

# **Byblos Bank Armenia CJSC**

## **Interim Financial Statements**

*for the nine-month period ended 30 September 2015*

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**Interim Statement of Comprehensive Income**  
for the nine-month period ended 30 September 2015

|  | <i>Notes</i> | <b>1 July 2015<br/>30 September<br/>2015<br/>AMD'000</b> | <b>1 January 2015<br/>30 September<br/>2015<br/>AMD'000</b> | <b>1 July 2014<br/>30 September<br/>2014<br/>AMD'000</b> | <b>1 January 2014<br/>30 September<br/>2014<br/>AMD'000</b> |
|--|--------------|--|---|--|---|
| Interest income  | 4            | 744,678  | 2,467,556   | 794,188  | 2,397,208   |
| Interest expense   | 4            | (642,562)  | (2,103,526)   | (576,822)  | (1,610,644)   |
| <b>Net interest income</b>   |              | <b>102,116</b>   | <b>364,030</b>  | <b>217,366</b>   | <b>786,564</b>  |
| Fee and commission income  | 5            | 27,555   | 71,813  | 25,136   | 66,701  |
| Fee and commission expense   | 6            | (14,370)   | (35,673)  | (12,679)   | (34,583)  |
| <b>Net fee and commission income</b>   |              | <b>13,185</b>  | <b>36,140</b>   | <b>12,457</b>  | <b>32,118</b>   |
| Net foreign exchange gain  | 7            | 28,297   | 35,304  | 7,117  | 14,998  |
| Net gain on available-for-sale financial assets  |              | -  | 5,927   | 40,593   | 48,747  |
| Other operating expenses, net  | 8            | (4,666)  | (40,236)  | (22,075)   | (31,171)  |
| <b>Operating income</b>  |              | <b>138,932</b>   | <b>401,165</b>  | <b>255,458</b>   | <b>851,256</b>  |
| Impairment losses  | 9            | (199,823)  | (730,212)   | (67,465)   | (174,032)   |
| Personnel expenses   |              | (223,758)  | (565,121)   | (166,071)  | (516,988)   |
| Other general administrative expenses  | 10           | (161,999)  | (431,422)   | (117,431)  | (380,613)   |
| <b>Loss before income tax</b>  |              | <b>(446,648)</b>   | <b>(1,325,590)</b>  | <b>(95,509)</b>  | <b>(220,377)</b>  |
| Income tax (expense)/benefit   | 11           | (74,748)   | 58,082  | (72,851)   | (182,031)   |
| <b>Loss for the period</b>   |              | <b>(521,396)</b>   | <b>(1,267,508)</b>  | <b>(168,360)</b>   | <b>(402,408)</b>  |
| <b>Other comprehensive loss for the period, net of income tax</b>                                      |              |  |   |  |   |
| Items that are or may be reclassified subsequently to profit or loss:                                  |              |  |   |  |   |
| Revaluation reserve for available-for-sale financial assets:   |              |  |   |  |   |
| Unrealised (loss)/income on available-for-sale financial assets  |              | (39,067)   | (247,368)   | 653  | 44,099  |
| Realised income on available-for-sale financial assets reclassified to the statement of profit or loss |              | -  | (5,927)   | (40,593)   | (48,747)  |
| Income tax effect  | 11           | 7,814  | 50,659  | 7,988  | 929   |
| <b>Other comprehensive loss for the period, net of income tax</b>                                      |              | <b>(31,253)</b>  | <b>(202,636)</b>  | <b>(31,952)</b>  | <b>(3,719)</b>  |
| <b>Total comprehensive loss for the period</b>   |              | <b>(552,649)</b>   | <b>(1,470,144)</b>  | <b>(200,312)</b>   | <b>(406,127)</b>  |

The interim financial statements as set out on pages 1 to 38 were approved by management on 14 October 2015 and were signed on its behalf by:

Acting Chief Executive Officer

Hayk Stepanyan

Head of Finance and Administration

Manana Tarposhyan

The interim statement of comprehensive income is to be read in conjunction with the notes to, and forming part of, the interim financial statements.

## Interim Statement of Financial Position as at 30 September 2015

|   | <i>Notes</i> | <i>30 September 2015<br/>AMD'000</i> | <i>31 December 2014<br/>AMD'000</i> |
|---|--------------|--------------------------------------|-------------------------------------|
| <b>Assets</b>   |              |                                      |                                     |
| Cash and cash equivalents                                   | 12           | 11,759,692                           | 4,244,173                           |
| Available-for-sale financial assets                         | 13           |                                      |                                     |
| - Held by the Bank  |              | 2,586,723                            | 62,887                              |
| - Pledged under sale and repurchase agreements              |              | 1,436,272                            | 3,118,896                           |
| Amounts due from banks                                      | 14           | 4,440,677                            | 15,934,007                          |
| Loans to customers  | 15           | 19,894,935                           | 28,434,633                          |
| Property, equipment and intangible assets                   | 16           | 1,033,785                            | 1,031,801                           |
| Other assets  | 17           | 1,567,215                            | 460,760                             |
| Deferred tax assets   | 11           | 105,517                              | -                                   |
| <b>Total assets</b>   |              | <b>42,824,816</b>                    | <b>53,287,157</b>                   |
| <b>Liabilities</b>  |              |                                      |                                     |
| Deposits and balances from banks                            | 18           | 636,671                              | 5,139,212                           |
| Amounts payable under repurchase agreements                 | 19           | 1,400,399                            | 3,057,139                           |
| Current accounts and deposits from customers                | 20           | 29,669,906                           | 33,837,588                          |
| Other borrowed funds  | 21           | 2,317,371                            | 3,348,533                           |
| Subordinated loan from parent                               |              | 2,370,585                            | -                                   |
| Deferred tax liabilities                                    | 11           | -                                    | 10,548                              |
| Other liabilities   | 22           | 152,715                              | 146,824                             |
| <b>Total liabilities</b>                                    |              | <b>36,547,647</b>                    | <b>45,539,844</b>                   |
| <b>Equity</b>   |              |                                      |                                     |
| Share capital   | 23           | 8,125,100                            | 8,125,100                           |
| Share premium   |              | 257,149                              | 257,149                             |
| Revaluation reserve for available-for-sale financial assets |              | (86,744)                             | 115,892                             |
| Accumulated losses  |              | (2,018,336)                          | (750,828)                           |
| <b>Total equity</b>   |              | <b>6,277,169</b>                     | <b>7,747,313</b>                    |
| <b>Total liabilities and equity</b>                         |              | <b>42,824,816</b>                    | <b>53,287,157</b>                   |

The interim statement of financial position is to be read in conjunction with the notes to, and forming part of, the interim financial statements.

## Interim Statement of Cash Flows for the nine-month period ended 30 September 2015

|   | <i>Notes</i> | <b>1 January 2015<br/>30 September 2015<br/>AMD'000</b> | <b>1 January 2014<br/>30 September 2014<br/>AMD'000</b> |
|---|--------------|---|---|
| <b>Cash flows from operating activities</b>                           |              |   |   |
| Interest receipts   |              | 2,407,547   | 2,318,770   |
| Interest payments   |              | (2,391,420)   | (1,520,361)   |
| Fee and commission receipts   |              | 71,525  | 67,749  |
| Fee and commission payments   |              | (35,645)  | (34,672)  |
| Net receipts from available-for-sale financial assets                 |              | 5,927   | 48,190  |
| Net receipts from foreign exchange                                    |              | 98,880  | 41,937  |
| Tax payments (other than income tax)                                  |              | (7,997)   | (5,401)   |
| Salaries and other payments to employees                              |              | (583,748)   | (513,517)   |
| Other general administrative expenses payments                        |              | (396,545)   | (296,650)   |
| Other operating expenses  |              | (50,642)  | (15,257)  |
| <b>(Increase)/decrease in operating assets</b>                        |              |   |   |
| Available-for-sale financial assets                                   |              | (991,740)   | 202,835   |
| Amounts due from banks  |              | 11,554,018  | 745,430   |
| Loans to customers  |              | 7,799,339   | (1,522,376)   |
| Other assets  |              | (1,098,425)   | 132,314   |
| <b>Increase/(decrease) in operating liabilities</b>                   |              |   |   |
| Deposits and balances from banks                                      |              | (4,534,616)   | 1,276,117   |
| Amounts payable under repurchase agreements                           |              | (1,653,802)   | (750,000)   |
| Current accounts and deposits from customers                          |              | (3,828,072)   | 5,639,991   |
| Payments of other borrowed funds                                      |              | (1,006,001)   | (2,256,904)   |
| Other liabilities   |              | 50,283  | (8,146)   |
| <b>Net cash used in operating activities before income taxes paid</b> |              | <b>5,408,866</b>  | <b>3,550,049</b>  |
| Income tax paid   |              | (19,875)  | (45,280)  |
| <b>Cash flows used in operations</b>                                  |              | <b>5,388,991</b>  | <b>3,504,769</b>  |
| <b>Cash flows used in investing activities</b>                        |              |   |   |
| Net purchases of property and equipment and intangible assets         |              | (21,521)  | (81,406)  |
| <b>Cash flows used in investing activities</b>                        |              | <b>(21,521)</b>   | <b>(81,406)</b>   |
| <b>Cash flows from financial activities</b>                           |              |   |   |
| Subordinated loan from parent   |              | 2,382,100   | -   |
| <b>Cash flows from financial activities</b>                           |              | <b>2,382,100</b>  | <b>-</b>  |
| <b>Net increase in cash and cash equivalents</b>                      |              | <b>7,749,570</b>  | <b>3,423,363</b>  |
| Effect of changes in exchange rates on cash and cash equivalents      |              | (234,038)   | (124,955)   |
| Cash and cash equivalents at the beginning of the period              |              | 4,244,157   | 8,327,792   |
| <b>Cash and cash equivalents at the end of the period</b>             | 12           | <b>11,759,689</b>                                       | <b>11,626,200</b>                                       |

The interim statement of cash flows is to be read in conjunction with the notes to, and forming part of, the interim financial statements.

## Interim Statement of Changes in Equity for the nine-month period ended 30 September 2015

| <i>AMD'000</i>   | <i>Share capital</i> | <i>Share premium</i> | <i>Revaluation reserve for available-for-sale financial assets</i> | <i>Retained earnings / (Accumulated losses)</i> |                    |
|--|----------------------|----------------------|--|---|--------------------|
| <b>Balance as at 1 January 2014</b>  | <b>8,125,100</b>     | <b>257,149</b>       | <b>241,267</b>   | <b>355,659</b>                                  | <b>8,979,175</b>   |
| <b>Total comprehensive loss</b>  |                      |                      |  |   |                    |
| Loss for the period  | –                    | –                    | –  | (402,408)                                       | (402,408)          |
| <b>Other comprehensive loss</b>  |                      |                      |  |   |                    |
| <i>Items that are or may be reclassified subsequently to profit or loss:</i>                                       |                      |                      |  |   |                    |
| Net change in fair value of available-for-sale financial assets, net of deferred tax                               | –                    | –                    | 35,279   | –   | 35,279             |
| Net change in fair value of available-for-sale financial assets transferred to profit or loss, net of deferred tax | –                    | –                    | (38,998)   | –   | (38,998)           |
| <b>Total other comprehensive loss</b>  | <b>–</b>             | <b>–</b>             | <b>(3,719)</b>   | <b>–</b>  | <b>(3,719)</b>     |
| <b>Total comprehensive loss for the period</b>   | <b>–</b>             | <b>–</b>             | <b>(3,719)</b>   | <b>(402,408)</b>                                | <b>(406,127)</b>   |
| <b>Balance as at 30 September 2014</b>   | <b>8,125,100</b>     | <b>257,149</b>       | <b>237,548</b>   | <b>(46,749)</b>                                 | <b>8,573,048</b>   |
| <b>Balance as at 1 January 2015</b>  | <b>8,125,100</b>     | <b>257,149</b>       | <b>115,892</b>   | <b>(750,828)</b>                                | <b>7,747,313</b>   |
| <b>Total comprehensive loss</b>  |                      |                      |  |   |                    |
| Loss for the period  | –                    | –                    | –  | (1,267,508)                                     | (1,267,508)        |
| <b>Other comprehensive loss</b>  |                      |                      |  |   |                    |
| <i>Items that are or may be reclassified subsequently to profit or loss:</i>                                       |                      |                      |  |   |                    |
| Net change in fair value of available-for-sale financial assets, net of deferred tax                               | –                    | –                    | (197,894)  | –   | (197,894)          |
| Net change in fair value of available-for-sale financial assets transferred to profit or loss, net of deferred tax | –                    | –                    | (4,742)  | –   | (4,742)            |
| <b>Total other comprehensive loss</b>  | <b>–</b>             | <b>–</b>             | <b>(202,636)</b>   | <b>–</b>  | <b>(202,636)</b>   |
| <b>Total comprehensive loss for the period</b>   | <b>–</b>             | <b>–</b>             | <b>(202,636)</b>   | <b>(1,267,508)</b>                              | <b>(1,470,144)</b> |
| <b>Balance as at 30 September 2015</b>   | <b>8,125,100</b>     | <b>257,149</b>       | <b>(86,744)</b>  | <b>(2,018,336)</b>                              | <b>6,277,169</b>   |

The interim statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the interim financial statements.

## 1. Background

### (a) Organisation and operations

Byblos Bank Armenia CJSC (the Bank) was established in 2007 under the laws of the Republic of Armenia.

The principal activities of "Byblos Bank Armenia" CJSC (the Bank) are deposit taking and customer account maintenance, lending, cash and settlement transactions and operations with securities and foreign exchange. The activities of the Bank are regulated by the Central Bank of Armenia (CBA). The Bank has a general banking license, and is a member of the state deposit insurance system in the Republic of Armenia.

The Bank's registered head office is 18/3 Amiryan Street, Yerevan, Republic of Armenia. The Bank has four branches.

The majority of the assets and liabilities are located in the Republic of Armenia.

### (i) Shareholders

In August 2007 Byblos Bank SAL purchased 100% of the shares of "ITB International Trade Bank" CJSC and the Bank was renamed "Byblos Bank Armenia" CJSC.

During the year ended 31 December 2008 the European Bank for Reconstruction and Development and the OPEC Fund for International Development acquired 25% and 10% of the ordinary shares of "Byblos Bank Armenia" CJSC, respectively. The current shareholder structure is as follows:

Byblos Bank SAL – 65%  
European Bank for Reconstruction and Development – 25%  
OPEC Fund for International Development – 10%

The Bank is ultimately controlled by a single individual Francois Bassil.

### (b) Armenian business environment

Armenia continues economic reforms and development of its legal, tax and regulatory frameworks as required by a market economy. The future stability of the Armenian economy is largely dependent upon these reforms and developments and the effectiveness of economic, financial and monetary measures undertaken by the government.

In 2014, the Armenian economy was negatively impacted by significant devaluation of the Armenian Dram. This resulted in a higher cost of capital, increased inflation and uncertainty regarding further economic growth, which could negatively affect the Bank's future financial position, results of operations and business prospects.

Management believes it is taking appropriate measures to support the sustainability of the Bank's business in the current circumstances.

## 2. Basis of preparation

### (a) Statement of compliance

The accompanying financial statements are prepared in accordance with International Financial Reporting Standards (IFRS).

### (b) Non-compliance with prudential ratio set by the Central Bank of Armenia

As of September 30, 2015 and December 31, 2014, the Bank breached the prudential ratio of Central Bank of Armenia on maximum exposure to one borrower. The ratio was reported at 23.3% of regulatory capital compared to the maximum allowed of 20% (2014: 26.8%). As of the date of issue of these financial statements the breach was not eliminated.

As of September 30, 2015, the regulatory capital of the Bank amounted to AMD 8,103,158 thousand (2014: AMD 7,062,528 thousand) compared to the minimum required AMD 5,000,000 thousand (2014: AMD 5,000,000 thousand) and the regulatory capital adequacy ratio was 22.8% (2014: 17.8%) against the required minimum of 12% (2014: 12%).

### (c) Basis of measurement

The financial statements are prepared on the historical cost basis except that available-for-sale financial assets are stated at fair value.

### (d) Functional and presentation currency

The functional currency of the Bank is the Armenian Dram (AMD) as, being the national currency of the Republic of Armenia, it reflects the economic substance of the majority of underlying events and circumstances relevant to them.

The AMD is also the presentation currency for the purposes of these financial statements. The Armenian Dram is not a convertible currency outside the Republic of Armenia.

Financial information presented in AMD is rounded to the nearest thousand.

**(e) Use of estimates and judgments**

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgments in applying accounting policies is described in the following notes:

- loan impairment estimates - note 15
- estimates of market values of collaterals for the impaired loans – note 15(c).

**3. Significant accounting policies****(a) Changes in accounting policies and presentation**

The accounting policies set out below are applied consistently to all periods presented in these financial statements.

**(b) Foreign currency**

Transactions in foreign currencies are translated to the respective functional currencies of the Bank at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the reporting period. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value is determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognized in profit or loss, except for differences arising on the retranslation of available-for-sale equity instruments unless the difference is due to impairment in which case foreign currency differences that have been recognized in other comprehensive income are reclassified to profit or loss; or qualifying cash flow hedges to the extent that the hedge is effective, which are recognized in other comprehensive income.

**(c) Cash and cash equivalents**

Cash and cash equivalents include notes and coins on hand, obligatory reserves for attracted funds in local currency with the CBA, unrestricted balances (nostro accounts) held with the CBA and other banks. Cash and cash equivalents are carried at amortised cost in the statement of financial position.

**(d) Financial instruments****(i) Classification**

*Financial instruments at fair value through profit or loss* are financial assets or liabilities that are:

- acquired or incurred principally for the purpose of selling or repurchasing in the near term
- part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking
- derivative financial instruments (except for derivative that is a financial guarantee contract or a designated and effective hedging instrument) or,
- upon initial recognition, designated as at fair value through profit or loss.

