarily represent future cash requirements, as these commitments may expire or terminate without being funded.

Of these credit related commitments, AMD 866,690 thousand (31 December 2012: AMD 1,140,759 thousand) are to five customers as at 31 December 2013 (31 December 2012: four customers). This exposure represents a significant credit risk exposure to the Bank.

## 27 Contingencies

### (a) Insurance

The insurance industry in the Republic of Armenia is in a developing state and many forms of insurance protection common in other parts of the world are not yet generally available. The Bank has up to AMD 500 million coverage for each type of insurance including for its premises and equipment, business interruption, third party liability in respect of property arising from accidents on the Bank's property or related to the Bank's operations. The Bank also has up to AMD 90 million insurance coverage of cash desks against physical damage and theft.

### (b) Litigation

Management is unaware of any significant actual, pending or threatened claims against the Bank.

**(c) Taxation contingencies**

The taxation system in the Republic of Armenia is relatively new and is characterized by frequent changes in legislation, official pronouncements and court decisions, which are often unclear, contradictory and subject to varying interpretation by different tax authorities. Taxes are subject to review and investigation by a number of authorities, which have the authority to impose severe fines, penalties and interest charges. In the event of a breach of tax legislation, no liabilities for additional taxes, fines or penalties may be imposed by tax authorities once three years have elapsed from the date of the breach.

These circumstances may create tax risks in the Republic of Armenia that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Armenian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

## **28 Related party transactions**

**(a) Control relationships**

The Bank’s parent Company is “Byblos Bank S.A.L”, which owns 65% of the share capital. The parent Company produces publicly available financial statements. The party with ultimate control over the Bank is Francois Bassil.

**(b) Transactions with the members of the Board of Directors and the Management Committee**

Total remuneration included in personnel expenses for the year ended 31 December 2013 and 2012 is as follows:

	2013 AMD’000	2012 AMD’000
Short-term employee benefits	272,282	283,366

These amounts include cash and non-cash benefits in respect of the members of the Board of Directors and the Management Committee.

The outstanding balances and average effective interest rates as at 31 December 2013 and 2012 for transactions with the members of the Board of Directors and the Management Committee are as follows:

	2013 AMD’000	Average interest rate, %	2012 AMD’000	Average interest rate, %
<b>Statement of financial position</b>				
Loans issued (gross)	242,701	9.5%	176,754	9.7%
Loan impairment allowance	(2,352)		(2,270)	-
Deposits received	331,483	5.4%	436,437	7.3%

Loans to related parties are in Armenian Dram and repayable from 1 to 15 years based on the type of the loan. Loans are secured by the appropriate type of collateral, as presented in note 16 (c) (ii).

Amounts included in profit or loss in relation to transactions with the members of the Board of Directors and the Management Committee for the years ended 31 December 2013 and 2012 are as follows:

	<b>2013</b> <b>AMD'000</b>	<b>2012</b> <b>AMD'000</b>
<b>Profit or loss</b>		
Interest income	23,013	13,331
Interest expense	(26,081)	(31,507)
Impairment losses	(82)	(2,270)

### (c) Transactions with other related parties

Other related parties include the Parent company, its fellow subsidiaries and non-controlling shareholders. The outstanding balances and the related average effective interest rates as at 31 December 2013 and related profit or loss amounts of transactions for the year ended 31 December 2013 with other related parties are as follows:

	<b>Parent company</b>		<b>Entity with significant influence over the Bank</b>		<b>Other subsidiaries of the parent company</b>		<b>Total</b>
	<b>AMD'000</b>	<b>Average effective interest rate, %</b>	<b>AMD'000</b>	<b>Average effective interest rate, %</b>	<b>AMD'000</b>	<b>Average effective interest rate, %</b>	<b>AMD'000</b>
<b>Statement of financial position</b>							
<b>ASSETS</b>							
Cash and cash equivalents							
- in USD	54,099	0.1%	-	-	19,488	0.1%	73,587
- in EUR	73,373	-	-	-	6,492	-	79,865
- in other currencies	5,529	-	-	-	-	-	5,529
Loans to banks							
- in AMD	40	-	-	-	-	-	40
<b>LIABILITIES</b>							
Deposits and balances from banks							
- in USD	2,076,446	8.9%	-	-	-	-	2,076,446
Current accounts and deposits from customers							
- in USD	-	-	-	-	1,825,082	6.0%	1,825,082
Other borrowed funds							
- in USD	-	-	878,718	5.7%	-	-	878,718
<b>Profit or loss</b>							
Interest income	16	-	-	-	-	-	16
Interest expense	(241,008)	-	(69,125)	-	(104,878)	-	(538,431)
Fee expense	(4,475)	-	-	-	-	-	(4,475)

The outstanding balances and the related average effective interest rates as at 31 December 2012 and related profit or loss amounts of transactions for the year ended 31 December 2012 with other related parties are as follows:

	Parent company		Entity with significant influence over the Bank		Other subsidiaries of the parent company		Total
	AMD'000	Average effective interest rate, %	AMD'000	Average effective interest rate, %	AMD'000	Average effective interest rate, %	AMD'000
<b>Statement of financial position</b>							
<b>ASSETS</b>							
Cash and cash equivalents							
- in USD	140,846	0.1%	-	-	109,723	-	250,569
- in EUR	35,011	-	-	-	149,345	-	184,356
- in other currencies	1,763	0.2%	-	-	-	-	1,763
<b>LIABILITIES</b>							
Deposits and balances from banks							
- in USD	3,443,242	8.9%	-	-	-	-	3,443,242
Current accounts and deposits from customers							
- in USD	-	-	-	-	1,723,540	6.4%	1,723,540
Other borrowed funds							
- in USD	-	-	1,457,103	5.7%	-	-	1,457,103
Other liabilities							
- in USD	80,716	-	-	-	-	-	80,716
<b>Profit or loss</b>							
Interest income	376		-		-		376
Interest expense	(341,181)		(100,655)		(93,394)		(698,217)
Fee income	10		-		-		10
Fee expense	(4,244)		-		(207)		(4,451)
Other operating expense	-		(55)		-		(55)
Professional services	(80,411)		-		-		(80,411)

Cash and cash equivalents held with related parties are not secured.

## 29 Financial assets and liabilities: fair values and accounting classifications

### (a) Accounting classifications and fair values

The estimates of fair value are intended to approximate the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realizable in an immediate sale of the assets or transfer of liabilities.

The estimated fair value of all financial instruments, except for unquoted equity securities the fair value approximate their carrying values. As disclosed in note 14 the fair value of unquoted equity securities available-for-sale with a carrying value of AMD 13,160 thousand cannot be determined.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist and other valuation models.

The following assumptions are used by management to estimate the fair values of financial instruments:

- discount rates of 8% and 10%-15% are used for discounting future cash flows from loans to banks and loans to customers, respectively
- discount rates of 2%-11% are used for discounting future cash flows from liabilities.

### (b) Fair value hierarchy

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: inputs other than quotes prices included within Level 1 that are observable, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: inputs that are unobservable. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument’s valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The table below analyses financial instruments measured at fair value at 31 December 2013, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognized in the statement of financial position:

AMD’000	Level 1	Level 2	Level 3	Total
Available-for-sale financial assets				
- Debt instruments	-	3,426,087	-	3,426,087
	-	<b>3,426,087</b>	-	<b>3,426,087</b>

The table below analyses financial instruments measured at fair value at 31 December 2012 by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognized in the statement of financial position:

<b>AMD'000</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Available-for-sale financial assets				
- Debt instruments	-	2,759,044	-	2,759,044
	<b>-</b>	<b>2,759,044</b>	<b>-</b>	<b>2,759,044</b>

### **30 Events after the reporting period**

In January 2014 the Bank repaid funds borrowed from European Fund for Southeast Europe (EFSE) with a total amount of AMD 1,211,097 thousand.