The Bank may designate financial assets and liabilities at fair value through profit or loss where either:

- the assets or liabilities are managed, evaluated and reported internally on a fair value basis
- the designation eliminates or significantly reduces an accounting mismatch which would otherwise arise or,
- the asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

All trading derivatives in a net receivable position (positive fair value) as well as options purchased are reported as assets. All trading derivatives in a net payable position (negative fair value) as well as options written are reported as liabilities.



Management determines the appropriate classification of financial instruments in this category at the time of the initial recognition. Derivative financial instruments and financial instruments designated as at fair value through profit or loss upon initial recognition are not reclassified out of at fair value through profit or loss category. Financial assets that would have met the definition of loans and receivables may be reclassified out of the fair value through profit or loss or available-for-sale category if the Bank has an intention and ability to hold them for the foreseeable future or until maturity. Other financial instruments may be reclassified out of at fair value through profit or loss category only in rare circumstances. Rare circumstances arise from a single event that is unusual and highly unlikely to recur in the near term.

*Loans and receivables* are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Bank:

- intends to sell immediately or in the near term
- upon initial recognition designates as at fair value through profit or loss
- upon initial recognition designates as available-for-sale, or
- may not recover substantially all of its initial investment, other than because of credit deterioration.

*Held-to-maturity investments* are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Bank has the positive intention and ability to hold to maturity, other than those that:

- the Bank upon initial recognition designates as at fair value through profit or loss
- the Bank designates as available-for-sale, or
- meet the definition of loans and receivables.

*Available-for-sale financial assets* are those non-derivative financial assets that are designated as available-for-sale or are not classified as loans and receivables, held-to-maturity investments or financial instruments at fair value through profit or loss.

#### **(II) Recognition**

Financial assets and liabilities are recognized in the statement of financial position when the Bank becomes a party to the contractual provisions of the instrument. All regular way purchases of financial assets are accounted for at the trade date.

#### **(III) Measurement**

A financial asset or liability is initially measured at its fair value plus, in the case of a financial asset or liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or liability.

Subsequent to initial recognition, financial assets, including derivatives that are assets, are measured at their fair values, without any deduction for transaction costs that may be incurred on sale or other disposal, except for:

- loans and receivables which are measured at amortized cost using the effective interest method
- held-to-maturity investments that are measured at amortized cost using the effective interest method
- investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured which are measured at cost.

All financial liabilities, other than those designated at fair value through profit or loss and financial liabilities that arise when a transfer of a financial asset carried at fair value does not qualify for derecognition, are measured at amortized cost.

#### **(iv) Amortized cost**

The amortized cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between the initial amount recognized and the maturity amount, minus any reduction for impairment. Premiums and discounts, including initial transaction costs, are included in the carrying amount of the related instrument and amortized based on the effective interest rate of the instrument.

#### **(v) Fair value measurement principles**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Bank has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Bank measures the fair value of an instrument using quoted prices in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

When there is no quoted price in an active market, the Bank uses valuation techniques that maximise the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would take into

account in these circumstances.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price, i.e., the fair value of the consideration given or received. If the Bank determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognized in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is supported wholly by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, the Bank measures assets and long positions at the bid price and liabilities and short positions at the ask price.

The Bank recognizes transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

**(vi) Gains and losses on subsequent measurement**

A gain or loss arising from a change in the fair value of a financial asset or liability is recognized as follows:

- a gain or loss on a financial instrument classified as at fair value through profit or loss is recognized in profit or loss
- a gain or loss on an available-for-sale financial asset is recognized as other comprehensive income in equity (except for impairment losses and foreign exchange gains and losses on debt financial instruments available-for-sale) until the asset is derecognized, at which time the cumulative gain or loss previously recognized in equity is recognized in profit or loss. Interest in relation to an available-for-sale financial asset is recognized in profit or loss using the effective interest method.

For financial assets and liabilities carried at amortized cost, a gain or loss is recognized in profit or loss when the financial asset or liability is derecognized or impaired, and through the amortization process.

**(vii) Derecognition**

The Bank derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Bank neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Bank is recognized as a separate asset or liability in the statement of financial position. The Bank derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire.

The Bank enters into transactions whereby it transfers assets recognized on its statement of financial position, but retains either all risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognized.

In transactions where the Bank neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognizes the asset if control over the asset is lost.

In transfers where control over the asset is retained, the Bank continues to recognize the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred assets.

The Bank writes off assets deemed to be uncollectible.

**(viii) Repurchase and reverse repurchase agreements**

Securities sold under sale and repurchase (repo) agreements are accounted for as secured financing transactions, with the securities retained in the statement of financial position and the counterparty liability included in amounts payable under repo transactions within deposits and balances from banks or current accounts and deposits from customers, as appropriate. The difference between the sale and repurchase prices represents interest expense and is recognized in profit or loss over the term of the repo agreement using the effective interest method.

Securities purchased under agreements to resell (reverse repo) are recorded as amounts receivable under reverse repo transactions within loans to banks or loans to customers, as appropriate. The difference between the purchase and resale prices represents interest income and is recognized in profit or loss over the term of the repo agreement using the effective interest method.

If assets purchased under an agreement to resell are sold to third parties, the obligation to return securities is recorded as a trading liability and measured at fair value.

**(ix) Derivative financial instruments**

Derivative financial instruments include swaps, forwards, futures and options in interest rates, foreign exchanges, precious metals and stock markets, and any combinations of these instruments.

Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. All derivatives are carried as assets when their fair value is positive and as liabilities when their fair value is negative.

Changes in the fair value of derivatives are recognized immediately in profit or loss.

Although the Bank trades in derivative instruments for risk hedging purposes, these instruments do not qualify for hedge accounting.

**(x) Offsetting**

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

**(e) Property and equipment**

**(i) Owned assets**

Items of property and equipment are stated at cost less accumulated depreciation and impairment losses.

Where an item of property and equipment comprises major components having different useful lives, they are accounted for as separate items of property and equipment.

**(ii) Depreciation**

Depreciation is charged to profit or loss on a straight-line basis over the estimated useful lives of the individual assets. Depreciation commences on the date of acquisition or, in respect of internally constructed assets, from the time an asset is completed and ready for use. Land is not depreciated. The estimated useful lives are as follows:

|                                  |            |
|----------------------------------|------------|
| buildings                        | 50 years   |
| computers and computer equipment | 1-5 years  |
| fixtures and fittings            | 5-10 years |
| motor vehicles                   | 5 years    |

Leasehold improvements are depreciated over the shorter of the useful life of the asset and lease term.

**(f) Intangible assets**

Acquired intangible assets are stated at cost less accumulated amortization and impairment losses.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software.

Amortization is charged to profit or loss on a straight-line basis over the estimated useful lives of intangible assets. The estimated useful lives range from 1-10 years.

**(g) Repossessed assets**

The Bank recognizes repossessed assets in the statement of financial position when it has the full and final settlement rights to the collateral.

Repossessed assets are measured at the lower of the carrying amount and the fair value less costs to sell. At initial recognition repossessed assets are measured based on the carrying value of the defaulted loan, including expenditure incurred in the process of collateral foreclosure. Fair value less costs to sell is the estimated selling price of the collateral in the ordinary course of business, less the related selling costs. Subsequent to initial recognition, repossessed assets are reviewed for held for sale classification criteria and are reclassified accordingly when the criteria are met.

Repossessed assets are included in other assets.

Gains and losses on disposal of repossessed assets are recognized net in "other operating income" in profit or loss.

**(h) Impairment**

The Bank assesses at the end of each reporting period whether there is any objective evidence that a financial asset or group of financial assets is impaired. If any such evidence exists, the Bank determines the amount of any impairment loss.

A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the financial asset (a loss event) and that event (or events) has had an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Objective evidence that financial assets are impaired can include default or delinquency by a borrower, breach of loan covenants or conditions, restructuring of financial asset or group of financial assets on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, deterioration in the value of collateral, or other observable

data relating to a group of assets such as adverse changes in the payment status of borrowers in the group, or economic conditions that correlate with defaults in the group.

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions.

The accounting treatment of such restructuring is as follows:

- If the currency of the loan has been changed the old loan is derecognized and the new loan is recognized.
- If the loan restructuring is not caused by the financial difficulties of the borrower the Bank uses the same approach as for the loan portfolio.
- If the loan restructuring is due to the financial difficulties of the borrower and the loan is impaired after restructuring, the Bank recognizes the difference between the present value of the new cash flows discounted using the original effective interest rate and the carrying amount before restructuring in the impairment allowance for the period. In case loan is not impaired after restructuring the Bank recalculates the effective interest rate.

Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original or current effective interest rate.

**(i) Financial assets carried at amortized cost**

Financial assets carried at amortized cost consist principally of loans and other receivables (loans and receivables). The Bank reviews its loans and receivables to assess impairment on a regular basis.

The Bank first assesses whether objective evidence of impairment exists individually for loans and receivables that are individually significant, and individually or collectively for loans and receivables that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed loan or receivable, whether significant or not, it includes the loan or receivable in a group of loans and receivables with similar credit risk characteristics and collectively assesses them for impairment. Loans and receivables that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on a loan or receivable has been incurred, the amount of the loss is measured as the difference between the carrying amount of the loan or receivable and the present value of estimated future cash flows including amounts recoverable from guarantees and collateral discounted at the loan or receivable's original effective interest rate. Contractual cash flows and historical loss experience adjusted on the basis of relevant observable data that reflect current economic conditions provide the basis for estimating expected cash flows.

In some cases the observable data required to estimate the amount of impairment loss on a loan or receivable may be limited or no longer fully relevant to current circumstances. This may be the case when a borrower is in financial difficulties and there is little available historical data relating to similar borrowers. In such cases, the Bank uses its experience and judgment to estimate the amount of any impairment loss.

All impairment losses in respect of loans and receivables are recognized in profit or loss and are only reversed if a subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognized.

When a loan is uncollectable, it is written off against the related allowance for loan impairment. The Bank writes off a loan balance (and any related allowances for loan losses) when management determines that the loans are uncollectable and when all necessary steps to collect the loan are completed.

**(ii) Financial assets carried at cost**

Financial assets carried at cost include unquoted equity instruments included in available-for-sale financial assets that are not carried at fair value because their fair value cannot be reliably measured. If there is objective evidence that such investments are impaired, the impairment loss is calculated as the difference between the carrying amount of the investment and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset.

All impairment losses in respect of these investments are recognized in profit or loss and cannot be reversed.

**(iii) Available-for-sale financial assets**

Impairment losses on available-for-sale financial assets are recognized by transferring the cumulative loss that is recognized in other comprehensive income to profit or loss as a reclassification adjustment. The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognized in profit or loss. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed, with the amount of the reversal recognized in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognized in

other comprehensive income.

**(iv) Non financial assets**

Other non financial assets, other than deferred taxes, are assessed at each reporting date for any indications of impairment. The recoverable amount of non financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs. An impairment loss is recognized when the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

All impairment losses in respect of non financial assets are recognized in profit or loss and reversed only if there has been a change in the estimates used to determine the recoverable amount. Any impairment loss reversed is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

**(i) Provisions**

A provision is recognized in the statement of financial position when the Bank has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

**(i) Credit related commitments**

In the normal course of business, the Bank enters into credit related commitments, comprising undrawn loan commitments, letters of credit and guarantees.

Financial guarantees are contracts that require the Bank to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

A financial guarantee liability is recognized initially at fair value net of associated transaction costs, and is measured subsequently at the higher of the amount initially recognized less cumulative amortization or the amount of provision for losses under the guarantee. Provisions for losses under financial guarantees and other credit related commitments are recognized when losses are considered probable and can be measured reliably.

Financial guarantee liabilities and provisions for other credit related commitment are included in other liabilities.  
Loan commitments are not recognized, except for the followings:

- loan commitments that the Bank designates as financial liabilities at fair value through profit or loss
- if the Bank has a past practice of selling the assets resulting from its loan commitments shortly after origination, then the loan commitments in the same class are treated as derivative instruments
- loan commitments that can be settled net in cash or by delivering or issuing another financial instrument
- commitments to provide a loan at a below-market interest rate.

**(k) Share capital**

**(i) Ordinary shares**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognized as a deduction from equity, net of any tax effects.

**(ii) Share premium**

Any amount paid in excess of par value of shares issued is recognized as share premium.

**(iii) Dividends**

The ability of the Bank to declare and pay dividends is subject to the rules and regulations of the Armenian legislation.

Dividends in relation to ordinary shares are reflected as an appropriation of retained earnings in the period when they are declared.

**(i) Taxation**

Income tax comprises current and deferred tax. Income tax is recognized in profit or loss except to the extent that it relates to items of other comprehensive income or transactions with shareholders recognized directly in equity, in which case it is recognized within other comprehensive

income or directly within equity.

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities are recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax assets and liabilities are not recognized for the following temporary differences: goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit and temporary differences related to investments in subsidiaries where the parent is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow the manner in which the Bank expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets are recognized only to the extent that it is probable that future taxable profits will be available against which the temporary differences, unused tax losses and credits can be utilized. Deferred tax assets are reduced to the extent that taxable profit will be available against which the deductible temporary differences can be utilized.

#### **(m) Income and expense recognition**

Interest income and expense are recognized in profit or loss using the effective interest method.

Loan origination fees, loan servicing fees and other fees that are considered to be integral to the overall profitability of a loan, together with the related transaction costs, are deferred and amortized to interest income over the estimated life of the financial instrument using the effective interest method.

Other fees, commissions and other income and expense items are recognized in profit or loss when the corresponding service is provided.

Dividend income is recognized in profit or loss on the date that the dividend is declared.

Payments made under operating leases are recognized in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognized as an integral part of the total lease expense, over the term of the lease.

#### **(n) Leases**

##### ***Finance – Bank as lessee***

The Bank recognises finance leases as assets and liabilities in the statement of financial position at the date of commencement of the lease term at amounts equal to the fair value of the leased property or, if lower, at the present value of the minimum lease payments. In calculating the present value of the minimum lease payments the discount factor used is the interest rate implicit in the lease, when it is practicable to determine; otherwise, the Bank's incremental borrowing rate is used. Initial direct costs incurred are included as part of the asset. Lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to periods during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

The costs identified as directly attributable to activities performed by the lessee for a finance lease, are included as part of the amount recognised as an asset under the lease.

##### ***Finance – Bank as lessor***

The Bank recognises lease receivables at value equal to the net investment in the lease, starting from the date of commencement of the lease term. Finance income is based on a pattern reflecting a constant periodic rate of return on the net investment outstanding. Initial direct costs are included in the initial measurement of the lease receivables.

##### ***Operating – Bank as lessee***

Leases of assets under which the risks and rewards of ownership are effectively retained by the lessor are classified as operating leases. Lease payments under an operating lease are recognised as expenses on a straight-line basis over the lease term and included into other operating expenses.

##### ***Operating – Bank as lessor***

The Bank presents assets subject to operating leases in the statement of financial position according to the nature of the asset. Lease income from operating leases is recognised in profit or loss on a straight-line basis over the lease term. The aggregate cost of incentives provided to lessees is recognised as a reduction of rental income over the lease term on a straight-line basis. Initial direct costs incurred specifically to earn revenues from an operating lease are added to the carrying amount of the leased asset.

**4. Net interest income**

|  | <i>1 July 2015<br/>30 September<br/>2015<br/>AMD'000</i> | <i>1 January 2015<br/>30 September<br/>2015<br/>AMD'000</i> | <i>1 July 2014<br/>30 September<br/>2014<br/>AMD'000</i> | <i>1 January 2014<br/>30 September<br/>2014<br/>AMD'000</i> |
|--|--|---|--|---|
| <b>Interest income</b>                                 |  |   |  |   |
| Loans to customers                                     | 533,479  | 1,816,661   | 607,297  | 1,795,043   |
| Available-for-sale financial assets                    | 107,132  | 331,630   | 114,464  | 347,388   |
| Amounts due from banks                                 | 92,727   | 307,845   | 72,100   | 252,238   |
| Amounts receivable under reverse repurchase agreements | -  | -   | -  | 1,440   |
| Other  | 11,340   | 11,420  | 327  | 1,099   |
|  | <b>744,678</b>   | <b>2,467,556</b>  | <b>794,188</b>   | <b>2,397,208</b>  |
| <b>Interest expense</b>                                |  |   |  |   |
| Current accounts and deposits from customers           | 447,324  | 1,350,733   | 432,731  | 1,180,750   |
| Amounts payable under repurchase agreements            | 77,157   | 323,164   | -  | 2,083   |
| Deposits and balances from banks                       | 13,858   | 171,911   | 75,662   | 186,098   |
| Other borrowed funds                                   | 47,017   | 161,606   | 68,429   | 241,713   |
| Subordinated loan from parent                          | 57,206   | 94,931  | -  | -   |
| Other  | -  | 1,181   | -  | -   |
|  | <b>642,562</b>   | <b>2,103,526</b>  | <b>576,822</b>   | <b>1,610,644</b>  |
| <b>Net interest income</b>                             | <b>102,116</b>   | <b>364,030</b>  | <b>217,366</b>   | <b>786,564</b>  |

**5. Fee and commission income**

|                           | <i>1 July 2015<br/>30 September<br/>2015<br/>AMD'000</i> | <i>1 January 2015<br/>30 September<br/>2015<br/>AMD'000</i> | <i>1 July 2014<br/>30 September<br/>2014<br/>AMD'000</i> | <i>1 January 2014<br/>30 September<br/>2014<br/>AMD'000</i> |
|---------------------------|--|---|--|---|
| Account servicing         | 7,423  | 20,294  | 6,673  | 18,251  |
| Credit card maintenance   | 7,933  | 19,149  | 5,513  | 15,745  |
| Cash entry and withdrawal | 5,829  | 14,272  | 7,634  | 16,564  |
| Remittances               | 4,152  | 11,459  | 4,261  | 11,895  |
| Other                     | 2,218  | 6,639   | 1,055  | 4,246   |
|                           | <b>27,555</b>  | <b>71,813</b>   | <b>25,136</b>  | <b>66,701</b>   |

**6. Fee and commission expense**

|                       | <i>1 July 2015<br/>30 September<br/>2015<br/>AMD'000</i> | <i>1 January 2015<br/>30 September<br/>2015<br/>AMD'000</i> | <i>1 July 2014<br/>30 September<br/>2014<br/>AMD'000</i> | <i>1 January 2014<br/>30 September<br/>2014<br/>AMD'000</i> |
|-----------------------|--|---|--|---|
| Plastic card services | 10,445   | 25,960  | 8,167  | 22,924  |
| Remittances           | 2,223  | 5,007   | 1,559  | 4,244   |
| Inquiries             | 843  | 2,131   | 1,232  | 3,450   |
| Other                 | 859  | 2,575   | 1,721  | 3,965   |
|                       | <b>14,370</b>  | <b>35,673</b>   | <b>12,679</b>  | <b>34,583</b>   |

**7. Net foreign exchange gain**

|  | <i>1 July 2015<br/>30 September<br/>2015<br/>AMD'000</i> | <i>1 January 2015<br/>30 September<br/>2015<br/>AMD'000</i> | <i>1 July 2014<br/>30 September<br/>2014<br/>AMD'000</i> | <i>1 January 2014<br/>30 September<br/>2014<br/>AMD'000</i> |
|--|--|---|--|---|
| Gain on spot transactions  | 6,641  | 39,009  | 11,900   | 41,937  |
| Gain/(loss) from revaluation of financial assets and liabilities | 21,656   | (3,705)   | (4,783)  | (26,939)  |
|  | <b>28,297</b>  | <b>35,304</b>   | <b>7,117</b>   | <b>14,998</b>   |

**8. Other operating expense, net**

|  | <i><b>1 July 2015<br/>30 September<br/>2015<br/>AMD'000</b></i> | <i><b>1 January 2015<br/>30 September<br/>2015<br/>AMD'000</b></i> | <i><b>1 July 2014<br/>30 September<br/>2014<br/>AMD'000</b></i> | <i><b>1 January 2014<br/>30 September<br/>2014<br/>AMD'000</b></i> |
|--|---|--|---|--|
| Fines and penalties received             | 15,222  | 28,870   | 10,135  | 41,616   |
| Payments to state deposit insurance fund | (13,720)  | (41,276)   | (11,535)  | (32,877)   |
| Fines and penalties paid                 | (6,821)   | (16,690)   | (3,451)   | (9,381)  |
| Payments to Financial Ombudsman          | (1,327)   | (3,981)  | (1,072)   | (3,216)  |
| Other expenses                           | 1,980   | (7,159)  | (16,152)  | (27,313)   |
|  | <b>(4,666)</b>  | <b>(40,236)</b>  | <b>(22,075)</b>   | <b>(31,171)</b>  |

**9. Impairment losses**

|                    | <i><b>1 July 2015<br/>30 September<br/>2015<br/>AMD'000</b></i> | <i><b>1 January 2015<br/>30 September<br/>2015<br/>AMD'000</b></i> | <i><b>1 July 2014<br/>30 September<br/>2014<br/>AMD'000</b></i> | <i><b>1 January 2014<br/>30 September<br/>2014<br/>AMD'000</b></i> |
|--------------------|---|--|---|--|
| Loans to customers | 193,062   | 722,793  | 66,962  | 170,026  |
| Other assets       | 6,761   | 7,419  | 503   | 4,006  |
|                    | <b>199,823</b>  | <b>730,212</b>   | <b>67,465</b>   | <b>174,032</b>   |

Impairment losses are disclosed in Note 15 and Note 17.

**10. Other general administrative expenses**

|   | <i><b>1 July 2015<br/>30 September<br/>2015<br/>AMD'000</b></i> | <i><b>1 January 2015<br/>30 September<br/>2015<br/>AMD'000</b></i> | <i><b>1 July 2014<br/>30 September<br/>2014<br/>AMD'000</b></i> | <i><b>1 January 2014<br/>30 September<br/>2014<br/>AMD'000</b></i> |
|---|---|--|---|--|
| Legal services                          | 48,639  | 102,525  | 5,400   | 20,077   |
| Depreciation and amortisation           | 24,797  | 69,503   | 22,279  | 67,712   |
| Advertising and marketing               | 10,456  | 36,042   | 15,280  | 54,488   |
| Maintenance of computer software        | 12,021  | 34,582   | 11,358  | 33,428   |
| Repairs and maintenance                 | 11,154  | 31,853   | 9,649   | 29,180   |
| Insurance                               | 8,921   | 26,144   | 8,560   | 24,564   |
| Security                                | 10,177  | 25,040   | 7,138   | 21,986   |
| Professional services                   | 5,841   | 20,301   | 2,829   | 18,267   |
| Taxes other than on income              | 6,143   | 15,818   | 5,866   | 14,338   |
| Communications and information services | 5,116   | 14,420   | 5,114   | 15,224   |
| Maintenance of cars                     | 3,821   | 11,387   | 4,554   | 13,094   |
| Operating lease expense                 | 3,313   | 9,939  | 3,313   | 9,939  |
| Office supplies                         | 2,962   | 7,083  | 1,279   | 5,173  |
| Membership expenses                     | 1,911   | 5,661  | 1,875   | 5,685  |
| Travel expenses                         | 88  | 2,630  | 419   | 5,772  |
| Trainings                               | 18  | 2,486  | 872   | 4,536  |
| Other                                   | 6,621   | 16,008   | 2,802   | 10,618   |
| Royalty                                 | -   | -  | 8,844   | 26,532   |
|   | <b>161,999</b>  | <b>431,422</b>   | <b>117,431</b>  | <b>380,613</b>   |



**11. Income tax (expense)/benefit**

|   | <b>1 July 2015<br/>30 September<br/>2015<br/>AMD'000</b> | <b>1 January 2015<br/>30 September<br/>2015<br/>AMD'000</b> | <b>1 July 2014<br/>30 September<br/>2014<br/>AMD'000</b> | <b>1 January 2014<br/>30 September<br/>2014<br/>AMD'000</b> |
|---|--|---|--|---|
| Current period tax expense  | -  | (7,324)   | -  | -   |
| Deferred taxation movement due to origination and reversal of temporary differences | (74,748)   | 65,406  | (72,851)   | (182,031)   |
| <b>Total income tax (expense)/benefit</b>   | <b>(74,748)</b>  | <b>58,082</b>   | <b>(72,851)</b>  | <b>(182,031)</b>  |

In 2015 applicable tax rate for current and deferred tax is 20% (2014: 20%).

**Reconciliation of effective tax rate**

|                                       | <b>1 January 2015<br/>30 September 2015<br/>AMD'000</b> | <b>%</b>    | <b>1 January 2014<br/>30 September 2014<br/>AMD'000</b> | <b>%</b>   |
|---------------------------------------|---|-------------|---|------------|
| Loss before tax                       | (1,325,590)   |             | (220,377)   |            |
| Income tax at the applicable tax rate | 265,118   | (20%)       | 44,075  | (20%)      |
| Non-deductible expenses               | (207,036)   | 16%         | (226,106)   | 103%       |
| Unrecognised deferred tax assets      | -   | -           | -   | -          |
|                                       | <b>58,082</b>   | <b>(4%)</b> | <b>(182,031)</b>  | <b>83%</b> |

**(a) Deferred tax asset/(liability)**

Temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes give rise to net deferred tax assets and liabilities as at 30 September 2015 and 31 December 2014.

The deductible temporary differences do not expire under current tax legislation, except for the tax loss carry forwards which can be carried forward for 5 subsequent years.

Movements in temporary differences for the nine-month periods ended 30 September 2015 and 2014 are presented as follows:

| <b>AMD'000</b>                        | <b>Balance<br/>1 January 2015</b> | <b>Recognized in profit<br/>or loss</b> | <b>Recognized in other<br/>comprehensive loss</b> | <b>Balance<br/>30 September 2015</b> |
|---------------------------------------|-----------------------------------|---|---|--------------------------------------|
| Cash and cash equivalents             | (867)                             | (1,259)                                 | -   | (2,126)                              |
| Available-for-sale financial assets   | (28,972)                          | -                                       | 50,659  | 21,687                               |
| Amounts due from banks                | (18,670)                          | 9,833                                   | -   | (8,837)                              |
| Loans to customers                    | (82,409)                          | 172,611                                 | -   | 90,202                               |
| Property and equipment                | 2,352                             | 635                                     | -   | 2,987                                |
| Other assets                          | 1,302                             | 2,061                                   | -   | 3,363                                |
| Tax losses                            | 338,103                           | (338,103)                               | -   | -                                    |
| Other liabilities                     | (1,415)                           | (344)                                   | -   | (1,759)                              |
| <b>Gross deferred tax asset</b>       | <b>209,424</b>                    | <b>(154,566)</b>                        | <b>50,659</b>                                     | <b>105,517</b>                       |
| Unrecognised deferred tax asset       | (219,972)                         | 219,972                                 | -   | -                                    |
| <b>Deferred tax (liability)/asset</b> | <b>(10,548)</b>                   | <b>65,406</b>                           | <b>50,659</b>                                     | <b>105,517</b>                       |

| <b>AMD'000</b>                      | <b>Balance<br/>1 January 2014</b> | <b>Recognized in profit or<br/>loss</b> | <b>Recognized in other<br/>comprehensive loss</b> | <b>Balance<br/>30 September 2014</b> |
|-------------------------------------|-----------------------------------|---|---|--------------------------------------|
| Cash and cash equivalents           | (1,373)                           | (200)                                   | -   | (1,573)                              |
| Available-for-sale financial assets | (60,316)                          | -                                       | 929   | (59,387)                             |
| Amounts due from banks              | (9,940)                           | 1,296                                   | -   | (8,644)                              |
| Loans to customers                  | 43,002                            | (253,145)                               | -   | (210,143)                            |
| Property and equipment              | 1,504                             | 636                                     | -   | 2,140                                |
| Other assets                        | 987                               | 347                                     | -   | 1,334                                |
| Tax losses                          | -                                 | 69,302                                  | -   | 69,302                               |
| Other liabilities                   | (389)                             | (267)                                   | -   | (656)                                |
|                                     | <b>(26,525)</b>                   | <b>(182,031)</b>                        | <b>929</b>  | <b>(207,627)</b>                     |

**(b) Income tax recognized in other comprehensive (loss) / income**

The tax effects relating to components of other comprehensive (loss) / income for the nine-month periods ended 30 September 2015 and 2014 comprise the following:

| AMD'000   | 30 September 2015    |                |                      | 30 September 2014    |                |                      |
|---|----------------------|----------------|----------------------|----------------------|----------------|----------------------|
|   | Amount<br>before tax | Tax<br>expense | Amount<br>net-of-tax | Amount<br>before tax | Tax<br>expense | Amount<br>net-of-tax |
| Net change in fair value of available-for-sale financial assets                               | (247,368)            | 49,474         | (197,894)            | 44,099               | (8,820)        | 35,279               |
| Net change in fair value of available-for-sale financial assets transferred to profit or loss | (5,927)              | 1,185          | (4,742)              | (48,747)             | 9,749          | (38,998)             |
| <b>Other comprehensive (loss)/income</b>  | <b>(253,295)</b>     | <b>50,659</b>  | <b>(202,636)</b>     | <b>(4,648)</b>       | <b>929</b>     | <b>(3,719)</b>       |

**12. Cash and cash equivalents**

|  | 30 September 2015<br>AMD'000 | 31 December 2014<br>AMD'000 |
|--|------------------------------|-----------------------------|
| <b>Cash on hand</b>  | <b>435,543</b>               | <b>575,087</b>              |
| <b>Nostro accounts with the CBA, including obligatory reserves</b>                     | <b>10,261,445</b>            | <b>3,235,811</b>            |
| <b>Nostro accounts with other banks</b>  |                              |                             |
| OECD banks   | 881,451                      | 335,348                     |
| Other foreign banks  | 179,140                      | 95,797                      |
| Largest 10 Armenian banks  | 2,023                        | 2,027                       |
| Small and medium size Armenian banks   | 87                           | 87                          |
| <b>Total nostro accounts with other banks</b>  | <b>1,062,701</b>             | <b>433,259</b>              |
| <b>Total cash and cash equivalents as shown in the interim statement of cash flows</b> | <b>11,759,689</b>            | <b>4,244,157</b>            |
| Accrued interest   | 3                            | 16                          |
| <b>Total cash and cash equivalents</b>   | <b>11,759,692</b>            | <b>4,244,173</b>            |

Nostro accounts with the Central Bank of Armenia are related to settlement activity and are available for withdrawal at the end of the period.

Banks are required to maintain cash deposit (obligatory reserve) with the CBA, equal to 2% of the amounts attracted in Armenian drams and 20% of the amounts attracted in foreign currency. The Bank's ability to withdraw such deposit is not restricted by the statutory legislation, however, if the Bank fails to comply with minimum average monthly amount of reserve for amounts attracted in Armenian drams.

As of 30 September 2015 included in Nostro accounts with the CBA, is the amount of obligatory reserve of AMD 5,278,387 (2014: AMD 105,509 thousand for amounts attracted in Armenian drams).

**13. Available-for-sale financial assets**

|   | 30 September 2015<br>AMD'000 | 31 December 2014<br>AMD'000 |
|---|------------------------------|-----------------------------|
| <b>Held by the bank</b>                             |                              |                             |
| <b>Debt and other fixed-income instruments</b>      |                              |                             |
| Government securities of the Republic of Armenia    | 2,523,825                    | -                           |
| Securities of international financial institutions  | 49,738                       | 49,727                      |
|   | <b>2,573,563</b>             | <b>49,727</b>               |
| <b>Equity instruments</b>                           |                              |                             |
| Corporate shares                                    | 13,160                       | 13,160                      |
|   | <b>13,160</b>                | <b>13,160</b>               |
|   | <b>2,586,723</b>             | <b>62,887</b>               |
| <b>Pledged under sale and repurchase agreements</b> |                              |                             |
| <b>Debt and other fixed-income instruments</b>      |                              |                             |
| Government securities of the Republic of Armenia    | 1,436,272                    | 3,118,896                   |
|   | <b>1,436,272</b>             | <b>3,118,896</b>            |

The Bank has transactions to lend securities and to sell securities under agreements to repurchase.

The securities lent or sold under agreements to repurchase are transferred to a third party and the Bank receives cash in exchange. These financial assets may be repledged or resold by counterparties in the absence of default by the Bank, but the counterparty has an obligation to return the securities at the maturity of the contract. The Bank has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognized them. These securities are presented as “pledged under sale and repurchase agreements” in note 13. The cash received is recognized as a financial asset and a financial liability is recognized for the obligation to repay the purchase price for this collateral.

These transactions are conducted under terms that are usual and customary to standard lending, and securities borrowing and lending activities.

Included in available-for-sale financial assets are non-quoted equity securities:

| <i>Name</i> | <i>Country of incorporation</i> | <i>Main activity</i> | <i>% Controlled</i>      |                         | <i>30 September 2015</i> | <i>31 December 2014</i> |
|-------------|---------------------------------|----------------------|--------------------------|-------------------------|--------------------------|-------------------------|
|             |                                 |                      | <i>30 September 2015</i> | <i>31 December 2014</i> | <i>2015<br/>AMD'000</i>  | <i>2014<br/>AMD'000</i> |
| ArCa        | Republic of Armenia             | Payment system       | 1.25%                    | 1.25%                   | 12,143                   | 12,143                  |
| SWIFT       | Belgium                         | Money transfer       | 0%                       | 0%                      | 1,017                    | 1,017                   |
|             |                                 |                      |                          |                         | <b>13,160</b>            | <b>13,160</b>           |

#### Investments without a determinable fair value

Available-for-sale equity investments stated at cost comprise unquoted equity securities in the money transfer industry. There is no market for these investments and there have not been any recent transactions that provide evidence of the current fair value. In addition, discounted cash flow techniques yield a wide range of fair values due to the uncertainty regarding future cash flows in this industry.

## 14. Amounts due from banks

|  | <i>30 September 2015<br/>AMD'000</i> | <i>31 December 2014<br/>AMD'000</i> |
|--|--------------------------------------|-------------------------------------|
| <b>Obligatory reserve with the CBA, related to attracted funds in foreign currency</b> | -                                    | 6,455,766                           |
| <b>Credit card settlement deposit with the CBA</b>                                     | 65,000                               | 142,500                             |
| <b>Derivative instruments (currency swap)</b>  | -                                    | 882                                 |
| <b>Loans and deposits</b>  |                                      |                                     |
| Largest 10 Armenian banks  | 2,887,823                            | 4,488,394                           |
| Small and medium size Armenian banks   | 1,424,142                            | 4,782,584                           |
| OECD banks   | 63,712                               | 63,881                              |
| <b>Total loans and deposits</b>  | <b>4,375,677</b>                     | <b>9,334,859</b>                    |
| <b>Total amounts due from banks</b>  | <b>4,440,677</b>                     | <b>15,934,007</b>                   |

During December 2014 the CBA revised the procedure for obligatory reservation of attracted funds in foreign currency. The new rules, which came into effect since December 18, 2014, increased the reservation requirements against attracted in foreign currency funds and required to keep the amount of the above mentioned reserve on nostro account of the Central Bank of Armenia on daily basis.

Due to the above mentioned changes the Bank classified obligatory reserves for amounts attracted in foreign currency as Amounts due from banks. The mentioned procedure remained in force till July 7, 2015, after which the CBA again amended the rule to reservation on average basis. Correspondently the amount of the obligatory reserve has been wholly reclassified as Cash and cash equivalent.

The currency swap agreement was concluded with one of the 10 largest Armenian banks with the volume of USD 300,000 and 1 USD=471.46 AMD spot and forward exchange rates. The USD was repurchased on January 12, 2015. AMD was attracted at 22%p.a.

As at 30 September 2015 included in loans and deposits with OECD banks is AMD 63,712 thousand (31 December 2014: AMD 63,881 thousand) which represents a blocked deposit in HSBC Bank Plc for membership in Europay International.

No amounts due from banks are impaired or past due.

#### Concentration of amounts due from banks

As at 30 September 2015 the Bank has three banks (31 December 2014: eight banks), whose balances exceed 10% of equity. The gross value of these balances as at 30 September 2015 is AMD 4,311,965 thousand (31 December 2014: AMD 15,870,127 thousand).

**15. Loans to customers**

|   | <b>30 September 2015</b><br><b>AMD'000</b> | <b>31 December 2014</b><br><b>AMD'000</b> |
|---|--|---|
| <b>Loans to corporate customers</b>       |  |   |
| Loans to large corporates                 | 9,800,129                                  | 16,505,945                                |
| Loans to small and medium size companies  | 1,451,237                                  | 1,586,621                                 |
| <b>Total loans to corporate customers</b> | <b>11,251,366</b>                          | <b>18,092,566</b>                         |
| <b>Loans to retail customers</b>          |  |   |
| Mortgage loans                            | 8,877,226                                  | 9,276,622                                 |
| Consumer loans secured by real estate     | 1,364,170                                  | 1,558,204                                 |
| Small business loans                      | 591,349                                    | 748,681                                   |
| Auto loans                                | 521,231                                    | 680,899                                   |
| Credit card loans                         | 279,578                                    | 317,024                                   |
| Consumer loans with salary domiciliation  | 226,583                                    | 295,841                                   |
| Other                                     | 50,516                                     | 33,607                                    |
| <b>Total loans to retail customers</b>    | <b>11,910,653</b>                          | <b>12,910,878</b>                         |
| <b>Gross loans to customers</b>           | <b>23,162,019</b>                          | <b>31,003,444</b>                         |
| Impairment allowance                      | (3,267,084)                                | (2,568,811)                               |
| <b>Net loans to customers</b>             | <b>19,894,935</b>                          | <b>28,434,633</b>                         |

Movements in the loan impairment allowance by classes of loans to customers for the nine-month period ended 30 September 2015 are as follows:

|   | <b>Loans to corporate<br/>customers<br/>AMD'000</b> | <b>Loans to retail<br/>customers<br/>AMD'000</b> | <b>Total<br/>AMD'000</b> |
|---|---|--|--------------------------|
| Balance at the beginning of the year    | 2,392,213   | 176,598  | 2,568,811                |
| Net charge                              | 564,523   | 158,270  | 722,793                  |
| Write-offs                              | –   | (24,520)   | (24,520)                 |
| <b>Balance at the end of the period</b> | <b>2,956,736</b>                                    | <b>310,348</b>                                   | <b>3,267,084</b>         |

Movements in the loan impairment allowance by classes of loans to customers for the nine-month period ended 30 September 2014 are as follows:

|   | <b>Loans to corporate<br/>customers<br/>AMD'000</b> | <b>Loans to retail<br/>customers<br/>AMD'000</b> | <b>Total<br/>AMD'000</b> |
|---|---|--|--------------------------|
| Balance at the beginning of the year    | 1,163,664   | 178,804  | 1,342,468                |
| Net charge                              | 112,150   | 57,876   | 170,026                  |
| Write-offs                              | –   | (60,166)   | (60,166)                 |
| <b>Balance at the end of the period</b> | <b>1,275,814</b>                                    | <b>176,514</b>                                   | <b>1,452,328</b>         |

**(a) Credit quality of loans to customers**

The following table provides information on the credit quality of loans to customers as at 30 September 2015:

|   | <b>Gross loans<br/>AMD'000</b> | <b>Impairment<br/>allowance<br/>AMD'000</b> | <b>Net loans<br/>AMD'000</b> | <b>Impairment<br/>allowance to gross<br/>loans<br/>%</b> |
|---|--------------------------------|---|------------------------------|--|
| <b>Loans to corporate customers</b>                   |                                |   |                              |  |
| <b>Loans to large corporate</b>                       |                                |   |                              |  |
| Other loans without individual signs of impairment    | 4,042,906                      | (46,493)                                    | 3,996,413                    | 1.15%  |
| Impaired loans:                                       |                                |   |                              |  |
| - overdue less than 90 days                           | 307,581                        | (6,152)                                     | 301,429                      | 2.0%   |
| - overdue more than 90 days and less than 1 year      | 593,295                        | (272,916)                                   | 320,379                      | 46.0%  |
| - overdue more than 1 year                            | 4,856,347                      | (2,591,212)                                 | 2,265,135                    | 53.4%  |
| <b>Total impaired loans</b>                           | <b>5,757,223</b>               | <b>(2,870,280)</b>                          | <b>2,886,943</b>             | <b>49.9%</b>   |
| <b>Total loans to large corporates</b>                | <b>9,800,129</b>               | <b>(2,916,773)</b>                          | <b>6,883,356</b>             | <b>29.8%</b>   |
| <b>Loans to small and medium size companies</b>       |                                |   |                              |  |
| Loans without individual signs of impairment          | 1,016,345                      | (11,688)                                    | 1,004,657                    | 1.15%  |
| Impaired loans:                                       |                                |   |                              |  |
| -not overdue  | 75,607                         | (1,512)                                     | 74,095                       | 2.0%   |
| - overdue less than 90 days                           | 136,192                        | (2,724)                                     | 133,468                      | 2.0%   |
| - overdue more than 1 year                            | 223,093                        | (24,039)                                    | 199,054                      | 10.8%  |
| <b>Total impaired loans</b>                           | <b>434,892</b>                 | <b>(28,275)</b>                             | <b>406,617</b>               | <b>6.5%</b>  |
| <b>Total loans to small and medium size companies</b> | <b>1,451,237</b>               | <b>(39,963)</b>                             | <b>1,411,274</b>             | <b>2.8%</b>  |
| <b>Total loans to corporate customers</b>             | <b>11,251,366</b>              | <b>(2,956,736)</b>                          | <b>8,294,630</b>             | <b>26.28%</b>  |
| <b>Loans to retail customers</b>                      |                                |   |                              |  |
| <b>Mortgage loans</b>                                 |                                |   |                              |  |
| -not overdue  | 8,485,937                      | (16,972)                                    | 8,468,965                    | 0.2%   |
| - not overdue, but impaired                           | 59,777                         | (11,955)                                    | 47,822                       | 20.0%  |
| - overdue less than 30 days                           | 65,676                         | (26,270)                                    | 39,406                       | 40.0%  |
| - overdue 31-90 days                                  | 77,297                         | (30,919)                                    | 46,378                       | 40.0%  |
| - overdue 91-180 days                                 | 53,720                         | (21,488)                                    | 32,232                       | 40.0%  |
| - overdue 181-270 days                                | 32,503                         | (13,001)                                    | 19,502                       | 40.0%  |
| - overdue more than 271 days                          | 102,316                        | (40,926)                                    | 61,390                       | 40.0%  |
| <b>Total mortgage loans</b>                           | <b>8,877,226</b>               | <b>(161,531)</b>                            | <b>8,715,695</b>             | <b>1.8%</b>  |
| <b>Consumer loans secured by real estate</b>          |                                |   |                              |  |
| - not overdue   | 1,237,812                      | (2,476)                                     | 1,235,336                    | 0.2%   |
| - not overdue, but impaired                           | 14,195                         | (3,975)                                     | 10,220                       | 28.0%  |
| - overdue less than 30 days                           | 37,061                         | (20,754)                                    | 16,307                       | 56.0%  |
| - overdue 31-90 days                                  | 13,243                         | (7,416)                                     | 5,827                        | 56.0%  |
| - overdue 91-180 days                                 | 12,327                         | (6,903)                                     | 5,424                        | 56.0%  |
| - overdue 181-270 days                                | 37,532                         | (21,018)                                    | 16,514                       | 56.0%  |
| - overdue more than 271 days                          | 12,000                         | (6,720)                                     | 5,280                        | 56.0%  |
| <b>Total consumer loans secured by real estate</b>    | <b>1,364,170</b>               | <b>(69,262)</b>                             | <b>1,294,908</b>             | <b>5.1%</b>  |
| <b>Small business loans</b>                           |                                |   |                              |  |
| - not overdue   | 492,396                        | (985)                                       | 491,411                      | 0.2%   |
| - not overdue, but impaired                           | 10,451                         | (2,613)                                     | 7,838                        | 25.0%  |
| - overdue less than 30 days                           | 11,622                         | (5,811)                                     | 5,811                        | 50.0%  |
| - overdue 31-90 days                                  | 18,264                         | (9,132)                                     | 9,132                        | 50.0%  |
| - overdue 91-180 days                                 | 19,162                         | (9,581)                                     | 9,581                        | 50.0%  |
| - overdue 181-270 days                                | 37,122                         | (18,561)                                    | 18,561                       | 50.0%  |
| - overdue more than 271 days                          | 2,332                          | (1,166)                                     | 1,166                        | 50.0%  |
| <b>Total small business loans</b>                     | <b>591,349</b>                 | <b>(47,849)</b>                             | <b>543,500</b>               | <b>8.1%</b>  |
| <b>Auto loans</b>                                     |                                |   |                              |  |
| - not overdue   | 487,920                        | (976)                                       | 486,944                      | 0.2%   |
| - not overdue, but impaired                           | 2,330                          | (571)                                       | 1,759                        | 24.5%  |
| - overdue less than 30 days                           | 4,314                          | (2,114)                                     | 2,200                        | 49.0%  |
| - overdue 31-90 days                                  | 8,185                          | (4,011)                                     | 4,174                        | 49.0%  |
| - overdue 91-180 days                                 | 9,794                          | (4,799)                                     | 4,995                        | 49.0%  |
| - overdue more than 271 days                          | 8,688                          | (4,257)                                     | 4,431                        | 49.0%  |
| <b>Total auto loans</b>                               | <b>521,231</b>                 | <b>(16,728)</b>                             | <b>504,503</b>               | <b>3.2%</b>  |

|   | <i>Gross loans<br/>AMD'000</i> | <i>Impairment<br/>allowance<br/>AMD'000</i> | <i>Net loans<br/>AMD'000</i> | <i>Impairment<br/>allowance to gross<br/>loans<br/>%</i> |
|---|--------------------------------|---|------------------------------|--|
| <b>Credit card loans</b>                              |                                |   |                              |  |
| - not overdue   | 264,475                        | (529)                                       | 263,946                      | 0.2%   |
| - not overdue, but impaired                           | 12,224                         | (5,868)                                     | 6,356                        | 48.0%  |
| - overdue 91-180 days                                 | 200                            | (96)  | 104                          | 48.0%  |
| - overdue 181-270 days                                | 2,679                          | (1,286)                                     | 1,393                        | 48.0%  |
| <b>Total credit card loans</b>                        | <b>279,578</b>                 | <b>(7,779)</b>                              | <b>271,799</b>               | <b>2.8%</b>  |
| <b>Consumer loans with salary domiciliation</b>       |                                |   |                              |  |
| - not overdue   | 211,348                        | (423)                                       | 210,925                      | 0.2%   |
| - not overdue, but impaired                           | 2,240                          | (538)                                       | 1,702                        | 24.0%  |
| - overdue less than 30 days                           | 5,104                          | (2,450)                                     | 2,654                        | 48.0%  |
| - overdue 31-90 days                                  | 4,277                          | (2,053)                                     | 2,224                        | 48.0%  |
| - overdue 91-180 days                                 | 1,845                          | (886)                                       | 959                          | 48.0%  |
| - overdue 181-270 days                                | 1,769                          | (849)                                       | 920                          | 48.0%  |
| <b>Total consumer loans with salary domiciliation</b> | <b>226,583</b>                 | <b>(7,199)</b>                              | <b>219,384</b>               | <b>3.2%</b>  |
| <b>Other retail loans</b>                             |                                |   |                              |  |
| - not overdue   | 50,516                         | -   | 50,516                       | 0.0%   |
| <b>Total other retail loans</b>                       | <b>50,516</b>                  | <b>-</b>                                    | <b>50,516</b>                | <b>0.0%</b>  |
| <b>Total loans to retail customers</b>                | <b>11,910,653</b>              | <b>(310,348)</b>                            | <b>11,600,305</b>            | <b>2.61%</b>   |
| <b>Total loans to customers</b>                       | <b>23,162,019</b>              | <b>(3,267,084)</b>                          | <b>19,894,935</b>            | <b>14.11%</b>  |

The following table provides information on the credit quality of loans to customers as at 31 December 2014:

|   | <i>Gross loans<br/>AMD'000</i> | <i>Impairment<br/>allowance<br/>AMD'000</i> | <i>Net loans<br/>AMD'000</i> | <i>Impairment<br/>allowance to gross<br/>loans<br/>%</i> |
|---|--------------------------------|---|------------------------------|--|
| <b>Loans to corporate customers</b>                   |                                |   |                              |  |
| <b>Loans to large corporates</b>                      |                                |   |                              |  |
| Loans secured with cash collateral                    | 3,087,305                      | -   | 3,087,305                    | 0%   |
| Loans without individual signs of impairment          | 6,561,264                      | (75,454)                                    | 6,485,810                    | 1.15%  |
| Impaired loans:                                       |                                |   |                              |  |
| - not overdue   | 782,946                        | (15,659)                                    | 767,287                      | 2.0%   |
| - overdue more than 90 days and less than 1 year      | 949,628                        | (322,874)                                   | 626,754                      | 34.0%  |
| - overdue more than 1 year                            | 5,124,802                      | (1,937,644)                                 | 3,187,158                    | 37.8%  |
| <b>Total impaired loans</b>                           | <b>6,857,376</b>               | <b>(2,276,177)</b>                          | <b>4,581,199</b>             | <b>33.2%</b>   |
| <b>Total loans to large corporates</b>                | <b>16,505,945</b>              | <b>(2,351,631)</b>                          | <b>14,154,314</b>            | <b>14.2%</b>   |
| <b>Loans to small and medium size companies</b>       |                                |   |                              |  |
| Loans without individual signs of impairment          | 1,356,185                      | (15,598)                                    | 1,340,587                    | 1.15%  |
| Impaired loans:                                       |                                |   |                              |  |
| - overdue more than 90 days and less than 1 year      | 45,193                         | (903)                                       | 44,290                       | 2.0%   |
| - overdue more than 1 year                            | 185,243                        | (24,081)                                    | 161,162                      | 13.0%  |
| <b>Total impaired loans</b>                           | <b>230,436</b>                 | <b>(24,984)</b>                             | <b>205,452</b>               | <b>10.8%</b>   |
| <b>Total loans to small and medium size companies</b> | <b>1,586,621</b>               | <b>(40,582)</b>                             | <b>1,546,039</b>             | <b>2.6%</b>  |
| <b>Total loans to corporate customers</b>             | <b>18,092,566</b>              | <b>(2,392,213)</b>                          | <b>15,700,353</b>            | <b>13.22%</b>  |
| <b>Loans to retail customers</b>                      |                                |   |                              |  |
| <b>Mortgage loans</b>                                 |                                |   |                              |  |
| - not overdue   | 9,091,109                      | (18,182)                                    | 9,072,927                    | 0.2%   |
| - not overdue, but impaired                           | 8,999                          | (1,800)                                     | 7,199                        | 20.0%  |
| - overdue less than 30 days                           | 55,968                         | (22,387)                                    | 33,581                       | 40.0%  |
| - overdue 31-90 days                                  | 87,375                         | (34,950)                                    | 52,425                       | 40.0%  |
| - overdue 91-180 days                                 | 14,810                         | (5,924)                                     | 8,886                        | 40.0%  |
| - overdue 181-270 days                                | 18,361                         | (7,344)                                     | 11,017                       | 40.0%  |
| <b>Total mortgage loans</b>                           | <b>9,276,622</b>               | <b>(90,587)</b>                             | <b>9,186,035</b>             | <b>1.0%</b>  |
| <b>Consumer loans secured by real estate</b>          |                                |   |                              |  |
| - not overdue   | 1,502,102                      | (3,004)                                     | 1,499,098                    | 0.2%   |
| - not overdue, but impaired                           | 9,481                          | (2,655)                                     | 6,826                        | 28.0%  |
| - overdue less than 30 days                           | 8,191                          | (4,587)                                     | 3,604                        | 56.0%  |
| - overdue 31-90 days                                  | 12,836                         | (7,188)                                     | 5,648                        | 56.0%  |
| - overdue 91-180 days                                 | 9,721                          | (5,444)                                     | 4,277                        | 56.0%  |
| - overdue 181-270 days                                | 6,612                          | (3,703)                                     | 2,909                        | 56.0%  |

|   | <i>Gross loans<br/>AMD'000</i> | <i>Impairment<br/>allowance<br/>AMD'000</i> | <i>Net loans<br/>AMD'000</i> | <i>Impairment<br/>allowance to gross<br/>loans<br/>%</i> |
|---|--------------------------------|---|------------------------------|--|
| - overdue more than 271 days                          | 9,261                          | (5,186)                                     | 4,075                        | 56.0%  |
| <b>Total consumer loans secured by real estate</b>    | <b>1,558,204</b>               | <b>(31,767)</b>                             | <b>1,526,437</b>             | <b>2.0%</b>  |
| <b>Small business loans</b>                           |                                |   |                              |  |
| - not overdue   | 702,792                        | (1,406)                                     | 701,386                      | 0.2%   |
| - not overdue, but impaired                           | 13,941                         | (3,485)                                     | 10,456                       | 25.0%  |
| - overdue less than 30 days                           | 11,488                         | (5,744)                                     | 5,744                        | 50.0%  |
| - overdue 31-90 days                                  | 13,229                         | (6,615)                                     | 6,614                        | 50.0%  |
| - overdue 91-180 days                                 | 7,231                          | (3,615)                                     | 3,616                        | 50.0%  |
| <b>Total small business loans</b>                     | <b>748,681</b>                 | <b>(20,865)</b>                             | <b>727,816</b>               | <b>2.8%</b>  |
| <b>Auto loans</b>                                     |                                |   |                              |  |
| - not overdue   | 644,516                        | (1,289)                                     | 643,227                      | 0.2%   |
| - not overdue, but impaired                           | 3,334                          | (817)                                       | 2,517                        | 24.5%  |
| - overdue less than 30 days                           | 8,775                          | (4,300)                                     | 4,475                        | 49.0%  |
| - overdue 31-90 days                                  | 13,970                         | (6,845)                                     | 7,125                        | 49.0%  |
| - overdue 181-270 days                                | 6,736                          | (3,301)                                     | 3,435                        | 49.0%  |
| - overdue more than 271 days                          | 3,568                          | (1,748)                                     | 1,820                        | 49.0%  |
| <b>Total auto loans</b>                               | <b>680,899</b>                 | <b>(18,300)</b>                             | <b>662,599</b>               | <b>2.7%</b>  |
| <b>Credit card loans</b>                              |                                |   |                              |  |
| - not overdue   | 300,157                        | (600)                                       | 299,557                      | 0.2%   |
| - not overdue, but impaired                           | 16,867                         | (8,096)                                     | 8,771                        | 48.0%  |
| <b>Total credit card loans</b>                        | <b>317,024</b>                 | <b>(8,696)</b>                              | <b>308,328</b>               | <b>2.7%</b>  |
| <b>Consumer loans with salary domiciliation</b>       |                                |   |                              |  |
| - not overdue   | 283,726                        | (567)                                       | 283,159                      | 0.2%   |
| - overdue less than 30 days                           | 5,014                          | (2,407)                                     | 2,607                        | 48.0%  |
| - overdue 31-90 days                                  | 3,464                          | (1,663)                                     | 1,801                        | 48.0%  |
| - overdue 91-180 days                                 | 2,673                          | (1,283)                                     | 1,390                        | 48.0%  |
| - overdue 181-270 days                                | 964                            | (463)                                       | 501                          | 48.0%  |
| <b>Total consumer loans with salary domiciliation</b> | <b>295,841</b>                 | <b>(6,383)</b>                              | <b>289,458</b>               | <b>2.2%</b>  |
| <b>Other retail loans</b>                             |                                |   |                              |  |
| - not overdue   | 33,607                         | -   | 33,607                       | 0.0%   |
| <b>Total other retail loans</b>                       | <b>33,607</b>                  | <b>-</b>                                    | <b>33,607</b>                | <b>0.0%</b>  |
| <b>Total loans to retail customers</b>                | <b>12,910,878</b>              | <b>(176,598)</b>                            | <b>12,734,280</b>            | <b>1.37%</b>   |
| <b>Total loans to customers</b>                       | <b>31,003,444</b>              | <b>(2,568,811)</b>                          | <b>28,434,633</b>            | <b>8.29%</b>   |

**(b) Key assumptions and judgments for estimating the loan impairment****(i) Loans to corporate customers**

The Bank estimates loan impairment for loans to corporate customers based on an analysis of the future cash flows for loans with individual signs of impairment and based on its past loss experience for portfolios of loans for which no individual signs of impairment has been identified.

In determining the impairment allowance for loans to corporate customers, management makes the following key assumptions:

- for non-impaired loans the Bank creates a collective provision of 0% on loans secured with cash collateral and 1.15% on other commercial non-impaired loans considering the economic environment and market loss experience.

During the nine-month period ended 30 September 2015 the Bank has renegotiated commercial loans in an amount of AMD 43,772 thousand that would otherwise be past due or impaired (during the nine-month period ended 30 September 2014 the Bank didn't renegotiate any commercial loan). Such restructuring activity is aimed at managing customer relationships and maximizing collection opportunities.

The impairment allowance on impaired loans to corporate customers would have been AMD 409,775 thousand higher (31 December 2014: AMD 612,819 thousand) if the market value of the collateral have been assessed 15% lower as at the reporting date.

**(ii) Loans to retail customers**

The Bank estimates loan impairment for loans to retail customers based on its past historical and market loss experience on each type of loan. The significant assumptions used by management in determining the impairment losses for loans to retail customers include the following loss estimates:

- Not impaired retail loans – up to 0.2%
- The cost associated with the collection of not overdue, but impaired loans will not exceed:
  - mortgage loans - 20%,

- b) consumer loans secured by real estate - 28%,
- c) small business loans - 25%,
- d) auto loans - 24.5%,
- e) credit cards - 48%
- f) consumer loans with salary domiciliation - 24%.

The cost associated with the collection of overdue and impaired loans will not exceed:

- a) mortgage loans - 40%,
- b) consumer loans secured by real estate - 56%,
- c) small business loans - 50%,
- d) auto loans - 49%
- e) credit cards and consumer loans with salary domiciliation - 48%.

### **(c) Analysis of collateral**

#### **(i) Loans to corporate customers**

Loans to corporate customers are subject to individual credit appraisal and impairment testing. The general creditworthiness of a corporate customer tends to be the most relevant indicator of credit quality of the loan extended to it. However, collateral provides additional security and the Bank generally requests corporate borrowers to provide it.

The fair value of collateral that the Bank holds relating to loans with individual signs of impairment at 30 September 2015 amounts to AMD 4,313,862 thousand (2014: AMD 6,032,999 thousand).

#### **(ii) Loans to retail customers**

Mortgage loans and consumer loans secured by real estate are secured by the underlying housing real estate. The Bank's policy is to issue mortgage loans with a loan-to-value ratio of a maximum of 70% at the date of loan issuance. Small business loans are secured by real estate. Auto loans are secured by the underlying cars. Consumer loans with salary domiciliation and credit card loans are secured by salaries.

#### **(iii) Repossessed collateral**

During the nine-month period ended 30 September 2015 the Bank has obtained assets with fair value of AMD 1,117,310 by taking possession of real estate collateral of loans to corporate customers (31 December 2014: nil).

During the nine-month period ended 30 September 2015 the Bank obtained real estate with a fair value of AMD 7,145 thousand by taking possession of collateral for loans to retail customers (31 December 2014: AMD 62,796 thousand). Part of the repossessed collateral was sold during the nine-month period ended 30 September 2015 in amount of AMD 28,204 thousand (31 December 2014: AMD 33,485 thousand).

The Banks' intention is to sell these assets as soon as it is practicable.

### **(d) Industry and geographical analysis of the loan portfolio**

Loans to customers were issued primarily to customers located within the Republic of Armenia who operate in the following economic sectors:

|                                    | <b>30 September 2015</b><br><b>AMD'000</b> | <b>31 December 2014</b><br><b>AMD'000</b> |
|------------------------------------|--|---|
| Trade                              | 3,813,613                                  | 4,876,379                                 |
| Agriculture, forestry and timber   | 2,084,213                                  | 2,379,729                                 |
| Manufacturing                      | 1,915,516                                  | 2,535,465                                 |
| Energy and gas                     | 1,753,724                                  | 6,442,671                                 |
| Transport                          | 1,631,536                                  | 1,790,352                                 |
| Public catering and other services | 52,764                                     | 67,970                                    |
| Loans to retail customers          | 11,910,653                                 | 12,910,878                                |
|                                    | <b>23,162,019</b>                          | <b>31,003,444</b>                         |
| Impairment allowance               | (3,267,084)                                | (2,568,811)                               |
|                                    | <b>19,894,935</b>                          | <b>28,434,633</b>                         |

### **(e) Significant credit exposures**

As at 30 September 2015 the Bank has six borrowers or groups of connected borrowers (31 December 2014: nine), whose loan balances exceed 10% of equity. The gross value of these loans as at 30 September 2015 is AMD 7,068,000 thousand (31 December 2014: AMD 14,782,423 thousand).

#### **(f) Loan maturities**



The maturity of the loan portfolio is presented in note 24 (d), which shows the remaining period from the reporting date to the contractual maturity of the loans.

## 16. Property, equipment and intangible assets

| <i>AMD'000</i>                             | <i>Land and<br/>buildings</i> | <i>Computers and<br/>communi-<br/>cation<br/>equipment</i> | <i>Fixtures and<br/>fittings</i> | <i>Motor vehicles</i> | <i>Leasehold<br/>improvements</i> | <i>Intangible<br/>assets</i> | <i>Total</i>     |
|--|-------------------------------|--|----------------------------------|-----------------------|-----------------------------------|------------------------------|------------------|
| <b>Cost</b>                                |                               |  |                                  |                       |                                   |                              |                  |
| Balance at 1 January 2015                  | 945,079                       | 312,582  | 258,623                          | 53,700                | 22,769                            | 164,852                      | 1,757,605        |
| Additions                                  | –                             | 11,719   | 60,112                           | –                     | –                                 | –                            | 71,831           |
| Disposals                                  | –                             | (11,066)   | (2,446)                          | –                     | –                                 | –                            | (13,512)         |
| <b>Balance at 30 September 2015</b>        | <b>945,079</b>                | <b>313,235</b>   | <b>316,289</b>                   | <b>53,700</b>         | <b>22,769</b>                     | <b>164,852</b>               | <b>1,815,924</b> |
| <b>Depreciation and amortization</b>       |                               |  |                                  |                       |                                   |                              |                  |
| Balance at 1 January 2015                  | (143,241)                     | (222,201)  | (194,082)                        | (53,700)              | (19,796)                          | (92,784)                     | (725,804)        |
| Depreciation and amortization              | (14,961)                      | (27,476)   | (22,964)                         | –                     | (2,056)                           | (2,046)                      | (69,503)         |
| Disposals                                  | –                             | 10,760   | 2,408                            | –                     | –                                 | –                            | 13,168           |
| <b>Balance at 30 September 2015</b>        | <b>(158,202)</b>              | <b>(238,917)</b>   | <b>(214,638)</b>                 | <b>(53,700)</b>       | <b>(21,852)</b>                   | <b>(94,830)</b>              | <b>(782,139)</b> |
| <b>Carrying amount</b>                     |                               |  |                                  |                       |                                   |                              |                  |
| <b>Balance at 30 September 2015</b>        | <b>786,877</b>                | <b>74,318</b>  | <b>101,651</b>                   | <b>–</b>              | <b>917</b>                        | <b>70,022</b>                | <b>1,033,785</b> |
| <b>Cost</b>                                |                               |  |                                  |                       |                                   |                              |                  |
| Balance at 1 January 2014                  | 942,142                       | 283,802  | 252,531                          | 53,700                | 21,193                            | 163,228                      | 1,716,596        |
| Additions                                  | 2,937                         | 32,191   | 11,012                           | –                     | 1,576                             | 1,624                        | 49,340           |
| Disposals                                  | –                             | (3,411)  | (4,920)                          | –                     | –                                 | –                            | (8,331)          |
| <b>Balance at 31 December 2014</b>         | <b>945,079</b>                | <b>312,582</b>   | <b>258,623</b>                   | <b>53,700</b>         | <b>22,769</b>                     | <b>164,852</b>               | <b>1,757,605</b> |
| <b>Depreciation and amortization</b>       |                               |  |                                  |                       |                                   |                              |                  |
| Balance at 1 January 2014                  | (123,521)                     | (191,050)  | (168,799)                        | (53,700)              | (17,064)                          | (89,742)                     | (643,876)        |
| Depreciation and amortization for the year | (19,720)                      | (33,802)   | (30,126)                         | –                     | (2,732)                           | (3,042)                      | (89,422)         |
| Disposals                                  | –                             | 2,651  | 4,843                            | –                     | –                                 | –                            | 7,494            |
| <b>Balance at 31 December 2014</b>         | <b>(143,241)</b>              | <b>(222,201)</b>   | <b>(194,082)</b>                 | <b>(53,700)</b>       | <b>(19,796)</b>                   | <b>(92,784)</b>              | <b>(725,804)</b> |
| <b>Carrying amount</b>                     |                               |  |                                  |                       |                                   |                              |                  |
| <b>Balance at 31 December 2014</b>         | <b>801,838</b>                | <b>90,381</b>  | <b>64,541</b>                    | <b>–</b>              | <b>2,973</b>                      | <b>72,068</b>                | <b>1,031,801</b> |

There are no capitalised borrowing costs related to the acquisition or construction of property and equipment during the nine-month period ended 30 September 2015 (2014: nil).

## 17. Other assets

|   | <i>30 September 2015<br/>AMD'000</i> | <i>31 December 2014<br/>AMD'000</i> |
|---|--------------------------------------|-------------------------------------|
| Receivables under money transfer and clearing systems | 11,441                               | 8,456                               |
| Other receivables                                     | 2,542                                | 1,994                               |
| <b>Total other financial assets</b>                   | <b>13,983</b>                        | <b>10,450</b>                       |
| Reposessed assets                                     | 1,371,901                            | 275,586                             |
| Other prepayments                                     | 86,586                               | 47,892                              |
| Income tax prepayments                                | 63,755                               | 51,205                              |
| Prepayments for purchase of non-current assets        | 3,721                                | 53,500                              |
| Other   | 27,269                               | 22,127                              |
| <b>Total other non-financial assets</b>               | <b>1,553,232</b>                     | <b>450,310</b>                      |
| <b>Total other assets</b>                             | <b>1,567,215</b>                     | <b>460,760</b>                      |

During the nine-month period ended 30 September 2015 receivables in amount of AMD 7,419 thousand were impaired and written off (2014: AMD 16,125 thousand).

The nature and net carrying value of reposessed assets as at 30 September 2015 and 31 December 2014 are as follows:

|                    | <i>30 September 2015</i><br><i>AMD'000</i> | <i>31 December 2014</i><br><i>AMD'000</i> |
|--------------------|--|---|
| Land and buildings | 1,371,901                                  | 275,586                                   |

Management believes that the carrying amount of repossessed assets approximately equals their fair value less costs to sell as at 30 September 2015 and 31 December 2014.

## 18. Deposits and balances from banks

|                         | <i>30 September 2015</i><br><i>AMD'000</i> | <i>31 December 2014</i><br><i>AMD'000</i> |
|-------------------------|--|---|
| Loans and term deposits | 636,663                                    | 5,139,204                                 |
| Vostro accounts         | 8  | 8   |
|                         | <u>636,671</u>                             | <u>5,139,212</u>                          |

As at 30 September 2015 the Bank doesn't have any bank (31 December 2014: one), whose balances exceed 10% of equity. The gross value of these balances as at 31 December 2014 was AMD 3,912,610 thousand.

## 19. Amounts payable under repurchase agreements

|                        | <i>30 September 2015</i><br><i>AMD'000</i> | <i>31 December 2014</i><br><i>AMD'000</i> |
|------------------------|--|---|
| Amounts due to the CBA | 1,400,399                                  | 3,057,139                                 |

The Bank has transactions to lend securities and to sell securities under agreements to repurchase and to purchase securities under agreements to resell.

The securities lent or sold under agreements to repurchase are transferred to a third party and the Bank receives cash in exchange. These financial assets may be re-pledged or resold by counterparties in the absence of default by the Bank, but the counterparty has an obligation to return the securities at the maturity of the contract. The Bank has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognized them. These securities of AMD 1,436,272 thousand (31 December 2014: AMD 3,118,896 thousand) are presented as "pledged under sale and repurchase agreements" in note 13.

These transactions are conducted under terms that are usual and customary to standard lending, and securities borrowing and lending activities.

The following table provides a summary of financial assets which have been transferred in such a way that part or all of the transferred financial assets do not qualify for derecognition:

|  | <i>Transferred financial asset</i> | <i>Available for sale</i><br><i>Gov. debt securities</i><br><i>30 September 2015</i> |
|--|------------------------------------|--|
| Carrying amount Assets                 | Repurchase agreements              | 1,436,272  |
| Carrying amount associated liabilities | Repurchase agreements              | 1,400,399  |
| <b>Net position</b>                    |                                    | <u>(35,873)</u>  |
|  | <i>Transferred financial asset</i> | <i>Available for sale</i><br><i>Gov. debt securities</i><br><i>31 December 2014</i>  |
| Carrying amount Assets                 | Repurchase agreements              | 3,118,896  |
| Carrying amount associated liabilities | Repurchase agreements              | 3,057,139  |
| <b>Net position</b>                    |                                    | <u>(61,757)</u>  |

**20. Current accounts and deposits from customers**

|                                      | <i>30 September 2015</i><br><i>AMD'000</i> | <i>31 December 2014</i><br><i>AMD'000</i> |
|--------------------------------------|--|---|
| Current accounts and demand deposits |  |   |
| - Retail                             | 3,738,215                                  | 3,974,227                                 |
| - Corporate                          | 645,813                                    | 534,765                                   |
| Term deposits                        |  |   |
| - Retail                             | 23,217,347                                 | 23,967,980                                |
| - Corporate                          | 2,068,531                                  | 5,360,616                                 |
|                                      | <b>29,669,906</b>                          | <b>33,837,588</b>                         |

As of 30 September 2015 the Bank maintained customer deposit balances of AMD 116,979 thousand that serve as collateral for loans and credit related commitments granted by the Bank (31 December 2014: AMD 68,396 thousand).

As of 30 September 2015 the Bank has five customers (31 December 2014: five customers), whose balances exceed 10% of equity. These balances as at 30 September 2015 are AMD 7,547,093 thousand (31 December 2014: AMD 10,496,131 thousand).

In accordance with Armenia's legislation, the Bank is obliged to repay time deposits of individuals upon demand of a depositor. In case a term deposit is repaid upon demand of the depositor prior to maturity, interest on it is paid based on the interest rate for demand deposits, unless a different interest rate is specified in the agreement.

**21. Other borrowed funds**

|  | <i>30 September 2015</i><br><i>AMD'000</i> | <i>31 December 2014</i><br><i>AMD'000</i> |
|--|--|---|
| Loan from International Financial Corporation (IFC)                | 1,261,661                                  | 1,653,201                                 |
| Loans from National Mortgage Company                               | 1,055,710                                  | 955,760                                   |
| Loan from OPEC Fund for International Development (OFID)           | -  | 396,607                                   |
| Loans from European Bank for Reconstruction and Development (EBRD) | -  | 342,965                                   |
|  | <b>2,317,371</b>                           | <b>3,348,533</b>                          |

**(a) Breach of covenants**

The Bank breached some of its maximum covenant thresholds with IFC. As of the date these financial statements were authorised for issue the management did not obtain a waiver, so that these loans were payable on demand as at 30 September 2015 and 31 December 2014. Accordingly, a total of AMD 1,261,661 thousand is classified as being due on demand and less than one month in the interest rate gap, liquidity and maturity tables in note 24.

**22. Other liabilities**

|  | <i>30 September 2015</i><br><i>AMD'000</i> | <i>31 December 2014</i><br><i>AMD'000</i> |
|--|--|---|
| Salary and similar payables                  | 45,140                                     | 58,360                                    |
| Payables to suppliers                        | 22,198                                     | 17,273                                    |
| Other financial liabilities                  | 24,977                                     | 19,683                                    |
| <b>Total other financial liabilities</b>     | <b>92,315</b>                              | <b>95,316</b>                             |
| Other taxes payable                          | 49,134                                     | 38,880                                    |
| Deferred income                              | 3,462                                      | 4,667                                     |
| Other non-financial liabilities              | 7,804                                      | 7,961                                     |
| <b>Total other non-financial liabilities</b> | <b>60,400</b>                              | <b>51,508</b>                             |
| <b>Total other liabilities</b>               | <b>152,715</b>                             | <b>146,824</b>                            |

## 23. Share capital and reserves

### (a) Issued capital and share premium

The authorized, issued and outstanding share capital comprises 81,251 ordinary shares (31 December 2014: 81,251). All shares have a nominal value of AMD 100,000. The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at annual and general meetings of the Bank.

### (b) Nature and purpose of reserves

#### *Revaluation reserve for available-for-sale financial assets*

The revaluation reserve for available-for-sale financial assets comprises the cumulative net change in the fair value, until the assets are derecognized or impaired.

### (c) Dividends

Dividends payable are restricted to the maximum retained earnings of the Bank, which are determined according to legislation of the Republic of Armenia. In accordance with the legislation of the Republic of Armenia, as at the reporting date no reserves are available for distribution.

## 24. Risk management

Management of risk is fundamental to the business of banking and is an essential element of the Bank's operations. The major risks faced by the Bank are those related to market risk, credit risk and liquidity risk.

### (a) Risk management policies and procedures

The Bank's risk management policies aim to identify, analyze and manage the risks faced by the Bank, to set appropriate risk limits and controls, and to continuously monitor risk levels and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, products and services offered and emerging best practice.

The Board of Directors has overall responsibility for the oversight of the risk management framework, overseeing the management of key risks and reviewing its risk management policies and procedures as well as approving significantly large exposures. The Management Committee with the support of the Assets and Liability Committee (ALCO Committee) is responsible for monitoring and implementation of risk mitigation measures and making sure that the Bank operates within the established risk parameters.

### b) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

Market risk comprises currency risk, interest rate risk and other price risks. Market risk arises from open positions in debt and equity financial instruments, which are exposed to general and specific market movements and changes in the level of volatility of market prices and foreign currency rates.

The objective of market risk management is to manage and control market risk exposures within acceptable parameters, whilst optimizing the return on risk.

Overall authority for market risk management is vested in the ALCO Committee. Market risk limits are approved by the ALCO Committee.

The Bank manages its market risk by setting open position limits in relation to financial instrument, interest rate maturity and currency positions and stop-loss limits. These are monitored on a regular basis and reviewed and approved by the ALCO Committee.

#### *(i) Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Bank is exposed to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may also reduce or create losses in the event that unexpected movements occur.

**Interest rate gap analysis**

Interest rate risk is managed principally through monitoring interest rate gaps. A summary of the interest gap position for major financial instruments is as follows:

| <b>AMD'000</b>                               | <b><i>Less<br/>than<br/>3 months</i></b> | <b><i>3-6<br/>months</i></b> | <b><i>6-12 months</i></b> | <b><i>1-5<br/>years</i></b> | <b><i>More than 5<br/>years</i></b> | <b><i>Total</i></b> |
|--|--|------------------------------|---------------------------|-----------------------------|-------------------------------------|---------------------|
| <b>30 September 2015</b>                     |  |                              |                           |                             |                                     |                     |
| <b>Interest-bearing assets</b>               |  |                              |                           |                             |                                     |                     |
| Cash and cash equivalents                    | 1,060,800                                | –                            | –                         | –                           | –                                   | 1,060,800           |
| Available-for-sale financial assets          | 130,700                                  | 7,989                        | 814,299                   | 3,056,847                   | –                                   | 4,009,835           |
| Amounts due from banks                       | 1,469,908                                | 2,368,381                    | 473,676                   | –                           | –                                   | 4,311,965           |
| Loans to customers                           | 1,281,880                                | 1,226,614                    | 1,645,728                 | 9,553,559                   | 6,187,154                           | 19,894,935          |
|  | <b>3,943,288</b>                         | <b>3,602,984</b>             | <b>2,933,703</b>          | <b>12,610,406</b>           | <b>6,187,154</b>                    | <b>29,277,535</b>   |
| <b>Interest-bearing liabilities</b>          |  |                              |                           |                             |                                     |                     |
| Deposits and balances from banks             | 29,838                                   | 19,908                       | 24,589                    | 562,328                     | –                                   | 636,663             |
| Amounts payable under repurchase agreements  | 1,400,399                                | –                            | –                         | –                           | –                                   | 1,400,399           |
| Current accounts and deposits from customers | 13,277,814                               | 6,763,952                    | 7,424,100                 | 1,237,143                   | –                                   | 28,703,009          |
| Other borrowed funds                         | 1,305,148                                | 17,578                       | 42,358                    | 607,344                     | 344,943                             | 2,317,371           |
| Subordinated loan from parent                | –  | 2,451                        | –                         | –                           | 2,368,134                           | 2,370,585           |
|  | <b>16,013,199</b>                        | <b>6,803,889</b>             | <b>7,491,047</b>          | <b>2,406,815</b>            | <b>2,713,077</b>                    | <b>35,428,027</b>   |
| <b>Interest rate gap</b>                     | <b>(12,069,911)</b>                      | <b>(3,200,905)</b>           | <b>(4,557,344)</b>        | <b>10,203,591</b>           | <b>3,474,077</b>                    | <b>(6,150,492)</b>  |

| <b>AMD'000</b>                               | <b><i>Less<br/>than<br/>3 months</i></b> | <b><i>3-6<br/>months</i></b> | <b><i>6-12 months</i></b> | <b><i>1-5<br/>years</i></b> | <b><i>More than 5<br/>years</i></b> | <b><i>Total</i></b> |
|--|--|------------------------------|---------------------------|-----------------------------|-------------------------------------|---------------------|
| <b>31 December 2014</b>                      |  |                              |                           |                             |                                     |                     |
| <b>Interest-bearing assets</b>               |  |                              |                           |                             |                                     |                     |
| Cash and cash equivalents                    | 431,351                                  | –                            | –                         | –                           | –                                   | 431,351             |
| Available-for-sale financial assets          | 21,723                                   | 47,825                       | –                         | 3,099,075                   | –                                   | 3,168,623           |
| Amounts due from banks                       | 5,982,940                                | 1,673,151                    | 1,614,887                 | –                           | –                                   | 9,270,978           |
| Loans to customers                           | 1,234,582                                | 3,025,717                    | 5,715,775                 | 11,781,182                  | 6,677,377                           | 28,434,633          |
|  | <b>7,670,596</b>                         | <b>4,746,693</b>             | <b>7,330,662</b>          | <b>14,880,257</b>           | <b>6,677,377</b>                    | <b>41,305,585</b>   |
| <b>Interest-bearing liabilities</b>          |  |                              |                           |                             |                                     |                     |
| Deposits and balances from banks             | 1,686,957                                | 14,839                       | 3,135,389                 | 302,019                     | –                                   | 5,139,204           |
| Amounts payable under repurchase agreements  | 3,057,139                                | –                            | –                         | –                           | –                                   | 3,057,139           |
| Current accounts and deposits from customers | 11,272,525                               | 4,933,491                    | 9,661,626                 | 7,209,422                   | –                                   | 33,077,064          |
| Other borrowed funds                         | 2,433,565                                | 13,999                       | 34,604                    | 511,001                     | 355,364                             | 3,348,533           |
|  | <b>18,450,186</b>                        | <b>4,962,329</b>             | <b>12,831,619</b>         | <b>8,022,442</b>            | <b>355,364</b>                      | <b>44,621,940</b>   |
| <b>Interest rate gap</b>                     | <b>(10,779,590)</b>                      | <b>(215,636)</b>             | <b>(5,500,957)</b>        | <b>6,857,815</b>            | <b>6,322,013</b>                    | <b>(3,316,355)</b>  |

**Average effective interest rates**

The table below displays average effective interest rates for interest bearing assets and liabilities as at 30 September 2015 and 31 December 2014. These interest rates are an approximation of the yields to maturity of these assets and liabilities.

|  | <b>30 September 2015</b>                  |            |                         | <b>31 December 2014</b>                   |            |                         |
|--|---|------------|-------------------------|---|------------|-------------------------|
|  | <b>Average effective interest rate, %</b> |            |                         | <b>Average effective interest rate, %</b> |            |                         |
|  | <b>AMD</b>                                | <b>USD</b> | <b>Other currencies</b> | <b>AMD</b>                                | <b>USD</b> | <b>Other currencies</b> |
| <b>Interest bearing assets</b>               |   |            |                         |   |            |                         |
| Available-for-sale financial assets          | 13.8%                                     | 6.4%       | –                       | 14.0%                                     | –          | –                       |
| Amounts due from banks                       | –   | 7.3%       | –                       | –   | 6.1%       | –                       |
| Loans to customers                           | 13.7%                                     | 6.6%       | 6.5%                    | 14.0%                                     | 7.4%       | 6.0%                    |
| <b>Interest bearing liabilities</b>          |   |            |                         |   |            |                         |
| Deposits and balances from banks             | 8.2%                                      | –          | –                       | 19.1%                                     | 8.9%       | –                       |
| Amounts payable under repurchase agreements  | 10.4%                                     | –          | –                       | 22.1%                                     | –          | –                       |
| Current accounts and deposits from customers |   |            |                         |   |            |                         |
| - Current accounts and demand deposits       | 2.0%                                      | 1.5%       | 0.5%                    | 4.3%                                      | 2.3%       | 0.4%                    |
| - Term deposits                              | 12.9%                                     | 5.6%       | 2.6%                    | 11.9%                                     | 6.1%       | 3.0%                    |
| Other borrowed funds                         | 9.0%                                      | 6.2%       | –                       | 8.9%                                      | 6.4%       | –                       |
| Subordinated loan from parent                | –   | 9.4%       | –                       | –   | –          | –                       |

**Interest rate sensitivity analysis**

The management of interest rate risk based on interest rate gap analysis is supplemented by monitoring the sensitivity of financial assets and liabilities.

An analysis of sensitivity of net profit or loss and equity (net of taxes) to changes in interest rates (repricing risk) based on a simplified scenario of a 218 basis point (bp) symmetrical fall or rise in all yield curves and positions of interest-bearing assets and liabilities existing as at 30 September 2015 and 31 December 2014, respectively, as follows:

|                      | <b>30 September 2015</b> | <b>31 December 2014</b> |
|----------------------|--------------------------|-------------------------|
|                      | <b>AMD'000</b>           | <b>AMD'000</b>          |
| 218 bp parallel fall | 204,329                  | 138,169                 |
| 218 bp parallel rise | (204,329)                | (138,169)               |

An analysis of sensitivity of net profit or loss and equity as a result of changes in fair value of financial assets available for sale due to changes in the interest rates based on positions existing at 30 September 2015 and 31 December 2014 and a simplified scenario of a 218 bp symmetrical fall or rise in all yield curves, respectively, is as follows:

|                      | <b>30 September 2015</b> |                | <b>31 December 2014</b> |                |
|----------------------|--------------------------|----------------|-------------------------|----------------|
|                      | <b>Net profit</b>        | <b>Equity</b>  | <b>Net profit</b>       | <b>Equity</b>  |
|                      | <b>AMD'000</b>           | <b>AMD'000</b> | <b>AMD'000</b>          | <b>AMD'000</b> |
| 218 bp parallel fall | –                        | 123,992        | –                       | 104,597        |
| 218 bp parallel rise | –                        | (123,992)      | –                       | (104,597)      |

**(ii) Currency risk**

The Bank has assets and liabilities denominated in several foreign currencies. Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign currency exchange rates. The Bank does not hedge its exposure to currency risk.

The following table shows the foreign currency exposure structure of financial assets and liabilities as at 30 September 2015 and 31 December 2014:

|  | <b>AMD<br/>AMD'000</b> | <b>USD<br/>AMD'000</b> | <b>EUR<br/>AMD'000</b> | <b>Other currencies<br/>AMD'000</b> | <b>Total<br/>AMD'000</b> |
|--|------------------------|------------------------|------------------------|-------------------------------------|--------------------------|
| <b>Assets</b>                                |                        |                        |                        |                                     |                          |
| Cash and cash equivalents                    | 5,388,212              | 5,634,546              | 718,714                | 18,220                              | 11,759,692               |
| Available-for-sale financial assets          | 2,634,739              | 1,388,256              | –                      | –                                   | 4,022,995                |
| Amounts due from banks                       | 65,000                 | 4,375,677              | –                      | –                                   | 4,440,677                |
| Loans to customers                           | 6,091,254              | 13,566,011             | 237,670                | –                                   | 19,894,935               |
| Other financial assets                       | 3,159                  | 10,727                 | 97                     | –                                   | 13,983                   |
| <b>Total</b>                                 | <b>14,182,364</b>      | <b>24,975,217</b>      | <b>956,481</b>         | <b>18,220</b>                       | <b>40,132,282</b>        |
| <b>Liabilities</b>                           |                        |                        |                        |                                     |                          |
| Deposits and balances from banks             | 636,667                | 4                      | –                      | –                                   | 636,671                  |
| Amounts payable under repurchase agreements  | 1,400,399              | –                      | –                      | –                                   | 1,400,399                |
| Current accounts and deposits from customers | 4,903,495              | 23,871,646             | 887,897                | 6,868                               | 29,669,906               |
| Other borrowed funds                         | 1,038,634              | 1,278,737              | –                      | –                                   | 2,317,371                |
| Subordinated loan from parent                | –                      | 2,370,585              | –                      | –                                   | 2,370,585                |
| Other financial liabilities                  | 82,504                 | 3,361                  | 176                    | 6,274                               | 92,315                   |
| <b>Total</b>                                 | <b>8,061,699</b>       | <b>27,524,333</b>      | <b>888,073</b>         | <b>13,142</b>                       | <b>36,487,247</b>        |
| <b>Net position</b>                          | <b>6,120,665</b>       | <b>(2,549,116)</b>     | <b>68,408</b>          | <b>5,078</b>                        | <b>3,645,035</b>         |

The following table shows the foreign currency exposure structure of financial assets and liabilities as at 31 December 2014:

|  | <b>AMD<br/>AMD'000</b> | <b>USD<br/>AMD'000</b> | <b>EUR<br/>AMD'000</b> | <b>Other currencies<br/>AMD'000</b> | <b>Total<br/>AMD'000</b> |
|--|------------------------|------------------------|------------------------|-------------------------------------|--------------------------|
| <b>Assets</b>                                |                        |                        |                        |                                     |                          |
| Cash and cash equivalents                    | 501,776                | 2,917,582              | 817,810                | 7,005                               | 4,244,173                |
| Available-for-sale financial assets          | 3,181,783              | –                      | –                      | –                                   | 3,181,783                |
| Amounts due from banks                       | 6,599,148              | 9,334,859              | –                      | –                                   | 15,934,007               |
| Loans to customers                           | 6,613,604              | 21,605,460             | 215,569                | –                                   | 28,434,633               |
| Other financial assets                       | 2,005                  | 8,434                  | 11                     | –                                   | 10,450                   |
| <b>Total</b>                                 | <b>16,898,316</b>      | <b>33,866,335</b>      | <b>1,033,390</b>       | <b>7,005</b>                        | <b>51,805,046</b>        |
| <b>Liabilities</b>                           |                        |                        |                        |                                     |                          |
| Deposits and balances from banks             | 1,226,598              | 3,912,614              | –                      | –                                   | 5,139,212                |
| Amounts payable under repurchase agreements  | 3,057,139              | –                      | –                      | –                                   | 3,057,139                |
| Current accounts and deposits from customers | 4,599,241              | 28,277,242             | 959,852                | 1,253                               | 33,837,588               |
| Other borrowed funds                         | 934,991                | 2,413,542              | –                      | –                                   | 3,348,533                |
| Other financial liabilities                  | 93,145                 | 1,502                  | 669                    | –                                   | 95,316                   |
| <b>Total</b>                                 | <b>9,911,114</b>       | <b>34,604,900</b>      | <b>960,521</b>         | <b>1,253</b>                        | <b>45,477,788</b>        |
| <b>Net position</b>                          | <b>6,987,202</b>       | <b>(738,565)</b>       | <b>72,869</b>          | <b>5,752</b>                        | <b>6,327,258</b>         |
| <b>The influence of derivatives</b>          | <b>(141,609)</b>       | <b>142,491</b>         | <b>–</b>               | <b>–</b>                            | <b>882</b>               |
| <b>Net position with derivatives</b>         | <b>6,845,593</b>       | <b>(596,074)</b>       | <b>72,869</b>          | <b>5,752</b>                        | <b>6,328,140</b>         |

A weakening of the AMD, as indicated below, against the following currencies at 30 September 2015 and 31 December 2014 would have increased (decreased) equity and profit or loss by the amounts shown below. This analysis is based on foreign currency exchange rate variances that the Bank considered to be reasonably possible at the end of the reporting period. The analysis assumes that all other variables, in particular interest rates, remain constant.

|  | <i>30 September 2015<br/>AMD'000</i> | <i>31 December 2014<br/>AMD'000</i> |
|--|--------------------------------------|-------------------------------------|
| 19.1% appreciation of USD against AMD  | (486,881)                            | (113,850)                           |
| 20.71% appreciation of EUR against AMD | 14,167                               | 15,091                              |

A strengthening of the AMD against the above currencies at 30 September 2015 and 31 December 2014 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

### (c) Credit risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Bank has policies and procedures for the management of credit exposures (both for recognized financial assets and unrecognized contractual commitments).

Corporate loan credit applications are originated and analyzed by the relevant relationship managers from the Commercial Banking Department, which is responsible for the corporate loan portfolio. Analysis reports are based on a structured analysis focusing on the customer's business and financial performance. The loan credit application and the report are then independently reviewed by the Risk Management Department and a second opinion is given accompanied by verification that credit policy requirements are met. The Management Committee reviews the loan credit application on the basis of submissions by the Commercial Banking Department. Individual transactions are also reviewed by the Legal Unit, depending on the specific risks and pending final approval of the Management Committee.

The Bank continuously monitors the performance of individual credit exposures and regularly reassesses the creditworthiness of its customers. The review is based on the customer's most recent financial statements and other information submitted by the borrower, or otherwise obtained by the Bank. The current market value of collateral is regularly assessed by either independent appraisal companies or the Bank's specialists.

Retail loan credit applications are reviewed by the Retail Approval Unit, Retail Approval Committee and Management Committee based on the authorized limits.

Apart from individual customer analysis, the whole credit portfolio is assessed by the Risk Management Department with regard to credit concentration and market risks.

The maximum exposure to credit risk is generally reflected in the carrying amounts of financial assets in the statement of financial position and unrecognized contractual commitment amounts. The impact of possible netting of assets and liabilities to reduce potential credit exposure is not significant.

The maximum exposure to credit risk from financial assets at the reporting date is as follows:

|                                     | <i>30 September 2015<br/>AMD'000</i> | <i>31 December 2014<br/>AMD'000</i> |
|-------------------------------------|--------------------------------------|-------------------------------------|
| <b>Assets</b>                       |                                      |                                     |
| Cash and cash equivalents           | 11,759,692                           | 4,244,173                           |
| Available-for-sale financial assets | 4,022,995                            | 3,181,783                           |
| Amounts due from banks              | 4,440,677                            | 15,934,007                          |
| Loans to customers                  | 19,894,935                           | 28,434,633                          |
| Other financial assets              | 13,983                               | 10,450                              |
| <b>Total maximum exposure</b>       | <b>40,132,282</b>                    | <b>51,805,046</b>                   |

Collateral generally is not held against investments in securities, and loans to banks, except when securities are held as part of reverse repurchase activities.

For the analysis of collateral held against loans to customers and concentration of credit risk in respect of loans to customers refer to note 15.

The maximum exposure to credit risk from unrecognized contractual commitments at the reporting date is presented in note 26.

### Offsetting financial assets and financial liabilities

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Bank's statement of financial position or
- are subject to an enforceable master netting arrangement or similar agreement that covers similar financial instruments, irrespective of whether they are offset in the statement of financial position.

The similar agreements include derivative clearing agreements, global master repurchase agreements, and global master securities lending agreements. Financial instruments such as loans and deposits are not disclosed in the table below unless they are offset in the statement of



financial position.

The Bank receives and accepts collateral in the form of marketable securities in respect of sale and repurchase, and reverse sale and repurchase agreements.

Such collateral is subject to the standard industry terms. This means that securities received/given as collateral can be pledged or sold during the term of the transaction but must be returned on maturity of the transaction. The terms also give each counterparty the right to terminate the related transactions upon the counterparty's failure to post collateral.

The above arrangements do not meet the criteria for offsetting in the statement of financial position. This is because they create a right of set-off of recognized amounts that is enforceable only following an event of default, insolvency or bankruptcy of the Bank or the counterparties. In addition the Bank and its counterparties do not intend to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

The table below shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar arrangements as at 30 September 2015:

**AMD'000**

| <i>Types of financial liabilities</i>       | <i>Gross amounts of recognized financial liability</i> | <i>Gross amount of recognized financial liability offset in the statement of financial position</i> | <i>Net amount of financial liabilities presented in the statement of financial position</i> | <i>Related amounts not offset in the statement of financial position</i> | <i>Net amount</i> |
|---|--|---|---|--|-------------------|
|   |  |   |   | <i>Financial Instruments</i>   |                   |
| Amounts payable under repurchase agreements | 1,400,399  | –   | 1,400,399   | (1,400,399)  | –                 |
| <b>Total financial liabilities</b>          | <b>1,400,399</b>                                       | <b>–</b>  | <b>1,400,399</b>  | <b>(1,400,399)</b>   | <b>–</b>          |

The table below shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar arrangements as at 31 December 2014:

**AMD'000**

| <i>Types of financial liabilities</i>       | <i>Gross amounts of recognized financial liability</i> | <i>Gross amount of recognized financial liability offset in the statement of financial position</i> | <i>Net amount of financial liabilities presented in the statement of financial position</i> | <i>Related amounts not offset in the statement of financial position</i> | <i>Net amount</i> |
|---|--|---|---|--|-------------------|
|   |  |   |   | <i>Financial Instruments</i>   |                   |
| Amounts payable under repurchase agreements | 3,057,139  | –   | 3,057,139   | (3,057,139)  | –                 |
| <b>Total financial liabilities</b>          | <b>3,057,139</b>                                       | <b>–</b>  | <b>3,057,139</b>  | <b>(3,057,139)</b>   | <b>–</b>          |

#### (d) Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk exists when the maturities of assets and liabilities do not match. The matching and/or controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to liquidity management. It is unusual for financial institutions ever to be completely matched since business transacted is often of an uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of losses.

The Bank maintains liquidity management with the objective of ensuring that funds will be available at all times to honor all cash flow obligations as they become due. The liquidity policy is reviewed and approved by the ALCO Committee.

The Bank seeks to actively support a diversified and stable funding base comprising long-term and short-term loans from other banks, core corporate and retail customer deposits, accompanied by diversified portfolios of highly liquid assets, in order to be able to respond quickly and smoothly to unforeseen liquidity requirements.

The liquidity management policy requires:

- projecting cash flows by major currencies and considering the level of liquid assets necessary in relation thereto;
- maintaining a diverse range of funding sources;
- managing the concentration and profile of debts;
- maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any interruption to cash flow;
- maintaining liquidity and funding contingency plans;
- monitoring liquidity ratios against regulatory requirements.

The Treasury Unit receives information from business units regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. The Treasury Unit then provides for an adequate portfolio of short-term liquid assets to be maintained, largely made up of short-term liquid trading securities, loans to banks and other inter-bank facilities, to ensure that sufficient liquidity is maintained within the Bank as a whole.

The daily liquidity position is monitored and regular liquidity stress testing under a variety of scenarios covering both normal and more severe market conditions is performed by the Treasury Unit. Under the normal market conditions, liquidity reports covering the liquidity position of the Bank are presented to senior management on a weekly basis. Decisions on the liquidity management are made by the ALCO Committee, based on the reports of Risk Management and Treasury Unit.

The following tables show the undiscounted cash flows on financial liabilities and credit-related commitments on the basis of their earliest possible contractual maturity. The total gross outflow disclosed in the tables is the contractual, undiscounted cash flow on the financial liability or credit related commitment. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee can be called.

The contractual maturity analysis for financial liabilities as at 30 September 2015 is as follows:

| <i>AMD'000</i>                               | <i>Demand<br/>and less than<br/>1 month</i> | <i>From<br/>to 3 months</i> | <i>1<br/>From<br/>to 6 months</i> | <i>3<br/>From<br/>to 12 months</i> | <i>6<br/>From<br/>to 12 months</i> | <i>More than<br/>1 year</i> | <i>Total gross<br/>amount<br/>outflow</i> | <i>Carrying<br/>amount</i> |
|--|---|-----------------------------|-----------------------------------|------------------------------------|------------------------------------|-----------------------------|---|----------------------------|
| <b>30 September 2015</b>                     |   |                             |                                   |                                    |                                    |                             |   |                            |
| <b>Non-derivative liabilities</b>            |   |                             |                                   |                                    |                                    |                             |   |                            |
| Deposits and balances from banks             | 531   | 29,751                      | 20,193                            | 26,061                             | 759,032                            | 835,568                     | 636,671                                   |                            |
| Amounts payable under repurchase agreements  | 1,403,194                                   | –                           | –                                 | –                                  | –                                  | 1,403,194                   | 1,400,399                                 |                            |
| Current accounts and deposits from customers | 8,777,543                                   | 5,514,769                   | 6,976,302                         | 7,830,622                          | 1,363,632                          | 30,462,868                  | 29,669,906                                |                            |
| Other borrowed funds                         | 1,286,863                                   | 18,518                      | 18,225                            | 45,348                             | 1,338,691                          | 2,707,645                   | 2,317,371                                 |                            |
| Subordinated loan from parent                | –   | –                           | 2,450                             | –                                  | 4,492,321                          | 4,494,771                   | 2,370,585                                 |                            |
| Other financial liabilities                  | 83,315                                      | –                           | 9,000                             | –                                  | –                                  | 92,315                      | 92,315                                    |                            |
| <b>Total</b>                                 | <b>11,551,446</b>                           | <b>5,563,038</b>            | <b>7,026,170</b>                  | <b>7,902,031</b>                   | <b>7,953,676</b>                   | <b>39,996,361</b>           | <b>36,487,247</b>                         |                            |
| <b>Credit related commitments</b>            | <b>561,341</b>                              | <b>–</b>                    | <b>–</b>                          | <b>–</b>                           | <b>–</b>                           | <b>561,341</b>              | <b>561,341</b>                            |                            |

The contractual maturity analysis for financial liabilities as at 31 December 2014 is as follows:

| <i>AMD'000</i>                               | <i>Demand<br/>and less than<br/>1 month</i> | <i>From<br/>to 3 months</i> | <i>1<br/>From<br/>to 6 months</i> | <i>3<br/>From<br/>to 12 months</i> | <i>6<br/>From<br/>to 12 months</i> | <i>More than<br/>1 year</i> | <i>Total gross<br/>amount<br/>outflow</i> | <i>Carrying<br/>amount</i> |
|--|---|-----------------------------|-----------------------------------|------------------------------------|------------------------------------|-----------------------------|---|----------------------------|
| <b>31 December 2014</b>                      |   |                             |                                   |                                    |                                    |                             |   |                            |
| <b>Non-derivative liabilities</b>            |   |                             |                                   |                                    |                                    |                             |   |                            |
| Deposits and balances from banks             | 881,738                                     | 827,030                     | 15,319                            | 3,306,575                          | 389,141                            | 5,419,803                   | 5,139,212                                 |                            |
| Amounts payable under repurchase agreements  | 3,077,219                                   | –                           | –                                 | –                                  | –                                  | 3,077,219                   | 3,057,139                                 |                            |
| Current accounts and deposits from customers | 6,292,641                                   | 5,796,691                   | 5,040,906                         | 10,146,394                         | 7,987,885                          | 35,264,517                  | 33,837,588                                |                            |
| Other borrowed funds                         | 2,418,184                                   | 15,554                      | 14,497                            | 37,028                             | 1,230,047                          | 3,715,310                   | 3,348,533                                 |                            |
| Other financial liabilities                  | 90,370                                      | 4,946                       | –                                 | –                                  | –                                  | 95,316                      | 95,316                                    |                            |
| <b>Total</b>                                 | <b>12,760,152</b>                           | <b>6,644,221</b>            | <b>5,070,722</b>                  | <b>13,489,997</b>                  | <b>9,607,073</b>                   | <b>47,572,165</b>           | <b>45,477,788</b>                         |                            |
| <b>Credit related commitments</b>            | <b>797,782</b>                              | <b>–</b>                    | <b>–</b>                          | <b>–</b>                           | <b>–</b>                           | <b>797,782</b>              | <b>797,782</b>                            |                            |

In accordance with Armenian legislation, individuals can withdraw their term deposits at any time, forfeiting in most of the cases the accrued interest. These deposits are classified in accordance with their contractual maturity dates. The classification of these deposits in accordance with their stated maturity dates is presented below:

|                              | <i>30 September 2015<br/>AMD'000</i> | <i>31 December 2014<br/>AMD'000</i> |
|------------------------------|--------------------------------------|-------------------------------------|
| Demand and less than 1 month | 3,986,666                            | 1,618,707                           |
| From 1 to 3 months           | 4,040,185                            | 3,871,213                           |
| From 3 to 12 months          | 13,423,914                           | 13,696,577                          |
| More than 1 year             | 1,232,394                            | 4,206,824                           |
|                              | <b>22,683,159</b>                    | <b>23,393,321</b>                   |

The table below shows an analysis, by contractual maturities, of the amounts recognized in the statement of financial position as at 30 September 2015:

| <b>AMD'000</b>                               | <b>Demand and less than 1 month</b> | <b>From 1 to 3 months</b> | <b>From 3 to 12 months</b> | <b>From 1 to 5 years</b> | <b>More than 5 years</b> | <b>No maturity</b> | <b>Overdue</b>   | <b>Total</b>      |
|--|-------------------------------------|---------------------------|----------------------------|--------------------------|--------------------------|--------------------|------------------|-------------------|
| <b>Assets</b>                                |                                     |                           |                            |                          |                          |                    |                  |                   |
| Cash and cash equivalents                    | 11,759,692                          | –                         | –                          | –                        | –                        | –                  | –                | 11,759,692        |
| Available-for-sale financial assets          | 129,423                             | 1,277                     | 822,288                    | 3,056,847                | –                        | 13,160             | –                | 4,022,995         |
| Amounts due from banks                       | 3,017                               | 1,466,891                 | 2,842,057                  | –                        | –                        | 128,712            | –                | 4,440,677         |
| Loans to customers                           | 441,184                             | 840,696                   | 2,872,342                  | 6,624,137                | 6,187,154                | –                  | 2,929,422        | 19,894,935        |
| Property, equipment and intangible assets    | –                                   | –                         | –                          | –                        | –                        | 1,033,785          | –                | 1,033,785         |
| Other assets                                 | 16,240                              | 6,852                     | 86,674                     | 1,457,449                | –                        | –                  | –                | 1,567,215         |
| Deferred tax assets                          | –                                   | –                         | –                          | –                        | –                        | 105,517            | –                | 105,517           |
| <b>Total assets</b>                          | <b>12,349,556</b>                   | <b>2,315,716</b>          | <b>6,623,361</b>           | <b>11,138,433</b>        | <b>6,187,154</b>         | <b>1,281,174</b>   | <b>2,929,422</b> | <b>42,824,816</b> |
| <b>Liabilities</b>                           |                                     |                           |                            |                          |                          |                    |                  |                   |
| Deposits and balances from banks             | 530                                 | 29,316                    | 44,497                     | 562,328                  | –                        | –                  | –                | 636,671           |
| Amounts payable under repurchase agreements  | 1,400,399                           | –                         | –                          | –                        | –                        | –                  | –                | 1,400,399         |
| Current accounts and deposits from customers | 8,766,614                           | 5,466,139                 | 14,200,010                 | 1,237,143                | –                        | –                  | –                | 29,669,906        |
| Other borrowed funds                         | 1,286,846                           | 18,302                    | 59,936                     | 607,344                  | 344,943                  | –                  | –                | 2,317,371         |
| Subordinated loan from parent                | –                                   | –                         | 2,451                      | –                        | 2,368,134                | –                  | –                | 2,370,585         |
| Other liabilities                            | 132,123                             | 34                        | 12,958                     | 816                      | 6,784                    | –                  | –                | 152,715           |
| <b>Total liabilities</b>                     | <b>11,586,512</b>                   | <b>5,513,791</b>          | <b>14,319,852</b>          | <b>2,407,631</b>         | <b>2,719,861</b>         | <b>–</b>           | <b>–</b>         | <b>36,547,647</b> |
| <b>Net position</b>                          | <b>763,044</b>                      | <b>(3,198,075)</b>        | <b>(7,696,491)</b>         | <b>8,730,802</b>         | <b>3,467,293</b>         | <b>1,281,174</b>   | <b>2,929,422</b> | <b>6,277,169</b>  |

General economic environment in Armenia stipulates one year or less tenor for customer deposits while longer than one year tenor for loans to customers, resulting in negative liquidity gap in “Up to 1 year” range. The negative gap amounted to AMD 10,131,522 thousand as at 30 September 2015 (31 December 2014: AMD 13,509,929 thousand), being 32.2% of total liabilities, maturing in the same range (31 December 2014: 36.4%).

Negative gap is significantly mitigated by a steady level of core current accounts and high reinvestment rate of term deposits. Daily average balance of demand deposits amounted to AMD 4,647,936 thousand (31 December 2014: AMD 4,160,187 thousand). As at 30 September 2015 on average 81.1% of matured term deposits were renewed by the customers (2014: 88.1%).

The table below shows an analysis, by contractual maturities, of the amounts recognized in the statement of financial position as at 31 December 2014:

| <b>AMD'000</b>                               | <b>Demand and less than 1 month</b> | <b>From 1 to 3 months</b> | <b>From 3 to 12 months</b> | <b>From 1 to 5 years</b> | <b>More than 5 years</b> | <b>No maturity</b> | <b>Overdue</b>   | <b>Total</b>      |
|--|-------------------------------------|---------------------------|----------------------------|--------------------------|--------------------------|--------------------|------------------|-------------------|
| <b>Assets</b>                                |                                     |                           |                            |                          |                          |                    |                  |                   |
| Cash and cash equivalents                    | 4,244,173                           | –                         | –                          | –                        | –                        | –                  | –                | 4,244,173         |
| Available-for-sale financial assets          | –                                   | 21,723                    | 47,825                     | 3,099,075                | –                        | 13,160             | –                | 3,181,783         |
| Amounts due from banks                       | 970,868                             | 5,012,954                 | 3,288,038                  | –                        | –                        | 6,662,147          | –                | 15,934,007        |
| Loans to customers                           | 402,196                             | 832,386                   | 8,741,492                  | 8,737,108                | 6,677,377                | –                  | 3,044,074        | 28,434,633        |
| Property, equipment and intangible assets    | –                                   | –                         | –                          | –                        | –                        | 1,031,801          | –                | 1,031,801         |
| Other assets                                 | 12,550                              | 10,436                    | 49,161                     | 335,163                  | 53,450                   | –                  | –                | 460,760           |
| <b>Total assets</b>                          | <b>5,629,787</b>                    | <b>5,877,499</b>          | <b>12,126,516</b>          | <b>12,171,346</b>        | <b>6,730,827</b>         | <b>7,707,108</b>   | <b>3,044,074</b> | <b>53,287,157</b> |
| <b>Liabilities</b>                           |                                     |                           |                            |                          |                          |                    |                  |                   |
| Deposits and balances from banks             | 875,556                             | 811,409                   | 3,150,228                  | 302,019                  | –                        | –                  | –                | 5,139,212         |
| Amounts payable under repurchase agreements  | 3,057,139                           | –                         | –                          | –                        | –                        | –                  | –                | 3,057,139         |
| Current accounts and deposits from customers | 6,287,969                           | 5,738,047                 | 14,602,150                 | 7,209,422                | –                        | –                  | –                | 33,837,588        |
| Other borrowed funds                         | 2,418,178                           | 15,387                    | 48,603                     | 511,001                  | 355,364                  | –                  | –                | 3,348,533         |
| Deferred tax liabilities                     | –                                   | –                         | –                          | –                        | –                        | 10,548             | –                | 10,548            |
| Other liabilities                            | 130,173                             | 4,980                     | 3,912                      | 816                      | 6,943                    | –                  | –                | 146,824           |
| <b>Total liabilities</b>                     | <b>12,769,015</b>                   | <b>6,569,823</b>          | <b>17,804,893</b>          | <b>8,023,258</b>         | <b>362,307</b>           | <b>10,548</b>      | <b>–</b>         | <b>45,539,844</b> |
| <b>Net position</b>                          | <b>(7,139,228)</b>                  | <b>(692,324)</b>          | <b>(5,678,377)</b>         | <b>4,148,088</b>         | <b>6,368,520</b>         | <b>7,696,560</b>   | <b>3,044,074</b> | <b>7,747,313</b>  |

The key measure used by the Bank for managing liquidity risk is the ratio of highly liquid assets to demand liabilities. For this purpose highly liquid assets include cash, nostro accounts, gold bullion, debt securities issued by the Government of Armenia, CBA and other corporate debt

securities for which there is an active and liquid market, which are not pledged or the use of which is not restricted in any way. Demand liabilities include current accounts and demand deposits of customers, as well as any other liability that is payable on demand. The reported ratios of highly liquid assets to demand liabilities at the reporting date and for the reporting year are as follows:

|                         | <b>1 January 2015</b><br><b>30 September 2015</b> | <b>2014</b> |
|-------------------------|---|-------------|
| For the reporting month | 288.5%  | 252.5%      |
| Average for the period  | 256.4%  | 298.3%      |
| Maximum for the period  | 308.3%  | 367.1%      |
| Minimum for the period  | 190.2%  | 224.7%      |

The above ratio is also used to measure compliance with the liquidity limit established by the CBA (60% minimum).

## 25. Capital management

The CBA sets and monitors capital requirements for the Bank.

The Bank defines as capital those items defined by statutory regulation as capital for credit institutions. Under the current capital requirements set by the CBA, which are based on Basle Accord principles, banks have to maintain a ratio of capital to risk weighted assets (statutory capital ratio) above the prescribed minimum level. As at 30 September 2015, this minimum level is 12%. The Bank is in compliance with the statutory capital ratio as at 30 September 2015 and 31 December 2014.

The following table shows the composition of the capital position calculated in accordance with the requirements of the CBA, as at 30 September 2015 and 31 December 2014:

|   | <b>30 September</b><br><b>2015</b><br><b>AMD'000</b> | <b>31 December</b><br><b>2014</b><br><b>AMD'000</b> |
|---|--|---|
| Share capital   | 8,125,100  | 8,125,100   |
| Share premium   | 257,149  | 257,149   |
| General reserve   | 51,292   | 51,292  |
| Accumulated losses  | (1,634,128)  | (1,052,581)   |
| Deductions  | (1,078,451)  | (309,315)   |
| <b>Total tier 1 capital</b>   | <b>5,720,962</b>                                     | <b>7,071,645</b>                                    |
| <b>Tier 2 capital</b>   |  |   |
| Revaluation reserve for available-for-sale financial assets                   | (86,744)   | 115,892   |
| Subordinated loan   | 2,368,550  | -   |
| <b>Total tier 2 capital</b>   | <b>2,281,806</b>                                     | <b>115,892</b>                                      |
| <b>Total capital</b>  | <b>8,002,768</b>                                     | <b>7,187,537</b>                                    |
| <b>Total risk weighted assets</b>   | <b>35,530,232</b>                                    | <b>39,708,051</b>                                   |
| <b>Total capital expressed as a percentage of risk-weighted assets</b>        | <b>22.5%</b>   | <b>18.1%</b>  |
| <b>Total tier 1 capital expressed as a percentage of risk-weighted assets</b> | <b>16.1%</b>   | <b>17.8%</b>  |

The subordinated loan in the amount of USD 5mln is granted by the shareholder of the Bank with 10 years maturity and 9.44% p.a. interest rate on 30 April 2015. The subordinated loan meets all the requirements of Appendix 10 of Regulations 2 and is included in Tier 2 capital with nominal value.

The risk-weighted assets are measured by means of a hierarchy of risk weights classified according to the nature and reflecting an estimate of credit, market and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for unrecognized contractual commitments, with some adjustments to reflect the more contingent nature of the potential losses.

## 26. Credit related commitments

The Bank has outstanding credit related commitments to extend loans. These credit related commitments take the form of approved loans and credit card limits and overdraft facilities.

The Bank provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. These agreements have fixed limits and generally extend for a period of up to one year.

The Bank applies the same credit risk management policies and procedures when granting credit commitments, financial guarantees and letters of credit as it does for granting loans to customers.

The contractual amounts of credit related commitments are set out in the following table by category. The amounts reflected in the table for

credit related commitments assume that amounts are fully advanced. The amounts reflected in the table for guarantees and letters of credit represent the maximum accounting loss that would be recognized at the reporting date if counterparties failed completely to perform as contracted.

|                                  | <i><b>30 September 2015</b></i><br><i><b>AMD'000</b></i> | <i><b>31 December 2014</b></i><br><i><b>AMD'000</b></i> |
|----------------------------------|--|---|
| <b>Contracted amount</b>         |  |   |
| Loan and credit line commitments | 386,627  | 607,921   |
| Credit card commitments          | 150,574  | 138,648   |
| Guarantees and letters of credit | 24,140   | 51,213  |
|                                  | <u><b>561,341</b></u>                                    | <u><b>797,782</b></u>                                   |

The total outstanding contractual credit related commitments above do not necessarily represent future cash requirements, as these commitments may expire or terminate without being funded.

As at 30 September 2015 of these credit related commitments, AMD 212,716 thousand (31 December 2014: AMD 465,580 thousand) are to two customers (31 December 2014: four customers). This exposure represents a significant credit risk exposure to the Bank.

## 27. Contingencies

### (a) Insurance

The insurance industry in the Republic of Armenia is in a developing state and many forms of insurance protection common in other parts of the world are not yet generally available. The Bank has up to AMD 500,000 thousand coverage for each type of insurance including for its premises and equipment, business interruption, third party liability in respect of property arising from accidents on the Bank's property or related to the Bank's operations. The Bank also has up to AMD 90,000 thousand insurance coverage of cash desks against physical damage and theft.

### (b) Litigation

Management is unaware of any significant actual, pending or threatened claims against the Bank.

### (c) Taxation contingencies

The taxation system in the Republic of Armenia is relatively new and is characterized by frequent changes in legislation, official pronouncements and court decisions, which are often unclear, contradictory and subject to varying interpretation by different tax authorities. Taxes are subject to review and investigation by a number of authorities, which have the authority to impose severe fines, penalties and interest charges. In the event of a breach of tax legislation, no liabilities for additional taxes, fines or penalties may be imposed by tax authorities once three years have elapsed from the date of the breach.

These circumstances may create tax risks in the Republic of Armenia that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Armenian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

## 28. Related party transactions

### (a) Control relationships

The Bank's parent Company is "Byblos Bank S.A.L", which owns 65% of the share capital. The parent Company produces publicly available financial statements. The party with ultimate control over the Bank is Francois Bassil.

### (b) Transactions with the members of the Board of Directors and the Management Committee

Total remuneration included in personnel expenses for the nine-month periods ended 30 September 2015 and 2014 is as follows:

|                              | <i><b>1 January 2015</b></i><br><i><b>30 September 2015</b></i><br><i><b>AMD'000</b></i> | <i><b>1 January 2014</b></i><br><i><b>30 September 2014</b></i><br><i><b>AMD'000</b></i> |
|------------------------------|--|--|
| Short-term employee benefits | <u>285,661</u>   | <u>250,563</u>   |

These amounts include cash and non-cash benefits in respect of the members of the Board of Directors and the Management Committee.

The outstanding balances and average effective interest rates as at 30 September 2015 and 31 December 2014 for transactions with the members of the Board of Directors and the Management Committee are as follows:

|  | <i>30 September 2015</i><br><i>AMD'000</i> | <i>Average interest</i><br><i>rate, %</i> | <i>31 December 2014</i><br><i>AMD'000</i> | <i>Average interest rate,</i><br><i>%</i> |
|--|--|---|---|---|
| <b>Statement of financial position</b> |  |   |   |   |
| Loans issued (gross)                   | 100,733                                    | 9.1%                                      | 178,900                                   | 9.8%                                      |
| Loan impairment allowance              | (201)                                      |   | (291)                                     |   |
| Deposits received                      | 221,465                                    | 5.6%                                      | 274,247                                   | 6.1%                                      |

Loans to related parties are in Armenian Dram and repayable from 1 to 15 years based on the type of the loan. Loans are secured by the appropriate type of collateral, as presented in note 15 (c) (ii).

Amounts included in profit or loss in relation to transactions with the members of the Board of Directors and the Management Committee for the nine-month periods ended 30 September 2015 and 2014 are as follows:

|                            | <i>1 January 2015</i><br><i>30 September 2015</i><br><i>AMD'000</i> | <i>1 January 2014</i><br><i>30 September 2014</i><br><i>AMD'000</i> |
|----------------------------|---|---|
| <b>Profit or loss</b>      |   |   |
| Interest income            | 10,791  | 18,648  |
| Interest expense           | (11,382)  | (13,985)  |
| Impairment release /(loss) | 90  | (313)   |

### (c) Transactions with other related parties

Other related parties include the Parent company, its fellow subsidiaries and non-controlling shareholders. The outstanding balances and the related average effective interest rates as at 30 September 2015 and related profit or loss amounts of transactions for the nine-month period ended 30 September 2015 with other related parties are as follows:

|  | <i>Parent company</i> |   | <i>Entity with significant influence</i><br><i>over the Bank</i> |   | <i>Other subsidiaries of the parent</i><br><i>company</i> |   | <i>Total</i>   |
|--|-----------------------|---|--|---|---|---|----------------|
|  | <i>AMD'000</i>        | <i>Average effective</i><br><i>interest rate, %</i> | <i>AMD'000</i>   | <i>Average effective</i><br><i>interest rate, %</i> | <i>AMD'000</i>  | <i>Average effective</i><br><i>interest rate, %</i> | <i>AMD'000</i> |
| <b>Statement of financial position</b>       |                       |   |  |   |   |   |                |
| <b>Assets</b>                                |                       |   |  |   |   |   |                |
| Cash and cash equivalents                    |                       |   |  |   |   |   |                |
| - in USD                                     | 127,437               | –   | –  | –   | 81,187  | –   | 208,624        |
| - in EUR                                     | 35,577                | –   | –  | –   | 11,364  | –   | 46,941         |
| - in other currencies                        | 7,560                 | –   | –  | –   | –   | –   | 7,560          |
| <b>Liabilities</b>                           |                       |   |  |   |   |   |                |
| Subordinated loan from parent                |                       |   |  |   |   |   |                |
| - in USD                                     | 2,370,585             | 9.4%  | –  | –   | –   | –   | 2,370,585      |
| Current accounts and deposits from customers |                       |   |  |   |   |   |                |
| - in USD                                     | –                     | –   | –  | –   | 10  | –   | 10             |
| Other borrowed funds                         |                       |   |  |   |   |   |                |
| - in USD                                     | –                     | –   | –  | –   | –   | –   | –              |
| <b>Profit or loss</b>                        |                       |   |  |   |   |   |                |
| Interest income                              | 75                    | –   | –  | –   | –   | –   | 75             |
| Interest expense                             | (218,067)             | –   | (6,019)  | –   | (21,614)  | –   | (245,700)      |
| Fee income                                   | 10                    | –   | –  | –   | –   | –   | 10             |
| Fee expense                                  | (2,396)               | –   | –  | –   | (54)  | –   | (2,450)        |
| Net other operating expense                  | –                     | –   | (146)  | –   | –   | –   | (146)          |
| Professional services                        | (4,641)               | –   | –  | –   | –   | –   | (4,641)        |

The outstanding balances and the related average effective interest rates as at 31 December 2014 and related profit or loss amounts of transactions for the nine-month period ended 30 September 2014 with other related parties are as follows:

|  | <i>Parent company</i> |   | <i>Entity with significant influence over the Bank</i> |   | <i>Other subsidiaries of the parent company</i> |   | <i>Total</i>   |
|--|-----------------------|---|--|---|---|---|----------------|
|  | <i>AMD'000</i>        | <i>Average effective interest rate, %</i> | <i>AMD'000</i>   | <i>Average effective interest rate, %</i> | <i>AMD'000</i>                                  | <i>Average effective interest rate, %</i> | <i>AMD'000</i> |
| <b>Statement of financial position</b>       |                       |   |  |   |   |   |                |
| <b>Assets</b>                                |                       |   |  |   |   |   |                |
| Cash and cash equivalents                    |                       |   |  |   |   |   |                |
| - in USD                                     | 73,327                | –   | –  | –   | 61,791  | –   | 135,118        |
| - in EUR                                     | 21,244                | –   | –  | –   | 12,466  | –   | 33,710         |
| - in other currencies                        | 1,091                 | –   | –  | –   | –   | –   | 1,091          |
| <b>Liabilities</b>                           |                       |   |  |   |   |   |                |
| Deposits and balances from banks             |                       |   |  |   |   |   |                |
| - in USD                                     | 3,912,610             | 8.9%                                      | –  | –   | –   | –   | 3,912,610      |
| Current accounts and deposits from customers |                       |   |  |   |   |   |                |
| - in USD                                     | –                     | –   | –  | –   | 3,130,435                                       | 6.3%                                      | 3,130,435      |
| Other borrowed funds                         |                       |   |  |   |   |   |                |
| - in USD                                     | –                     | –   | 342,965  | 5.7%                                      | –   | –   | 342,965        |
| <b>Profit or loss</b>                        |                       |   |  |   |   |   |                |
| Interest income                              | 42                    | –   | –  | –   | –   | –   | 42             |
| Interest expense                             | (137,099)             | –   | (30,394)   | –   | (113,190)                                       | –   | (280,683)      |
| Fee expense                                  | (3,516)               | –   | –  | –   | –   | –   | (3,516)        |
| Net other operating expense                  | –                     | –   | (146)  | –   | –   | –   | (146)          |
| Professional services                        | (26,532)              | –   | –  | –   | –   | –   | (26,532)       |

Cash and cash equivalents held with related parties are not secured.

## 29. Financial assets and liabilities: fair values and accounting classifications

### (a) Accounting classifications and fair values

The estimates of fair value are intended to approximate the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realizable in an immediate sale of the assets or transfer of liabilities.

The estimated fair value of all financial instruments, except for unquoted equity securities and financial instruments, disclosed in the table below, approximate their carrying values. As disclosed in note 13 the fair value of unquoted equity securities available-for-sale with a carrying value of AMD 13,160 thousand cannot be determined.

| <i>AMD'000</i>                               | <i>30 September 2015</i> |                        |                          | <i>31 December 2014</i> |                        |                                 |
|--|--------------------------|------------------------|--------------------------|-------------------------|------------------------|---------------------------------|
|  | <i>Fair value</i>        | <i>Carrying amount</i> | <i>Unrecognized loss</i> | <i>Fair value</i>       | <i>Carrying amount</i> | <i>Unrecognized gain/(loss)</i> |
| Loans to customers                           | 19,440,075               | 19,894,935             | (454,860)                | 28,162,411              | 28,434,633             | (272,222)                       |
| Current accounts and deposits from customers | 29,579,189               | 29,669,906             | (90,717)                 | 30,824,179              | 33,837,588             | 3,013,409                       |

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist and other valuation models.

The following assumptions are used by management to estimate the fair values of financial instruments:

- discount rates of 8% and 14%-15% are used for discounting future cash flows from loans to banks and loans to customers, respectively
- discount rates of 8%-10% are used for discounting future cash flows from liabilities.

### (b) Fair value hierarchy

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: inputs other than quotes prices included within Level 1 that are observable, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted

prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

- Level 3: inputs that are unobservable. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The table below analyses financial instruments measured at fair value at 30 September 2015, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognized in the statement of financial position:

| <b>AMD'000</b>                      | <b>Level 1</b> | <b>Level 2</b>   | <b>Level 3</b> | <b>Total</b>     |
|-------------------------------------|----------------|------------------|----------------|------------------|
| Available-for-sale financial assets |                |                  |                |                  |
| - Debt instruments                  | –              | 4,009,835        | –              | 4,009,835        |
|                                     | –              | <b>4,009,835</b> | –              | <b>4,009,835</b> |

The table below analyses financial instruments measured at fair value at 31 December 2014 by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognized in the statement of financial position:

| <b>AMD'000</b>                      | <b>Level 1</b> | <b>Level 2</b>   | <b>Level 3</b> | <b>Total</b>     |
|-------------------------------------|----------------|------------------|----------------|------------------|
| Available-for-sale financial assets |                |                  |                |                  |
| - Debt instruments                  | –              | 3,168,623        | –              | 3,168,623        |
|                                     | –              | <b>3,168,623</b> | –              | <b>3,168,623</b> |

Fair value of financial instruments not measured at fair value at 30 September 2015, but for which fair value is disclosed are attributed to Level 3 fair value hierarchy.